



**DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
January 27, 2021**



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**20-IT. INFORMATION TECHNOLOGY
*Department of General Services***

Contract ID: Wireless Voice Data & Accessories Statewide Contract
ADPICS No.: 001B1600087

Contract Description: Mobile wireless services and equipment by participating in NASPO Wireless Voice Data & Accessories.

Award: Verizon Wireless; Laurel, MD

Contract Term: 01/28/2021 - 06/30/2024

Amount: \$28,800,000

Procurement Method: Intergovernmental Cooperative Purchasing
(NASPO ValuePoint 2019-2024)

MBE/VSBE Participation: N/A / N/A

Requesting Agency Remarks: The Department of General Services (DGS) and the Office of State Procurement (OSP) has determined that transition from the NASPO ValuePoint (formerly WSCA) Contract #1907 to the NASPO Master Contract for Wireless Data, Voice and Accessories (NASPO 2019-2024) will continue to provide greater cost benefits to the State than if the State procured these products and services independently. The NASPO ValuePoint alliance aggregates the demand of all 50 states, the District of Columbia, and the organized US territories. There are currently 67 State PAs against this NASPO Master Contract for Wireless Data, Voice and Accessories (NASPO 2019-2024) (Utah) for wireless services and equipment, and six (6) available vendors participating. This cumulative purchasing power, as well as multi-state and locality volume buying, results in more favorable rates than the State would otherwise obtain by contracting directly with these vendors. This Statewide contract will be awarded to three vendors. Verizon will be awarded at this time. A modification to add T-Mobile and AT&T to the Wireless Voice Data & Accessories Statewide Contract will be brought to the BPW for approval in the future.



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20-IT. INFORMATION TECHNOLOGY (cont'd)

Agency Remarks (cont'd):

The State had an overall spend of approximately \$4.2M during fiscal year 2019, which represented a 20%+ increase in spend from 2018. Based on the year to date fiscal year 2020 spend of \$7.2M, the rising usage due to COVID and year over year spend of the contract, DGS anticipates the total estimated dollar value to be approximately \$28,800,000 in the requested period. This is the replacement contract for the Wireless Contract that appeared at the 12/16/20 agenda.

Fund Source: Various (Using Agency Budget)

Approp. Code: Various (Using Agency Budget)

Resident Business: Yes

MD Tax Clearance: 20-4015-1111

BOARD OF PUBLIC WORKS ACTION

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION