

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

Labor Category	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
Year 1	\$135	\$154	\$148	\$90	\$110	\$85	\$124	\$85	\$118	\$85
Year 2	\$140	\$160	\$154	\$94	\$114	\$88	\$129	\$88	\$123	\$88
Year 3	\$146	\$167	\$160	\$97	\$119	\$92	\$134	\$92	\$128	\$92
Year 4	\$152	\$173	\$166	\$101	\$124	\$96	\$139	\$96	\$133	\$96
Year 5	\$158	\$180	\$173	\$105	\$129	\$99	\$145	\$99	\$138	\$99
Year 6	\$164	\$187	\$180	\$109	\$134	\$103	\$151	\$103	\$144	\$103
Year 7	\$171	\$195	\$187	\$114	\$139	\$108	\$157	\$108	\$149	\$108
Year 8	\$178	\$203	\$195	\$118	\$145	\$112	\$163	\$112	\$155	\$112
Year 9	\$185	\$211	\$203	\$123	\$151	\$116	\$170	\$116	\$161	\$116
Year 10	\$192	\$219	\$211	\$128	\$157	\$121	\$176	\$121	\$168	\$121
Year 11	\$200	\$228	\$219	\$133	\$163	\$126	\$184	\$126	\$175	\$126
Year 12	\$208	\$237	\$228	\$139	\$169	\$131	\$191	\$131	\$182	\$131
Year 13	\$216	\$247	\$237	\$144	\$176	\$136	\$199	\$136	\$189	\$136
Year 14	\$225	\$256	\$246	\$150	\$183	\$142	\$206	\$142	\$196	\$142
Year 15	\$234	\$267	\$256	\$156	\$190	\$147	\$215	\$147	\$204	\$147

SUBMITTED BY:

KNOWLEDGE INFORMATION SOLUTIONS INC.
COMPANY NAME

2877 GUARDIAN LANE SUITE 102 VIRGINIA BEACH, VA 23452
COMPANY ADDRESS