

**ATTACHMENT D-2 - Functional Area II**

Installation and Training Services Labor Rate Schedule

NOTE: COMPLETING D-2 REQUIRES OFFERORS TO ALSO COMPLETE D-1 FOR THE CORRESPONDING SOFTWARE AND/OR D-3 FOR MAINTENANCE

<b>Labor Category:</b>	<b>Training Specialist/Instructor</b>	<b>Network Administrator</b>	<b>Subject Matter Expert</b>
<b>Year 1</b>	\$125.00	\$140.00	\$200.00
<b>Year 2</b>	\$131.25	\$147.00	\$210.00
<b>Year 3</b>	\$138.00	\$154.50	\$220.50
<b>Year 4</b>	\$145.00	\$162.25	\$231.50
<b>Year 5</b>	\$152.25	\$170.50	\$243.00
<b>Year 6</b>	\$160.00	\$179.00	\$255.25
<b>Year 7</b>	\$168.00	\$188.00	\$268.00
<b>Year 8</b>	\$176.50	\$197.50	\$281.50
<b>Year 9</b>	\$185.50	\$207.50	\$295.50
<b>Year 10</b>	\$194.75	\$218.00	\$310.25
<b>Year 11</b>	\$204.50	\$229.00	\$325.75
<b>Year 12</b>	\$214.75	\$240.50	\$342.00
<b>Year 13</b>	\$225.50	\$252.50	\$359.00
<b>Year 14</b>	\$236.75	\$265.25	\$377.00
<b>Year 15</b>	\$248.50	\$278.50	\$396.00

Example: Contract year one begins on the date of the contract award and continues until July 31, 2013, contract year two begins on August 1, 2013 and continues for one year until July 31, 2014, etc.

ePlus Technology, Inc.

June 6, 2012

**Company Name**

**Date**

13595 Dulles Technology Drive  
Herndon, VA 20171

**Company Address**