

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	<b>Training Specialist/ Instructor</b>	<b>Project Mgr.</b>	<b>Subject Matter Expert</b>	<b>Network Admin.</b>	<b>Sr. Network Engineer</b>	<b>Jr. Network Engineer</b>	<b>Sr. Network Tech.</b>	<b>Jr. Network Tech.</b>	<b>Sr. Computer Software/ Integration Analyst</b>	<b>Jr. Computer Systems Analyst</b>
<b>Year 1</b>	\$ 98.30	\$ 150.00	\$ 150.00	\$ 75.00	\$ 120.00	\$ 85.00	\$ 105.00	\$ 75.00	\$ 120.00	\$ 90.00
<b>Year 2</b>	\$ 102.83	\$ 156.75	\$ 156.75	\$ 78.38	\$ 125.40	\$ 88.83	\$ 109.73	\$ 78.38	\$ 125.40	\$ 94.05
<b>Year 3</b>	\$ 107.46	\$ 163.80	\$ 163.80	\$ 81.90	\$ 131.04	\$ 92.82	\$ 114.66	\$ 81.90	\$ 131.04	\$ 98.28
<b>Year 4</b>	\$ 112.29	\$ 171.17	\$ 171.17	\$ 85.59	\$ 136.94	\$ 97.00	\$ 119.82	\$ 85.59	\$ 136.94	\$ 102.70
<b>Year 5</b>	\$ 117.34	\$ 178.88	\$ 178.88	\$ 89.44	\$ 143.10	\$ 101.36	\$ 125.21	\$ 89.44	\$ 143.10	\$ 107.33
<b>Year 6</b>	\$ 122.62	\$ 186.93	\$ 186.93	\$ 93.46	\$ 149.54	\$ 105.93	\$ 130.85	\$ 93.46	\$ 149.54	\$ 112.16
<b>Year 7</b>	\$ 128.14	\$ 195.34	\$ 195.34	\$ 97.67	\$ 156.27	\$ 110.69	\$ 136.74	\$ 97.67	\$ 156.27	\$ 117.20
<b>Year 8</b>	\$ 133.91	\$ 204.13	\$ 204.13	\$ 102.06	\$ 163.30	\$ 115.67	\$ 142.89	\$ 102.06	\$ 163.30	\$ 122.48
<b>Year 9</b>	\$ 139.93	\$ 213.32	\$ 213.32	\$ 106.66	\$ 170.65	\$ 120.88	\$ 149.32	\$ 106.66	\$ 170.65	\$ 127.99
<b>Year 10</b>	\$ 146.23	\$ 222.91	\$ 222.91	\$ 111.46	\$ 178.33	\$ 126.32	\$ 156.04	\$ 111.46	\$ 178.33	\$ 133.75
<b>Year 11</b>	\$ 152.81	\$ 232.95	\$ 232.95	\$ 116.47	\$ 186.36	\$ 132.00	\$ 163.06	\$ 116.47	\$ 186.36	\$ 139.77
<b>Year 12</b>	\$ 159.69	\$ 243.43	\$ 243.43	\$ 121.71	\$ 194.74	\$ 137.94	\$ 170.40	\$ 121.71	\$ 194.74	\$ 146.06
<b>Year 13</b>	\$ 166.87	\$ 254.38	\$ 254.38	\$ 127.19	\$ 203.51	\$ 144.15	\$ 178.07	\$ 127.19	\$ 203.51	\$ 152.63
<b>Year 14</b>	\$ 174.38	\$ 265.83	\$ 265.83	\$ 132.91	\$ 212.66	\$ 150.64	\$ 186.08	\$ 132.91	\$ 212.66	\$ 159.50
<b>Year 15</b>	\$ 182.23	\$ 277.79	\$ 277.79	\$ 138.90	\$ 222.23	\$ 157.42	\$ 194.45	\$ 138.90	\$ 222.23	\$ 166.68

SUBMITTED BY:

BRAXTON-GRANT TECHNOLOGIES, INC.  
COMPANY NAME

JULY 26, 2012  
DATE

10105 VILLAGE GREEN DRIVE, WOODSTOCK, MD 21163  
COMPANY ADDRESS