

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	<b>Training Specialist/ Instructor</b>	<b>Project Mgr.</b>	<b>Subject Matter Expert</b>	<b>Network Admin.</b>	<b>Sr. Network Engineer</b>	<b>Jr. Network Engineer</b>	<b>Sr. Network Tech.</b>	<b>Jr. Network Tech.</b>	<b>Sr. Computer Software/ Integration Analyst</b>	<b>Jr. Computer Systems Analyst</b>
<b>Year 1</b>	\$ 175.00	\$ 125.00	\$ 150.00	\$ 115.00	\$ 125.00	\$ 75.00	\$ 85.00	\$ 55.00	\$ 105.00	\$ 55.00
<b>Year 2</b>	\$ 175.00	\$ 125.00	\$ 150.00	\$ 115.00	\$ 125.00	\$ 75.00	\$ 85.00	\$ 55.00	\$ 105.00	\$ 55.00
<b>Year 3</b>	\$ 175.00	\$ 125.00	\$ 150.00	\$ 115.00	\$ 125.00	\$ 75.00	\$ 85.00	\$ 55.00	\$ 105.00	\$ 55.00
<b>Year 4</b>	\$ 180.00	\$ 130.00	\$ 155.00	\$ 120.00	\$ 130.00	\$ 80.00	\$ 90.00	\$ 60.00	\$ 110.00	\$ 60.00
<b>Year 5</b>	\$ 180.00	\$ 130.00	\$ 155.00	\$ 120.00	\$ 130.00	\$ 80.00	\$ 90.00	\$ 60.00	\$ 110.00	\$ 60.00
<b>Year 6</b>	\$ 180.00	\$ 130.00	\$ 155.00	\$ 120.00	\$ 130.00	\$ 80.00	\$ 90.00	\$ 60.00	\$ 110.00	\$ 60.00
<b>Year 7</b>	\$ 190.00	\$ 140.00	\$ 165.00	\$ 130.00	\$ 140.00	\$ 90.00	\$ 100.00	\$ 70.00	\$ 120.00	\$ 70.00
<b>Year 8</b>	\$ 190.00	\$ 140.00	\$ 165.00	\$ 130.00	\$ 140.00	\$ 90.00	\$ 100.00	\$ 70.00	\$ 120.00	\$ 70.00
<b>Year 9</b>	\$ 190.00	\$ 140.00	\$ 165.00	\$ 130.00	\$ 140.00	\$ 90.00	\$ 100.00	\$ 70.00	\$ 120.00	\$ 70.00
<b>Year 10</b>	\$ 190.00	\$ 140.00	\$ 165.00	\$ 130.00	\$ 140.00	\$ 90.00	\$ 100.00	\$ 70.00	\$ 120.00	\$ 70.00
<b>Year 11</b>	\$ 200.00	\$ 150.00	\$ 175.00	\$ 140.00	\$ 150.00	\$ 100.00	\$ 110.00	\$ 80.00	\$ 130.00	\$ 80.00
<b>Year 12</b>	\$ 200.00	\$ 150.00	\$ 175.00	\$ 140.00	\$ 150.00	\$ 100.00	\$ 110.00	\$ 80.00	\$ 130.00	\$ 80.00
<b>Year 13</b>	\$ 200.00	\$ 150.00	\$ 175.00	\$ 140.00	\$ 150.00	\$ 100.00	\$ 110.00	\$ 80.00	\$ 130.00	\$ 80.00
<b>Year 14</b>	\$ 210.00	\$ 160.00	\$ 185.00	\$ 150.00	\$ 160.00	\$ 110.00	\$ 120.00	\$ 90.00	\$ 140.00	\$ 90.00
<b>Year 15</b>	\$ 210.00	\$ 160.00	\$ 185.00	\$ 150.00	\$ 160.00	\$ 110.00	\$ 120.00	\$ 90.00	\$ 140.00	\$ 90.00

SUBMITTED BY:

IT SOLUTIONS NET, INC

COMPANY NAME

JULY 25, 2012

DATE

3130 FAIRVIEW PARK DRIVE, SUITE 800, FALLS CHURCH, VA 22042

COMPANY ADDRESS