

**ATTACHMENT E-IV FUNCTIONAL AREA IV - Installation and Training Services  
Labor Rate Schedule**

NOTE: COMPLETING E-IV REQUIRES OFFERORS TO ALSO COMPLETE E-I, E-II or E-III.

Offerors are required to record the fully-loaded, all-inclusive hourly prices they are proposing for each listed item. Record the hourly labor rate for all 15 years of the Master Contract for all labor categories.

| <b>Labor Category</b> | Training Specialist/ Instructor | Project Mgr. | Subject Matter Expert | Network Admin. | Sr. Network Engineer | Jr. Network Engineer | Sr. Network Tech. | Jr. Network Tech. | Sr. Computer Software/ Integration Analyst | Jr. Computer Systems Analyst |
|-----------------------|---------------------------------|--------------|-----------------------|----------------|----------------------|----------------------|-------------------|-------------------|--|------------------------------|
| <b>Year 1</b>         | \$125.32                        | \$188.79     | \$205.77              | \$173.26       | \$173.26             | \$123.25             | \$173.26          | \$123.25          | \$194.62                                   | \$121.51                     |
| <b>Year 2</b>         | \$129.08                        | \$194.45     | \$211.94              | \$178.46       | \$178.46             | \$126.95             | \$178.46          | \$126.95          | \$200.46                                   | \$125.16                     |
| <b>Year 3</b>         | \$132.95                        | \$200.29     | \$218.30              | \$183.81       | \$183.81             | \$130.76             | \$183.81          | \$130.76          | \$206.47                                   | \$128.91                     |
| <b>Year 4</b>         | \$136.94                        | \$206.30     | \$224.85              | \$189.33       | \$189.33             | \$134.68             | \$189.33          | \$134.68          | \$212.67                                   | \$132.78                     |
| <b>Year 5</b>         | \$141.05                        | \$212.48     | \$231.60              | \$195.01       | \$195.01             | \$138.72             | \$195.01          | \$138.72          | \$219.05                                   | \$136.76                     |
| <b>Year 6</b>         | \$145.28                        | \$218.86     | \$238.54              | \$200.86       | \$200.86             | \$142.88             | \$200.86          | \$142.88          | \$225.62                                   | \$140.86                     |
| <b>Year 7</b>         | \$149.64                        | \$225.43     | \$245.70              | \$206.88       | \$206.88             | \$147.17             | \$206.88          | \$147.17          | \$232.39                                   | \$145.09                     |
| <b>Year 8</b>         | \$154.13                        | \$232.19     | \$253.07              | \$213.09       | \$213.09             | \$151.58             | \$213.09          | \$151.58          | \$239.36                                   | \$149.44                     |
| <b>Year 9</b>         | \$158.75                        | \$239.15     | \$260.66              | \$219.48       | \$219.48             | \$156.13             | \$219.48          | \$156.13          | \$246.54                                   | \$153.93                     |
| <b>Year 10</b>        | \$163.51                        | \$246.33     | \$268.48              | \$226.07       | \$226.07             | \$160.81             | \$226.07          | \$160.81          | \$253.93                                   | \$158.54                     |
| <b>Year 11</b>        | \$168.42                        | \$253.72     | \$276.54              | \$232.85       | \$232.85             | \$165.64             | \$232.85          | \$165.64          | \$261.55                                   | \$163.30                     |
| <b>Year 12</b>        | \$173.47                        | \$261.33     | \$284.83              | \$239.83       | \$239.83             | \$170.61             | \$239.83          | \$170.61          | \$269.40                                   | \$168.20                     |
| <b>Year 13</b>        | \$178.68                        | \$269.17     | \$293.38              | \$247.03       | \$247.03             | \$175.73             | \$247.03          | \$175.73          | \$277.48                                   | \$173.24                     |
| <b>Year 14</b>        | \$184.04                        | \$277.24     | \$302.18              | \$254.44       | \$254.44             | \$181.00             | \$254.44          | \$181.00          | \$285.81                                   | \$178.44                     |
| <b>Year 15</b>        | \$189.56                        | \$285.56     | \$311.25              | \$262.07       | \$262.07             | \$186.43             | \$262.07          | \$186.43          | \$294.38                                   | \$183.79                     |

SUBMITTED BY:

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