

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-1, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

Labor Category	Training Specialist/ Instructor	Project Mgr.	Subject Matter Expert	Network Admin.	Sr. Network Engineer	Jr. Network Engineer	Sr. Network Tech.	Jr. Network Tech.	Sr. Computer Software/ Integration Analyst	Jr. Computer Systems Analyst
Year 1	\$175	\$150	\$200	\$75	\$190	\$100	\$150	\$ 90	\$190	\$100
Year 2	\$175	\$150	\$200	\$75	\$190	\$100	\$150	\$90	\$190	\$100
Year 3	\$175	\$150	\$200	\$75	\$190	\$100	\$150	\$90	\$190	\$100
Year 4	\$175	\$150	\$200	\$75	\$190	\$100	\$150	\$90	\$190	\$100
Year 5	\$175	\$150	\$200	\$75	\$190	\$100	\$150	\$90	\$190	\$100
Year 6	\$185	\$150	\$210	\$85	\$195	\$105	\$150	\$95	\$195	\$105
Year 7	\$185	\$150	\$210	\$85	\$195	\$105	\$165	\$95	\$195	\$105
Year 8	\$185	\$150	\$210	\$85	\$195	\$105	\$165	\$95	\$195	\$105
Year 9	\$185	\$150	\$210	\$85	\$195	\$105	\$165	\$95	\$195	\$105
Year 10	\$185	\$150	\$210	\$85	\$195	\$105	\$165	\$95	\$195	\$105
Year 11	\$195	\$170	\$220	\$95	\$205	\$115	\$175	\$100	\$205	\$115
Year 12	\$195	\$170	\$220	\$95	\$205	\$115	\$175	\$100	\$205	\$115
Year 13	\$195	\$170	\$220	\$95	\$205	\$115	\$175	\$100	\$205	\$115
Year 14	\$195	\$170	\$220	\$95	\$205	\$115	\$175	\$100	\$205	\$115
Year 15	\$195	\$170	\$200	\$95	\$205	\$115	\$175	\$100	\$205	\$115

SUBMITTED BY

SLAIT CONSULTING _____
COMPANY NAME

100 LANDMARK SQUARE, VIRGINIA BEACH VA 23452 _____
COMPANY ADDRESS