

**FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule**

NOTE: COMPLETING D-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II, E-III, or E-VI.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 12 years of the Master Contract for all labor categories.

<b>Labor Category</b>	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
<b>Year 1</b>	\$180.00	\$215.00	\$240.00	\$128.00	\$198.00	\$124.00	\$128.00	\$115.00	\$198.00	\$132.00
<b>Year 2</b>	\$180.00	\$215.00	\$240.00	\$128.00	\$198.00	\$124.00	\$128.00	\$115.00	\$198.00	\$132.00
<b>Year 3</b>	\$185.40	\$221.45	\$247.20	\$131.84	\$203.94	\$127.72	\$131.84	\$118.45	\$203.94	\$135.96
<b>Year 4</b>	\$185.40	\$221.45	\$247.20	\$131.84	\$203.94	\$127.72	\$131.84	\$118.45	\$203.94	\$135.96
<b>Year 5</b>	\$190.96	\$228.09	\$254.62	\$135.80	\$210.06	\$131.55	\$135.80	\$122.00	\$210.06	\$140.04
<b>Year 6</b>	\$190.96	\$228.09	\$254.62	\$135.80	\$210.06	\$131.55	\$135.80	\$122.00	\$210.06	\$140.04
<b>Year 7</b>	\$196.69	\$234.94	\$262.25	\$139.87	\$216.36	\$135.50	\$139.87	\$125.66	\$216.36	\$144.24
<b>Year 8</b>	\$196.69	\$234.94	\$262.25	\$139.87	\$216.36	\$135.50	\$139.87	\$125.66	\$216.36	\$144.24
<b>Year 9</b>	\$202.59	\$241.98	\$270.12	\$144.06	\$222.85	\$139.56	\$144.06	\$129.43	\$222.85	\$148.57
<b>Year 10</b>	\$202.59	\$241.98	\$270.12	\$144.06	\$222.85	\$139.56	\$144.06	\$129.43	\$222.85	\$148.57
<b>Year 11</b>	\$208.67	\$249.24	\$278.23	\$148.39	\$229.54	\$143.75	\$148.39	\$133.32	\$229.54	\$153.02
<b>Year 12</b>	\$208.67	\$249.24	\$278.23	\$148.39	\$229.54	\$143.75	\$148.39	\$133.32	\$229.54	\$153.02

SUBMITTED BY

RONCO COMMUNICATIONS AND ELECTRONICS, INC.  
COMPANY NAME

MARCH 11, 2016  
DATE

595 SHERIDAN DR. TONOWANDA, NY 14150  
COMPANY ADDRESS