

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

Labor Category	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
Year 1	\$125	\$115	\$150	\$115	\$150	\$120	\$115	\$95	\$115	\$105
Year 2	\$125	\$115	\$150	\$115	\$150	\$120	\$115	\$95	\$115	\$105
Year 3	\$130	\$120	\$155	\$120	\$155	\$125	\$120	\$100	\$120	\$110
Year 4	\$130	\$120	\$155	\$120	\$155	\$125	\$120	\$100	\$120	\$110
Year 5	\$135	\$125	\$160	\$125	\$160	\$130	\$125	\$105	\$125	\$115
Year 6	\$135	\$125	\$160	\$125	\$160	\$130	\$125	\$105	\$125	\$115
Year 7	\$140	\$130	\$165	\$130	\$165	\$135	\$130	\$110	\$130	\$120
Year 8	\$140	\$130	\$165	\$130	\$165	\$135	\$130	\$110	\$130	\$120
Year 9	\$145	\$135	\$170	\$135	\$170	\$140	\$135	\$115	\$135	\$125
Year 10	\$145	\$135	\$170	\$135	\$170	\$140	\$135	\$115	\$135	\$125
Year 11	\$150	\$140	\$175	\$140	\$175	\$145	\$140	\$120	\$140	\$130
Year 12	\$150	\$140	\$175	\$140	\$175	\$145	\$140	\$120	\$140	\$130
Year 13	\$155	\$145	\$180	\$145	\$180	\$150	\$145	\$125	\$145	\$135
Year 14	\$155	\$145	\$180	\$145	\$180	\$150	\$145	\$125	\$145	\$135
Year 15	\$160	\$150	\$185	\$150	\$185	\$155	\$150	\$130	\$150	\$140

SUBMITTED BY:

CORE BTS, INC
COMPANY NAME

JULY 24, 2012
DATE

3040 Williams Drive, Suite 401, Fairfax, VA 22031
COMPANY ADDRESS