

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services  
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

<b>Labor Category</b>	<b>Training Specialist/ Instructor</b>	<b>Project Mgr.</b>	<b>Subject Matter Expert</b>	<b>Network Admin.</b>	<b>Sr. Network Engineer</b>	<b>Jr. Network Engineer</b>	<b>Sr. Network Tech.</b>	<b>Jr. Network Tech.</b>	<b>Sr. Computer Software/ Integration Analyst</b>	<b>Jr. Computer Systems Analyst</b>
<b>Year 1</b>	\$90	\$125	\$135	\$65	\$95	\$80	\$85	\$65	\$105	\$95
<b>Year 2</b>	\$93	\$129	\$139	\$67	\$98	\$82	\$88	\$67	\$108	\$98
<b>Year 3</b>	\$95	\$133	\$143	\$69	\$101	\$85	\$90	\$69	\$111	\$101
<b>Year 4</b>	\$98	\$137	\$148	\$71	\$104	\$87	\$93	\$71	\$115	\$104
<b>Year 5</b>	\$101	\$141	\$152	\$73	\$107	\$90	\$96	\$73	\$118	\$107
<b>Year 6</b>	\$104	\$145	\$157	\$75	\$110	\$93	\$99	\$75	\$122	\$110
<b>Year 7</b>	\$107	\$149	\$161	\$78	\$113	\$96	\$101	\$78	\$125	\$113
<b>Year 8</b>	\$111	\$154	\$166	\$80	\$117	\$98	\$105	\$80	\$129	\$117
<b>Year 9</b>	\$114	\$158	\$171	\$82	\$120	\$101	\$108	\$82	\$133	\$120
<b>Year 10</b>	\$117	\$163	\$176	\$85	\$124	\$104	\$111	\$85	\$137	\$124
<b>Year 11</b>	\$121	\$168	\$181	\$87	\$128	\$108	\$114	\$87	\$141	\$128
<b>Year 12</b>	\$125	\$173	\$187	\$90	\$132	\$111	\$118	\$90	\$145	\$132
<b>Year 13</b>	\$128	\$178	\$192	\$93	\$135	\$114	\$121	\$93	\$150	\$135
<b>Year 14</b>	\$132	\$184	\$198	\$95	\$140	\$117	\$125	\$95	\$154	\$140
<b>Year 15</b>	\$136	\$189	\$204	\$98	\$144	\$121	\$129	\$98	\$159	\$144

SUBMITTED BY

NEO TECHNOLOGIES, INC. \_\_\_\_\_  
COMPANY NAME

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COMPANY ADDRESS