

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	<b>Training Specialist/Instructor</b>	<b>Project Mgr.</b>	<b>Subject Matter Expert</b>	<b>Network Admin.</b>	<b>Sr. Network Engineer</b>	<b>Jr. Network Engineer</b>	<b>Sr. Network Tech.</b>	<b>Jr. Network Tech.</b>	<b>Sr. Computer Software/Integration Analyst</b>	<b>Jr. Computer Systems Analyst</b>
<b>Year 1</b>	\$ 100	\$ 200	\$ 250	\$ 50	\$ 100	\$ 75	\$ 100	\$ 75	\$ 100	\$ 100
<b>Year 2</b>	\$ 110	\$ 210	\$ 260	\$ 60	\$ 110	\$ 85	\$ 110	\$ 85	\$ 100	\$ 100
<b>Year 3</b>	\$ 130	\$ 230	\$ 270	\$ 70	\$ 120	\$ 95	\$ 120	\$ 95	\$ 100	\$ 100
<b>Year 4</b>	\$ 140	\$ 240	\$ 280	\$ 80	\$ 130	\$ 105	\$ 130	\$ 105	\$ 100	\$ 100
<b>Year 5</b>	\$ 150	\$ 250	\$ 300	\$ 100	\$ 150	\$ 125	\$ 150	\$ 125	\$ 100	\$ 100
<b>Year 6</b>	\$ 160	\$ 260	\$ 300	\$ 110	\$ 160	\$ 135	\$ 160	\$ 135	\$ 110	\$ 110
<b>Year 7</b>	\$ 170	\$ 270	\$ 300	\$ 120	\$ 170	\$ 145	\$ 170	\$ 145	\$ 120	\$ 120
<b>Year 8</b>	\$ 180	\$ 280	\$ 300	\$ 130	\$ 180	\$ 155	\$ 180	\$ 155	\$ 130	\$ 130
<b>Year 9</b>	\$ 190	\$ 290	\$ 300	\$ 140	\$ 190	\$ 165	\$ 190	\$ 165	\$ 140	\$ 140
<b>Year 10</b>	\$ 200	\$ 300	\$ 300	\$ 150	\$ 200	\$ 175	\$ 200	\$ 175	\$ 150	\$ 150
<b>Year 11</b>	\$ 210	\$ 310	\$ 310	\$ 160	\$ 210	\$ 185	\$ 210	\$ 185	\$ 160	\$ 160
<b>Year 12</b>	\$ 220	\$ 320	\$ 320	\$ 170	\$ 220	\$ 195	\$ 220	\$ 195	\$ 170	\$ 170
<b>Year 13</b>	\$ 230	\$ 330	\$ 330	\$ 180	\$ 230	\$ 205	\$ 230	\$ 205	\$ 180	\$ 180
<b>Year 14</b>	\$ 240	\$ 340	\$ 340	\$ 190	\$ 240	\$ 215	\$ 240	\$ 215	\$ 190	\$ 190
<b>Year 15</b>	\$ 250	\$ 350	\$ 350	\$ 200	\$ 250	\$ 225	\$ 250	\$ 225	\$ 200	\$ 200

SUBMITTED BY:

HCGI HARFORD INC  
COMPANY NAME

JULY 11, 2012  
DATE

10480 LITTLE PATUXENT PARKWAY, COLUMBIA, MD 21044  
COMPANY ADDRESS