

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
<b>Year 1</b>	\$125.00	\$150.00	\$175.00	\$125.00	\$175.00	\$125.00	\$140.00	\$90.00	\$125.00	\$95.00
<b>Year 2</b>	\$128.75	\$154.50	\$180.25	\$128.75	\$180.25	\$128.75	\$144.20	\$92.70	\$128.75	\$97.85
<b>Year 3</b>	\$132.61	\$159.14	\$185.66	\$132.61	\$185.66	\$132.61	\$148.53	\$95.48	\$132.61	\$100.79
<b>Year 4</b>	\$136.59	\$163.91	\$191.23	\$136.59	\$191.23	\$136.59	\$152.98	\$98.35	\$136.59	\$103.81
<b>Year 5</b>	\$140.69	\$168.83	\$196.96	\$140.69	\$196.96	\$140.69	\$157.57	\$101.30	\$140.69	\$106.92
<b>Year 6</b>	\$144.91	\$173.89	\$202.87	\$144.91	\$202.87	\$144.91	\$162.30	\$104.33	\$144.91	\$110.13
<b>Year 7</b>	\$149.26	\$179.11	\$208.96	\$149.26	\$208.96	\$149.26	\$167.17	\$107.46	\$149.26	\$113.43
<b>Year 8</b>	\$153.73	\$184.48	\$215.23	\$153.73	\$215.23	\$153.73	\$172.18	\$110.69	\$153.73	\$116.84
<b>Year 9</b>	\$158.35	\$190.02	\$221.68	\$158.35	\$221.68	\$158.35	\$177.35	\$114.01	\$158.35	\$120.34
<b>Year 10</b>	\$163.10	\$195.72	\$228.34	\$163.10	\$228.34	\$163.10	\$182.67	\$117.43	\$163.10	\$123.95
<b>Year 11</b>	\$167.99	\$201.59	\$235.19	\$167.99	\$235.19	\$167.99	\$188.15	\$120.95	\$167.99	\$127.67
<b>Year 12</b>	\$173.03	\$207.64	\$242.24	\$173.03	\$242.24	\$173.03	\$193.79	\$124.58	\$173.03	\$131.50
<b>Year 13</b>	\$178.22	\$213.86	\$249.51	\$178.22	\$249.51	\$178.22	\$199.61	\$128.32	\$178.22	\$135.45
<b>Year 14</b>	\$183.57	\$220.28	\$256.99	\$183.57	\$256.99	\$183.57	\$205.59	\$132.17	\$183.57	\$139.51
<b>Year 15</b>	\$189.07	\$226.89	\$264.70	\$189.07	\$264.70	\$189.07	\$211.76	\$136.13	\$189.07	\$143.70

SUBMITTED BY:

ACELA TECHNOLOGIES, INC  
COMPANY NAME

JULY 23, 2012  
DATE

5115 PEGASUS COURT, SUITE A, FREDERICK, MARYLAND 21704  
COMPANY ADDRESS