

**FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule**

NOTE: COMPLETING D-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II, E-III, or E-VI.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 12 years of the Master Contract for all labor categories.

<b>Labor Category</b>	<b>Training Specialist/ Instructor</b>	<b>Project Mgr.</b>	<b>Subject Matter Expert</b>	<b>Network Admin.</b>	<b>Sr. Network Engineer</b>	<b>Jr. Network Engineer</b>	<b>Sr. Network Tech.</b>	<b>Jr. Network Tech.</b>	<b>Sr. Computer Software/ Integration Analyst</b>	<b>Jr. Computer Systems Analyst</b>
<b>Year 1</b>	\$48.18	\$95.37	\$100.38	\$57.22	\$115.44	\$64.25	\$60.23	\$45.17	\$72.28	\$55.21
<b>Year 2</b>	\$49.63	\$98.23	\$103.40	\$58.94	\$118.91	\$66.17	\$62.04	\$46.53	\$74.45	\$56.87
<b>Year 3</b>	\$51.12	\$101.17	\$106.50	\$60.70	\$122.47	\$68.16	\$63.90	\$47.92	\$76.68	\$58.57
<b>Year 4</b>	\$52.65	\$104.21	\$109.69	\$62.52	\$126.15	\$70.20	\$65.82	\$49.36	\$78.98	\$60.33
<b>Year 5</b>	\$54.23	\$107.33	\$112.98	\$64.40	\$129.93	\$72.31	\$67.79	\$50.84	\$81.35	\$62.14
<b>Year 6</b>	\$55.86	\$110.55	\$116.37	\$66.33	\$133.83	\$74.48	\$69.82	\$52.37	\$83.79	\$64.01
<b>Year 7</b>	\$57.53	\$113.87	\$119.86	\$68.32	\$137.84	\$76.71	\$71.92	\$53.94	\$86.30	\$65.93
<b>Year 8</b>	\$59.26	\$117.29	\$123.46	\$70.37	\$141.98	\$79.01	\$74.08	\$55.56	\$88.89	\$67.90
<b>Year 9</b>	\$61.04	\$120.81	\$127.16	\$72.48	\$146.24	\$81.39	\$76.30	\$57.22	\$91.56	\$69.94
<b>Year 10</b>	\$62.87	\$124.43	\$130.98	\$74.66	\$150.63	\$83.83	\$78.59	\$58.94	\$94.30	\$72.04
<b>Year 11</b>	\$64.76	\$128.16	\$134.91	\$76.90	\$155.14	\$86.34	\$80.95	\$60.71	\$97.13	\$74.20
<b>Year 12</b>	\$66.70	\$132.01	\$138.96	\$79.20	\$159.80	\$88.93	\$83.37	\$62.53	\$100.05	\$76.43

SUBMITTED BY

INTERCLYPSE, INC.  
COMPANY NAME

AUGUST 11, 2016  
DATE

7250 PARKWAY DR, SUITE 230, HANOVER, MD 21076  
COMPANY ADDRESS