

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services  
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
<b>Year 1</b>	\$373.00	\$333.00	\$943.00	\$466.00	\$473.00	\$358.00	\$143.00	\$107.00	\$268.00	\$192.00
<b>Year 2</b>	\$395.00	\$353.00	\$1,000.00	\$494.00	\$501.00	\$379.00	\$152.00	\$113.00	\$284.00	\$204.00
<b>Year 3</b>	\$419.00	\$374.00	\$1,060.00	\$524.00	\$531.00	\$402.00	\$161.00	\$120.00	\$301.00	\$216.00
<b>Year 4</b>	\$444.00	\$397.00	\$1,124.00	\$555.00	\$563.00	\$426.00	\$171.00	\$127.00	\$319.00	\$229.00
<b>Year 5</b>	\$471.00	\$421.00	\$1,191.00	\$588.00	\$597.00	\$452.00	\$181.00	\$135.00	\$338.00	\$243.00
<b>Year 6</b>	\$499.00	\$446.00	\$1,262.00	\$624.00	\$633.00	\$479.00	\$191.00	\$143.00	\$359.00	\$257.00
<b>Year 7</b>	\$529.00	\$473.00	\$1,338.00	\$661.00	\$671.00	\$508.00	\$203.00	\$152.00	\$380.00	\$272.00
<b>Year 8</b>	\$561.00	\$501.00	\$1,419.00	\$701.00	\$711.00	\$538.00	\$215.00	\$161.00	\$403.00	\$289.00
<b>Year 9</b>	\$595.00	\$531.00	\$1,504.00	\$743.00	\$754.00	\$571.00	\$228.00	\$171.00	\$427.00	\$306.00
<b>Year 10</b>	\$630.00	\$563.00	\$1,594.00	\$787.00	\$799.00	\$605.00	\$242.00	\$181.00	\$453.00	\$324.00
<b>Year 11</b>	\$668.00	\$597.00	\$1,689.00	\$835.00	\$847.00	\$641.00	\$256.00	\$192.00	\$480.00	\$344.00
<b>Year 12</b>	\$708.00	\$633.00	\$1,791.00	\$885.00	\$898.00	\$680.00	\$271.00	\$203.00	\$509.00	\$364.00
<b>Year 13</b>	\$751.00	\$671.00	\$1,898.00	\$938.00	\$952.00	\$720.00	\$288.00	\$215.00	\$539.00	\$386.00
<b>Year 14</b>	\$796.00	\$711.00	\$2,012.00	\$994.00	\$1,009.00	\$764.00	\$305.00	\$228.00	\$572.00	\$410.00
<b>Year 15</b>	\$843.00	\$753.00	\$2,133.00	\$1,054.00	\$1,069.00	\$809.00	\$323.00	\$242.00	\$606.00	\$434.00

SUBMITTED BY:

ALLIANCE TECHNOLOGY GROUP  
COMPANY NAME

JULY 25, 2012  
DATE

7010 HI TECH DRIVE, HANOVER, MD 21076  
COMPANY ADDRESS