

ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services Labor Rate Schedule

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

Labor Category	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
Year 1	\$185	\$195	\$195	\$185	\$195	\$175	\$165	\$165	\$185	\$175
Year 2	\$190	\$200	\$200	\$190	\$200	\$180	\$170	\$170	\$190	\$180
Year 3	\$195	\$205	\$205	\$195	\$205	\$185	\$175	\$175	\$195	\$185
Year 4	\$200	\$210	\$210	\$200	\$210	\$190	\$180	\$180	\$200	\$190
Year 5	\$205	\$215	\$215	\$205	\$215	\$195	\$185	\$185	\$205	\$195
Year 6	\$210	\$220	\$220	\$210	\$220	\$200	\$190	\$190	\$210	\$200
Year 7	\$215	\$225	\$225	\$215	\$225	\$205	\$195	\$195	\$215	\$205
Year 8	\$220	\$230	\$230	\$220	\$230	\$210	\$200	\$200	\$220	\$210
Year 9	\$225	\$235	\$235	\$225	\$235	\$215	\$205	\$205	\$225	\$215
Year 10	\$230	\$240	\$240	\$230	\$240	\$220	\$210	\$210	\$230	\$220
Year 11	\$235	\$245	\$245	\$235	\$245	\$225	\$215	\$215	\$235	\$225
Year 12	\$240	\$250	\$250	\$240	\$250	\$230	\$220	\$220	\$240	\$230
Year 13	\$245	\$255	\$255	\$245	\$255	\$235	\$225	\$225	\$245	\$235
Year 14	\$250	\$265	\$265	\$250	\$265	\$240	\$230	\$230	\$250	\$240
Year 15	\$255	\$270	\$270	\$255	\$270	\$245	\$235	\$235	\$255	\$245

SUBMITTED BY

SHI INTERNATIONAL CORP
COMPANY NAME

7/24/2012
DATE

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COMPANY ADDRESS