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LIST OF ATTACHMENTS

ATTACHMENT A: is the State's contract. It is provided with the RFP for informational purposes and is not required at proposal submission time. However, it must be completed, signed and returned by the selected Offeror to the Procurement Officer expeditiously upon notification of proposed contract award.

ATTACHMENT B: Bid/Proposal Affidavit. This form must be completed and submitted with the Offeror's technical proposal.

ATTACHMENT C: Contract Affidavit. This form is not required at proposals submission time. It must be submitted by the selected Offeror to the Procurement Officer within 5 working days of notification of proposed award.

ATTACHMENTS D-A through D-5: MBE Participation Forms.

ATTACHMENT E: Frequently Asked Questions

ATTACHMENT F: Price Proposal Instructions and Forms. Price Proposal forms must be completed and submitted as the Financial Proposal.

ATTACHMENT G: Living Wage Requirements

ATTACHMENT H: Non-Disclosure Agreement

ATTACHMENT I: Conflict of Interest Affidavit and Disclosure.

ATTACHMENT J: Soil Borings Typical (separate file)

ATTACHMENT K: Shelter Layout Drawing (three separate files)

ATTACHMENT L: Tower Pricing (separate file)

ATTACHMENT M: Veteran Small Business Enterprise Participation **ATTACHMENT N:** Performance Bond

ATTACHMENT O: Federal Funds Attachment

ATTACHMENT P: HIPAA Business Associate Agreement

ATTACHMENT Q: Location of the Performance of Services Disclosure

ATTACHMENT R: Department of Human Resources Hiring Agreement

ATTACHMENT S: Offeror Information Sheet

ATTACHMENT T: Reference Evaluation Sheet

ATTACHMENT A – CONSULTING AND TECHNICAL SERVICES + (CATS+) CONTRACT

DEPARTMENT OF INFORMATION TECHNOLOGY (DoIT)

060B2490023-2016

THIS CONTRACT (the "Contract") is made this _____ day of _____, 20__ by and between ______and, on behalf of the STATE OF MARYLAND, the MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY (DoIT).

IN CONSIDERATION of the following, the parties agree as follows:

1. Definitions

In this Contract, the following words have the meanings indicated.

- 1.1. "COMAR" means the Code of Maryland Regulations.
- 1.2. "Contract" means this contract for Consulting and Technical Services + (CATS+). Except as otherwise provided, any reference to the Contract shall be deemed to include reference to a Task Order Agreement.
- 1.3. "Contract Manager" means the individual identified in Section 1.7 of the Request for Proposals (RFP), or a successor designated by the Department.
- 1.4. "Contractor" means ______, whose principal business address is:
- 1.5. "Department" means the Department of Information Technology (DoIT).
- 1.6. "eMM" means eMaryland Marketplace.
- 1.7. "Financial Proposal" means the Contractor's financial proposal dated ______.
- "Minority Business Enterprise" (MBE) means an entity meeting the definition at COMAR 21.0 1.02.01B(54), which is certified by the Maryland Department of Transportation under COMAR 21.11.03.
- 1.9. "Procurement Officer" means the person identified in Section 1.6 of the RFP or a successor designated by the Department.
- 1.10. "Proposal" means, as appropriate, either or both the Contractor's Technical or Financial Proposal.
- 1.11. "Requesting Agency" means the unit of the State government issuing the TORFP.
- 1.12 "RFR" means Request for Resume.
- 1.13. "RFP" means the Request for Proposals for Consulting and Technical Services + (CATS+), Solicitation # 060B2490023-2016 and any amendments thereto issued in writing by the State.
- 1.14. "Sensitive Data" means any personally addenda, attachments, and identifiable information (PII), protected health information (PHI) or other private/confidential data.
- 1.15. "Software" means the object code version of computer programs licensed pursuant to this Contract. Embedded code, firmware, internal code, microcode, and any other term referring to software that is necessary for proper operation is included in this definition of Software.

Software includes all prior, current, and future versions of the Software and all maintenance updates and error corrections. "Software" also includes any upgrades, updates, bug fixes or modified versions or backup copies of the Software licensed to the State by Contractor or an authorized distributor.

- 1.16. "State" means the State of Maryland.
- 1.17 "Task Order Agreement" (TO Agreement) means a signed agreement between DoIT and the Contractor selected via either a TORFP or an RFR to perform services, equipment and/or software under a Task Order.

1.18 "Task Order Proposal" means the technical and financial response by a Contractor to a TORFP.

1.19. "Task Order Request for Proposals" (TORFP) means a solicitation document containing a description by the State of the individual project for which proposals will be solicited.

- 1.20. "Technical Proposal" means the Contractor's technical proposal dated______.
- 1.21. Capitalized terms not defined herein shall be ascribed the meaning given to them in the RFP.
- 2. Scope of Work

2.1 The Contractor shall provide consulting and technical services for the State as described in section 2 of the RFP, the TO Agreement, and the TORFP/RFR, in one or more of the seventeen (17) functional areas as follows:

Exhibit A - The RFP.

Exhibit C- Task Order Agreement (when executed).

- Exhibit F The Technical Proposal to the RFP.
- Exhibit G- The Financial Proposal to the RFP.

2.2 The Procurement Officer may, at any time, by written order, make changes in the work within the general scope of the Contract, the TORFP/RFR or the TO Agreement. No other order, statement or conduct of the Procurement Officer or any other person shall be treated as a change or entitle the Contractor to an equitable adjustment under this section. Except as otherwise provided in this Contract, if any change under this section causes an increase or decrease in the Contractor's cost of, or the time required for, the performance of any part of the work, whether or not changed by the order, an equitable

These services shall be provided in accordance with the terms and conditions of this Contract and the following Exhibits, which are attached and incorporated herein by reference. If there are any inconsistencies between this Contract and Exhibits A through G, the terms of this Contract shall control. If there is any conflict among the Exhibits, the following order of precedence shall determine the prevailing provision.

Exhibit B -State Contract Affidavit, executed by the Contractor and dated _____

Exhibit D- TORFP/RFR (when released).

Exhibit E- Master Contractor's response to the TORFP/RFR (when submitted).

adjustment in the Contract price shall be made and the Contract modified in writing accordingly. The Contractor must assert in writing its right to an adjustment under this section within thirty (30) days of receipt of written change order and shall include a written statement setting forth the nature and cost of such claim. No claim by the Contractor shall be allowed if asserted after final payment under this Contract. Failure to agree to an adjustment under this section shall be a dispute under Section 18.8, Disputes. Nothing in this section shall excuse the Contractor from proceeding with the Contract as changed.

3. Period of Performance

- 3.1 The Contractor shall provide services, equipment and software in accordance with this Contract and any TO Agreement issued hereunder. The term of this Contract is for a period, beginning on _______, and ending April 21, 2028, unless terminated earlier as provided in this Master Contract. All prices for rates and terms as offered in Attachment F are binding on the Contractor for the term of the Contract.
- 3.2 In accordance with BPW Advisory 1995-1, in the event there are unspent funds remaining on the Contract, prior to the Contract's expiration date the State may modify the Contract to extend the Contract beyond its expiration date for a period up to, but not exceeding, one-third of the base term of the Contract (e.g., eight-month extension on a two-year contract) for the performance of work within the Contract's scope of work. Notwithstanding anything to the contrary, no funds may be added to the Contract in connection with any such extension.

4. Consideration and Payment

- 4.1. In consideration of the satisfactory performance of the Contract and any TO Agreement, the State will promptly process a proper invoice for payment in accordance with the terms of this Contract.
- 4.2. In consideration of the satisfactory performance of the work set forth in this Contract and any TO Agreement, the State shall pay the Contractor in accordance with the rates established in the Contractor's TO/RFR Proposal which may not exceed the rates and terms of Exhibit F, Contractor's Financial Proposal. TO Agreements that are on a time and materials basis shall include a NTE ceiling for payments. Any work performed by the Contractor in excess of the NTE ceiling amount of any TO Agreement without the prior written approval of the Contract Manager is at the Contractor's risk of non-payment. Payments under TO Agreements issued on a fixed price basis shall be limited to the price specified in the TO Agreement, regardless of the actual cost to the Contractor.
- 4.3. The Contractor shall notify the Contract Manager, in writing, at least 60 days before time and material obligations are expected to reach the TO Agreement NTE Amount. The Contractor shall have no obligation to perform the time and materials requirements under this Contract after payments reach the TO Agreement NTE Amount. The cessation of the Contractor's obligation to perform under this paragraph 4.3 is expressly conditioned on the following: that prior to the TO Agreement NTE Amount being reached, the Contractor shall: (i) give the notice required under this paragraph 4.3; (ii) promptly consult with the Requesting Agency and cooperate in good faith with the Requesting Agency to establish a plan of action to assure that every reasonable effort

has been undertaken by the Contractor to complete critical work in progress prior to the date the TO Agreement NTE Amount will be reached; and (iii) secure databases, systems, platforms and/or applications on which the Contractor is working so that no damage or vulnerabilities to any of the same will exist due to any such unfinished work. Any work performed by the Contractor in excess of TO Agreement NTE amount without the prior written approval of the Contract Manager is at the Contractor's risk of non-payment.

4.4. Invoices shall be submitted as specified in a TORFP. Invoices that contain both fixed price and time and material items must clearly identify the items as either fixed price or time and material billing. Each invoice must include the Contractor's Federal Tax Identification Number:

______. The Contractor's eMM identification number is ______. Payments to the Contractor pursuant to this Contract shall be made no later than 30 days after the Requesting Agency's receipt of a proper invoice from the Contractor. Charges for late payment of invoices other than as prescribed by Title 15, Subtitle 1, of the State Finance and Procurement Article, Annotated Code of Maryland, as from time-to-time amended, are prohibited. The final payment under a TORFP will not be made until after certification is received from the Comptroller of the State that all taxes have been paid.

- 4.5. In addition to any other available remedies, if, in the opinion of the Procurement Officer, the Contractor fails to perform in a satisfactory and timely manner, the Procurement Officer may refuse or limit approval of any invoice for payment, and may cause payments to the Contractor to be reduced or withheld until such time as the Contractor meets performance standards as established by the Procurement Officer.
- 4.6. TORFPs may specify periodic payments based on deliverables or stages of completion. A TORFP may further specify that a portion of the payments due will be withheld until completion of the TO Agreement. The amount withheld from each payment shall be paid to the Contractor within thirty (30) days of the State's acceptance of all deliverables required under the TO Agreement and receipt from the Contractor of a release in a form prescribed by the State for any claims arising out of or related to the TORFP.
- 4.7. Payment of an invoice by the State is not evidence that services were rendered as required under this Contract or any applicable TORFP.

4.8 TORFPs/RFRs

A TORFP/RFR may specify terms in addition to the terms specified herein. Such additional terms may include warranties, deliverables, and acceptance test requirements. A TO Agreement may not limit the State's rights as provided by law, in this Contract, or in the RFP and may not change the terms of this Contract or the RFP.

5. Patents, Copyrights, Intellectual Property

- 5.1. If the Contractor furnishes any design, device, material, process, or other item, which is covered by a patent or copyright, or which is proprietary to or a trade secret of another, the Contractor shall obtain the necessary permission or license to permit the State to use such item or items.
- 5.2. Except as provided in Section 5.4 of this Contract, the Contractor agrees that all documents and materials, including but not limited to, reports, drawings, studies, specifications, estimates, tests,

maps, photographs, designs, software, graphics, mechanical, artwork, computations and data prepared by or for the Contractor for purposes of this Contract ("Work Product") shall become and remain the sole and exclusive property of the State and shall be available to the State at any time. The State shall have the right to use the same without restriction and without compensation to the Contractor other than that specifically provided by this Contract.

- 5.3. Except as provided in Section 5.4 of this Contract, the Contractor agrees that at all times during the term of this Contract and thereafter, Work Product shall be "works made for hire" as that term is interpreted under U.S. copyright law and shall be owned by the State. Ownership includes the right to copyright, patent, register, and the ability to transfer these rights and all information used to formulate such Work Product. In the event any Work Product is or may not be considered a work made for hire under applicable law, Contractor assigns and transfers to the State the entire right, title, and interest in and to all rights in the Work Product and any registrations and copyright applications relating thereto and any renewals and extensions thereof. Contractor shall execute all documents and perform such other proper acts as the State may deem necessary to secure for it the rights pursuant to this section.
- 5.4. Notwithstanding anything to the contrary in this Contract, to the extent (i) the Work Product incorporates any commercial-off-the shelf software (COTS) and/or any Pre-Existing Intellectual Property or (ii) any COTS and/or Pre-Existing Intellectual Property (other than a computer's operating system, supported internet browser, browser accessibility software or hardware if needed by the user, and software required to access a commonly-available data transmission tool or export format) is required to access, install, build, compile or otherwise use the Work Product (such COTS and Pre-Existing Intellectual Property individually and collectively referred to herein as "Third-party Intellectual Property," which shall be the sole property of Contractor or its third-party licensors, as applicable), Contractor hereby grants to the State, on behalf of itself and any third-party licensors, a royalty-free, paid-up, non-exclusive, unrestricted, unconditional, irrevocable, worldwide right and license, with the right to use, execute, reproduce, display, perform, distribute copies internally, modify and prepare derivative works based upon, such Third-party Intellectual Property as may be necessary for the State to use the Work Product for the purposes for which such Work Product was designed and intended. "Pre-Existing Intellectual Property" means any program, utility or tool owned by Contractor or its third-party licensors that was created by Contractor or its third-party licensors independently from its performance of this Contract and not solely using funds from this Contract.
- 5.5. Subject to the terms of Section 6, Contractor shall defend, indemnify, and hold harmless the State, including, but not limited to, the Department or Requesting Agency and its agents, officers, and employees, from and against any and all claims, costs, losses, damages, liabilities, judgments and expenses (including without limitation reasonable attorneys' fees) arising out of or in connection with any claim the Work Product or any Third-party Intellectual Property infringes, misappropriates or otherwise violates any Third-party Intellectual Property rights. Contractor shall not enter into any settlement involving third party claims that contains any admission of or stipulation to any guilt, fault, liability or wrongdoing by the State or that adversely affects the State's rights or interests, without the State's prior written consent, which consent may be withheld in the State's sole and absolute discretion.
- 5.6. Except if Contractor has pre-existing knowledge of such infringement, Contractor's obligations under this section will not apply to the extent any Third-party Intellectual Property infringes, misappropriates or otherwise violates any third party intellectual rights as a result of

modifications made by the State in violation of the license granted to the State pursuant to Section 5.4; provided that such infringement, misappropriation or violation would not have occurred absent such modification.

- 5.7. Without limiting Contractor's obligations under Section 5.5, if all or any part of the Work Product or any Third Party Intellectual Property is held, or Contractor or the State reasonably determines that it could be held, to infringe, misappropriate or otherwise violate any Third Party Intellectual Property right, Contractor (after consultation with the State and at no cost to the State): (a) shall procure for the State the right to continue using the item or service in accordance with its rights under this Contract; (b) replace the item or service with an item that does not infringe, misappropriate or otherwise violate any Third Party Intellectual Property rights and, in the State's sole and absolute determination, complies with the item's specifications as defined in this Contract, and all rights of use and/or ownership set forth in this Contract; or (c) modify the item or service so that it no longer infringes, misappropriates or otherwise violates any Third Party Intellectual Property right and, in the State's sole and absolute determination, complies with the item's specification, complies with the item's explanation, complies with the item's specification and all rights of use and/or ownership set forth in this Contract; or complies with the item's specifications and all rights of use and/or ownership set forth in this Contract.
- 5.8. Except for any Pre-Existing Intellectual Property and Third-Party Intellectual Property, Contractor shall not acquire any right, title, or interest (including any intellectual property rights subsisting therein) in or to any goods, Software, technical information, specifications, drawings, records, documentation, data or any other materials (including any derivative works thereof) provided by the State to the Contractor. Notwithstanding anything to the contrary herein, the State may, in its sole and absolute discretion, grant the Contractor a license to such materials, subject to the terms of a TORFP executed by the Contractor and an authorized representative of the State.
- 5.9. Contractor, on behalf of itself and its subcontractors, hereby agrees not to incorporate, link, distribute or use any Third-party Intellectual Property in such a way that: (a) creates, purports to create or has the potential to create, obligations with respect to any State software (including any deliverable hereunder), including without limitation the distribution or disclosure of any source code; or (b) grants, purports to grant, or has the potential to grant to any third-party any rights to or immunities under any State intellectual property or proprietary rights. Without limiting the generality of the foregoing, neither Contractor nor any of its subcontractors shall incorporate, link, distribute or use, in conjunction with the Work Product, any code or software licensed under the GNU General Public License ("GPL"), Lesser General Public License ("LGPL"), Affero GPL ("AGPL"), European Community Public License ("ECPL"), Mozilla, or any other open source license, in any manner that could cause or could be interpreted or asserted to cause any State software (or any modifications thereto) to become subject to the terms of the GPL, LGPL, AGPL, ECPL, Mozilla or such other open source software.
- 5.10. Without limiting the generality of the foregoing, neither Contractor nor any of its subcontractors shall use any Software or technology in a manner that will cause any patents, copyrights, or other intellectual property which are owned or controlled by the State or any of its affiliates (or for which the State or any of its subcontractors has received license rights) to become subject to any encumbrance or terms and conditions of any third-party or open source license (including, without limitation, any open source license listed on

http://www.opensource.org/licenses/alphabetical) (each an "Open Source License"). These restrictions, limitations, exclusions and conditions shall apply even if the State or any of its subcontractors becomes aware of or fails to act in a manner to address any violation or failure to

comply therewith. No act by the State or any of its subcontractors that is undertaken under this Contract as to any Software or technology shall be construed as intending to cause any patents, copyrights or other intellectual property that are owned or controlled by the State (or for which the State has received license rights) to become subject to any encumbrance or terms and conditions of any Open Source License.

- 5.11. The Contractor shall report to the Department or Requesting Agency, promptly and in written detail, each notice or claim of copyright infringement received by the Contractor with respect to all Work Product delivered under this Contract.
- 5.12. This Section 5 shall survive expiration or termination of this Contract.

6. Indemnification

- 6.1. In addition to Contractor's indemnification obligations described in Section 5, Contractor shall indemnify, defend, and hold the State, its directors, officers, employees and agents harmless from liability for the following conduct arising from or relating to the performance of the Contractor or its subcontractors under this Contract: (a) tangible property damage, bodily injury and death, to the extent caused by or contributed to by Contractor or its subcontractors and (b) fraud or willful misconduct of Contractor or its subcontractors. Such indemnification shall include all related defense costs and expenses attributable to the claims of third parties, including, but not limited to, reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties.
- 6.2 Upon the State's request of indemnification under Section 5 or 6, Contractor shall be entitled to control the defense or settlement of the relevant claim with counsel reasonably satisfactory to the State. The State will: (a) provide reasonable cooperation to Contractor in connection with the defense or settlement of the claim, at Contractor's expense; and (b) be entitled to participate in the defense of the claim, at its own expense.
- 6.3. The State has no obligation to provide legal counsel or defense to the Contractor or its subcontractors in the event that a suit, claim or action of any character is brought by any person not party to this Contract against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this Contract.
- 6.4. The State has no obligation for the payment of any judgments or the settlement of any claims against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this Contract.
- 6.5. To the extent permitted by applicable law, the Contractor shall immediately notify the Procurement Officer of any claim or suit made or filed against the Contractor or its subcontractors regarding any matter resulting from or relating to the Contractor's obligations under the Contract, and will cooperate, assist, and consult with the State in the defense or investigation of any third party claim, suit, or action made or filed against the State as a result of or relating to the Contractor's performance under this Contract.
- 6.6. This Section 6 shall survive expiration or termination of this Contract.

7. Limitations of Liability

Contractor shall be liable for any loss or damage to the State occasioned by the acts or omissions of Contractor, its subcontractors, agents or employees, including but not limited to personal

injury; physical loss; or violations of the Patents, Copyrights, Intellectual Property sections of this Contract, as follows:

- 7.1. For infringement of patents, trademarks, trade secrets and copyrights as provided in Section 5 ("Patents, Copyrights, Intellectual Property") of this Contract;
- 7.2. Without limitation, for damages for bodily injury (including death) and damage to real property and tangible personal property; and
- 7.3. For all other claims, damages, loss, costs, expenses, suits or actions in any way related to this Contract, regardless of the form, Contractor's liability per claim shall not exceed five (5) times the total amount of the TORFP out of which the claim arises; provided however, the State may, in its sole discretion, decrease the ceiling established hereunder in any TORFP issued pursuant to this RFP. Third-party claims arising under Section 6 ("Indemnification") of this Contract are included in this limitation of liability only if the State is immune from liability. Contractor's liability for third-party claims arising under Section 6 of this Contract shall be unlimited if the State is not immune from liability for claims arising under Section 6.
- 7.4. In no event shall the existence of a subcontract operate to release or reduce the liability of Contractor hereunder. For purposes of this Contract, Contractor agrees that all Subcontractors shall be held to be agents of Contractor.

8. **Prompt Pay Requirements**

- 8.1. If the Contractor withholds payment of an undisputed amount to its subcontractor, the State, at its option and in its sole discretion, may take one or more of the following actions:
 - (a) Not process further payments to the Contractor until payment to the subcontractor is verified;
 - (b) Suspend all or some of the Contract work without affecting the completion date(s) for the Contract work;
 - (c) Pay or cause payment of the undisputed amount to the subcontractor from monies otherwise due or that may become due to the Contractor;
 - (d) Place a payment for an undisputed amount in an interest-bearing escrow account;
 - (e) Default Contractor for failing to perform in accordance with the requirement to promptly pay subcontractors; or
 - (f) Take other or further actions as appropriate to resolve the withheld payment.
- 8.2. An "undisputed amount" means an amount owed by the Contractor to a subcontractor for which there is no good faith dispute. Such "undisputed amounts" include (a) retainage which had been withheld and is, by the terms of the agreement between the Contractor and subcontractor, due to be distributed to the subcontractor and (b) an amount withheld because of issues arising out of an agreement or occurrence unrelated to the agreement under which the amount is withheld.
- 8.3. An act, failure to act, or decision of a Procurement Officer or a representative of the Department or Requesting Agency concerning a withheld payment between the Contractor and subcontractor under this Contract, may not:
 - (a) Affect the rights of the contracting parties under any other provision of law;

- (b) Be used as evidence on the merits of a dispute between the Department or Requesting Agency and the Contractor in any other proceeding; or
- (c) Result in liability against or prejudice the rights of the Department or Requesting Agency.
- 8.4 The remedies enumerated above are in addition to those provided under COMAR 21.11.03.13 with respect to subcontractors that have contracted pursuant to the Minority Business Enterprise program.

9. Risk of Loss; Transfer of Title

Risk of loss for conforming supplies, equipment and materials specified as deliverables to the State hereunder shall remain with the Contractor until the supplies, equipment, materials and other deliverables are received and accepted by the State. Title of all such deliverables passes to the State upon acceptance by the State.

10. Source Code Escrow

Source Code Escrow may be required for this Contract.

11. Loss of Data

In the event of loss of any State data or records where such loss is due to the intentional act, omission, or negligence of the Contractor or any of its subcontractors or agents, the Contractor shall be responsible for recreating such lost data in the manner and on the schedule set by the Contract Manager. The Contractor shall ensure that all data is backed up and is recoverable by the Contractor. In accordance with prevailing federal or state law or regulations, the Contractor shall report the loss of non-public data as directed in Section 18.17.

12. Markings

The Contractor shall not affix (or permit any third party to affix), without the Department or Requesting Agency's consent, any restrictive markings upon any Work Product and if such markings are affixed, the Department or Requesting Agency shall have the right at any time to modify, remove, obliterate, or ignore such warnings.

13. Exclusive Use and Ownership

Contractor shall not use, sell, sub-lease, assign, give, or otherwise transfer to any third party any other information or material provided to Contractor by the Department or Requesting Agency or developed by Contractor relating to the Contract, except that Contractor may provide said information to any of its officers, employees and subcontractors who Contractor requires to have said information for fulfillment of Contractor's obligations hereunder. Each officer, employee and/or subcontractor to whom any of the Department or Requesting Agency's confidential information is to be disclosed shall be advised by Contractor of and bound by the confidentiality and intellectual property terms of this Contract.

14. Notification of Legal Requests

The Contractor shall contact the State upon receipt of any electronic discovery, litigation holds, discovery searches and expert testimonies related to the State's data under this Contract, or which in

any way might reasonably require access to the data of the State, unless prohibited by law from providing such notice. The Contractor shall not respond to subpoenas, service of process and other legal requests related to the State without first notifying the State, unless prohibited by law from providing such notice.

15. Effect of Contractor Bankruptcy

All rights and licenses granted by the Contractor under this Contract are and shall be deemed to be rights and licenses to "intellectual property," and the subject matter of this Contract, including services, is and shall be deemed to be "embodiments of intellectual property" for purposes of and as such terms are used and interpreted under § 365(n) of the United States Bankruptcy Code ("Code") (11 U.S.C. § 365(n) (2010)). The State has the right to exercise all rights and elections under the Code and all other applicable bankruptcy, insolvency and similar laws with respect to this Contract. Without limiting the generality of the foregoing, if the Contractor or its estate becomes subject to any bankruptcy or similar proceeding: (a) subject to the State's rights of election, all rights and licenses granted to the State under this Contract shall continue subject to the respective terms and conditions of this Contract; and (b) the State shall be entitled to a complete duplicate of (or complete access to, as appropriate) all such intellectual property and embodiments of intellectual property, and the same, if not already in the State's possession, shall be promptly delivered to the State, unless the Contractor elects to and does in fact continue to perform all of its obligations under this Contract.

16. Confidentiality

Subject to the Maryland Public Information Act and any other applicable laws, all confidential or proprietary information and documentation relating to either party (including without limitation, any information or data stored within the Contractor's computer systems) shall be held in absolute confidence by the other party. Each party shall, however, be permitted to disclose relevant confidential information to its officers, agents and employees to the extent that such disclosure is necessary for the performance of their duties under this Contract, provided the data may be collected, used, disclosed, stored and disseminated only as provided by and consistent with the law. The provisions of this section shall not apply to information that (a) is lawfully in the public domain; (b) has been independently developed by the other party without violation of this Contract; (c) was already in the possession of such party; (d) was supplied to such party by a third party lawfully in possession thereof and legally permitted to further disclose the information; or (e) which such party is required to disclose by law. This Section shall survive expiration or termination of the Contract.

17. Parent Company Guarantee (If Applicable)

[Corporate name of Parent Company] hereby guarantees absolutely the full, prompt and complete performance by "[Contractor]" of all the terms, conditions and obligations contained in this Contract, as it may be amended from time to time, including any and all exhibits that are now or may become incorporated hereunto, and other obligations of every nature and kind that now or may in the future arise out of or in connection with this Contract, including any and all financial commitments, obligations and liabilities. "[Corporate name of Parent Company]" may not transfer this absolute guaranty to any other person or entity without the prior express written approval of the State, which approval the State may grant, withhold, or qualify in its sole and absolute subjective discretion. "[Corporate name of Parent Company]" may be named as a party, in its capacity as Absolute Guarantor.

18. General Terms and Conditions

Unless otherwise noted, the General Terms and Conditions are mandatory Contract Terms and cannot and will not be revised.

18.1. Pre-Existing Regulations

In accordance with the provisions of Section 11-206 of the State Finance and Procurement Article, Annotated Code of Maryland, the regulations set forth in Title 21 of the Code of Maryland Regulations (COMAR 21) in effect on the date of execution of this Contract are applicable to this Contract.

18.2. Maryland Law Prevails

This Contract shall be construed, interpreted, and enforced according to the laws of the State of Maryland. The Maryland Uniform Computer Information Transactions Act (Commercial Law Article, Title 22 of the Annotated Code of Maryland) does not apply to this Contract, the Software, or any Software license acquired hereunder. Any and all references to the Annotated Code of Maryland contained in this Contract shall be construed to refer to such Code sections as from time to time amended.

18.3. Multi-year Contracts Contingent Upon Appropriations

If the General Assembly fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal period of this Contract succeeding the first fiscal period, this Contract shall be canceled automatically as of the beginning of the fiscal year for which funds were not appropriated or otherwise made available; provided, however, that this will not affect either the State's rights or the Contractor's rights under any termination clause in this Contract. The effect of termination of the Contract hereunder will be to discharge both the Contractor and the State of Maryland from future performance of the Contract, but not from their rights and obligations existing at the time of termination. The Contractor shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the Contract. The State shall notify the Contractor as soon as it has knowledge that funds may not be available for the continuation of this Contract for each succeeding fiscal period beyond the first.

18.4. Cost and Price Certification

The Contractor, by submitting cost or price information certifies that, to the best of its knowledge, the information submitted is accurate, complete, and current as of a mutually determined specified date prior to the conclusion of any price discussions or negotiations. The price under this Contract (including a TO Agreement) and any change order or modification hereunder, including profit or fee, shall be adjusted to exclude any significant price increases occurring because the Contractor furnished cost or price information which, as of the date agreed upon between the parties, was inaccurate, incomplete, or not current.

18.5. Contract Modifications

The Procurement Officer may, at any time, by written order, make changes in the work within the general scope of the Contract or a TO Agreement. No other order, statement or conduct of the Procurement Officer or any other person shall be treated as a change or entitle the Contractor to an equitable adjustment under this section. Except as otherwise provided in this Contract, if any change under this section causes an increase or decrease in the Contractor's cost of, or the time required for, the performance of any part of the work, an equitable adjustment in the Contract price shall be made and the Contract modified in writing accordingly. Pursuant to COMAR 21.10.04, the Contractor must assert in writing its right to an adjustment under this section and shall include a written statement setting forth the nature and cost of such claim. No claim by the Contractor shall be allowed if asserted after final payment under this Contract. Failure to agree to an adjustment under this section shall be a dispute under Section 18.8, Disputes. Nothing in this section shall excuse the Contractor from proceeding with the Contract as changed.

18.6. Termination for Default

If the Contractor fails to fulfill its obligations under this Contract properly and on time, or otherwise violates any provision of the Contract, the State may terminate the Contract by written notice to the Contractor. The notice shall specify the acts or omissions relied upon as cause for termination. All finished or unfinished work provided by the Contractor shall, at the State's option, become the State's property. The State of Maryland shall pay the Contractor fair and equitable compensation for satisfactory performance prior to receipt of notice of termination, less the amount of damages caused by the Contractor's breach. If the damages are more than the compensation payable to the Contractor, the Contractor will remain liable after termination and the State can affirmatively collect damages. Termination hereunder, including the termination of the rights and obligations of the parties, shall be governed by the provisions of COMAR 21.07.01.11B.

18.7. Termination for Convenience

The performance of work under this Contract may be terminated by the State in accordance with this clause in whole, or from time to time in part, whenever the State shall determine that such termination is in the best interest of the State. The State will pay all reasonable costs associated with this Contract that the Contractor has incurred up to the date of termination, and all reasonable costs associated with termination of the Contract. However, the Contractor shall not be reimbursed for any anticipatory profits that have not been earned up to the date of termination. Termination hereunder, including the determination of the rights and obligations of the parties, shall be governed by the provisions of COMAR 21.07.01.12A(2).

18.8. Disputes

This Contract shall be subject to the provisions of Title 15, Subtitle 2, of the State Finance and Procurement Article of the Annotated Code of Maryland, as from time to time amended, and COMAR 21.10 (Administrative and Civil Remedies). Pending resolution of a claim, the Contractor shall proceed diligently with the performance of the Contract in accordance with the Procurement Officer's decision. Unless a lesser period is provided by applicable statute, regulation, or the Contract, the Contractor must file a written notice of claim with the Procurement Officer within 30 days after the basis for the claim is known or should have been known, whichever is earlier. Contemporaneously with or within 30 days of the filing of a notice of claim, but no later than the date of final payment under the Contract, the Contractor must submit to the Procurement Officer its written claim containing the information specified in COMAR 21.10.04.02.

18.9. Living Wage

If a Contractor subject to the Living Wage law fails to submit all records required under COMAR 21.11.10.05 to the Commissioner of Labor and Industry at the Department of Labor, Licensing and Regulation, the Department or Requesting Agency may withhold payment of any invoice or retainage. The Department or Requesting Agency may require certification from the Commissioner on a quarterly basis that such records were properly submitted.

18.10. Non-Hiring of Employees

No official or employee of the State of Maryland, as defined under General Provisions Article, §5-101, Annotated Code of Maryland, whose duties as such official or employee include matters relating to or affecting the subject matter of this Contract, shall during the pendency and term of this Contract and while serving as an official or employee of the State become or be an employee of the Contractor or any entity that is a subcontractor on this Contract.

18.11. Nondiscrimination in Employment

The Contractor agrees: (a) not to discriminate in any manner against an employee or applicant for employment because of race, color, religion, creed, age, sex, marital status, national origin, sexual orientation, sexual identity, ancestry, or disability of a qualified person with a disability, sexual orientation, or any otherwise unlawful use of characteristics; (b) to include a provision similar to that contained in subsection (a), above, in any underlying subcontract except a subcontract for standard commercial supplies or raw materials; and (c) to post and to cause subcontractors to post in conspicuous places available to employees and applicants for employment, notices setting forth the substance of this clause.

18.12. Commercial Non-Discrimination

18.12.1. As a condition of entering into this Contract, Contractor represents and warrants that it will comply with the State's Commercial Nondiscrimination Policy, as described under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland. As part of such compliance, Contractor may not discriminate on the basis of race, color, religion, ancestry, national origin, sex, age, marital status, sexual orientation, sexual identity, disability, or other unlawful forms of discrimination in the solicitation, selection, hiring, or commercial treatment of subcontractors, vendors, suppliers, or commercial customers, nor shall Contractor retaliate against any person for reporting instances of such discrimination. Contractor shall provide equal opportunity for subcontractors, vendors, and suppliers to participate in all of its public sector and private sector subcontracting and supply opportunities, provided that this clause does not prohibit or limit lawful efforts to remedy the effects of marketplace

discrimination that have occurred or are occurring in the marketplace. This clause is not enforceable by or for the benefit of, and creates no obligation to, any third party.

18.12.2. As a condition of entering into this Contract, upon the request of the Commission on Civil Rights, and only after the filing of a complaint against Contractor under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland, as amended from time to time, Contractor agrees to provide within 60 days after the request a complete list of the names of all subcontractors, vendors, and suppliers that Contractor has used in the past four (4) years on any of its contracts that were undertaken within the State of Maryland, including the total dollar amount paid by Contractor on each subcontract or supply contract. Contractor further agrees to cooperate in any investigation conducted by the State pursuant to the State's Commercial Nondiscrimination Policy as set forth under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland, and to provide any documents relevant to any investigation that are requested by the State. Contractor understands that violation of this clause is a material breach of this Contract and may result in Contract termination, disqualification by the State from participating in State contracts, and other sanctions.

18.13. Subcontracting and Assignment

The Contractor may not subcontract any of its obligations under this Contract without obtaining the prior written approval of the Procurement Officer, nor may the Contractor assign this Contract or any of its rights or obligations hereunder, without the prior written approval of the State. Any such approvals shall be at the State's sole and absolute discretion. Any such subcontract or assignment shall include the terms of this Contract and any other terms and conditions that the State deems necessary to protect its interests. The State shall not be responsible for the fulfillment of the Contractor's obligations to any subcontractors.

18.14. Minority Business Enterprise Participation

18.14.1. Establishment of Goal and Subgoals.

MBE subcontractor participation goal and subgoals have been established for this procurement as described in section 1.24 of the RFP.

18.14.2. Liquidated Damages

- 18.14.2.1. This Contract requires the Contractor to make good faith efforts to comply with the MBE Program and Contract provisions. The State and the Contractor acknowledge and agree that the State will incur damages, including but not limited to loss of goodwill, detrimental impact on economic development, and diversion of internal staff resources, if the Contractor does not make good faith efforts to comply with the requirements of the MBE Program and MBE Contract provisions. The parties further acknowledge and agree that the damages the State might reasonably be anticipated to accrue as a result of such lack of compliance are difficult to ascertain with precision.
- 18.14.2.2. Therefore, upon a determination by the State that the Contractor failed to make good faith efforts to comply with one or more of the specified MBE Program requirements or Contract provisions, the Contractor agrees to pay liquidated damages to the State at the rates set forth below. The Contractor expressly agrees that the State may withhold

payment on any invoices as a set-off against liquidated damages owed. The Contractor further agrees that for each specified violation, the agreed upon liquidated damages are reasonably proximate to the loss the State is anticipated to incur as a result of such violation.

- i. Failure to submit each monthly payment report in full compliance with COMAR 21.11.03.13B (3): an amount per day established at the TORFP level until the monthly report is submitted as required.
- Failure to include in its agreements with MBE subcontractors a provision requiring submission of payment reports in full compliance with COMAR 21.11.03.13B (4): an amount per day established at the TORFP level per MBE subcontractor.
- iii. Failure to comply with COMAR 21.11.03.12 in terminating, canceling, or changing the scope of work/value of a contract with an MBE subcontractor and/or amendment of the MBE participation schedule: the difference between the dollar value of the MBE participation commitment on the MBE participation schedule for that specific MBE firm and the dollar value of the work performed by that MBE firm for the contract.
- iv. Failure to meet the Contractor's total MBE participation goal and sub goal commitments: the difference between the dollar value of the total MBE participation commitment on the MBE participation schedule and the MBE participation actually achieved.
- v. Failure to promptly pay all undisputed amounts to an MBE subcontractor in full compliance with the prompt payment provisions of this Contract: an amount to be established at the TORFP level per day until the undisputed amount due to the MBE subcontractor is paid.

Notwithstanding the use of liquidated damages, the State reserves the right to terminate the Contract and exercise all other rights and remedies provided in the Contract or by law.

18.14.3. MBE Prompt Pay Requirements

- 18.14.3.1. To ensure compliance with certified MBE subcontract participation goals, the Department or Agency may, consistent with COMAR 21.11.03.13, take the following measures:
 - A) Verify that the certified MBEs listed in the MBE participation schedule actually are performing work and receiving compensation as set forth in the MBE participation schedule. This verification may include, as appropriate:
 - (1) Inspecting any relevant records of the Contractor;
 - (2) Inspecting the jobsite; and
 - (3) Interviewing subcontractors and workers.
 - (4) Verification shall include a review of:
 - (a) The Contractor's monthly report listing unpaid invoices over 30 days old from certified MBE subcontractors and the reason for nonpayment; and
 - (b) The monthly report of each certified MBE subcontractor,

which lists payments received from the Contractor in the preceding 30 days and invoices for which the subcontractor has not been paid.

- B) If the Department or Agency determines that the Contractor is not in compliance with certified MBE participation goals, then the Department or Agency will notify the Contractor in writing of its findings, and will require the Contractor to take appropriate corrective action. Corrective action may include, but is not limited to, requiring the Contractor to compensate the MBE for work performed as set forth in the MBE participation schedule.
- C) If the Department or Agency determines that the Contractor is in material noncompliance with MBE Contract provisions and refuses or fails to take the corrective action that the Department or Agency requires, then the Department or Agency may:
 - (1) Terminate the Contract;
 - (2) Refer the matter to the Office of the Attorney General for appropriate action; or
 - (3) Initiate any other specific remedy identified by this Contract.
- 18.14.3.2. Upon completion of the contract, but before final payment or release of retainage or both, the Contractor shall submit a final report, in affidavit form under the penalty of perjury, of all payments made to, or withheld from MBE subcontractors.

18.15. Insurance Requirements

The Contractor shall maintain workers' compensation coverage, property and casualty and any other insurance as required in the RFP. The minimum limits of such policies must meet any minimum requirements established by law and the limits of insurance required by the RFP, and shall cover losses resulting from or arising out of Contractor action or inaction in the performance of services under the Contract by the Contractor, its agents, servants, employees or subcontractors. Effective no later than the date of execution of the Contract, and continuing for the duration of the Contract term, and any applicable renewal periods, the Contractor shall maintain such insurance coverage and shall report such insurance annually or upon Contract renewal, whichever is earlier, to the Procurement Officer. The Contractor is required to notify the Procurement Officer in writing, if policies are cancelled or not renewed 5 days of learning of such cancellation and/or nonrenewal. Certificates of insurance evidencing this coverage shall be provided within five (5) days of notice of recommended award. All insurance policies shall be issued by a company properly authorized to do business in the State of Maryland. The State shall be named as an additional named insured on the property and casualty policy and as required in the RFP.

18.16. Veteran Owned Small Business Enterprise Participation

There is no VSBE subcontractor participation goal for this procurement.

18.17. Security Requirements and Incident Response

The Contractor agrees to abide by all applicable federal, State and local laws concerning information security and comply with current State and Department of

Information Technology information security policy, currently found at <u>http://doit.maryland.gov/Publications/DoITSecurityPolicy.pdf.</u> Contractor shall limit access to and possession of Sensitive Data to only employees whose responsibilities reasonably require such access or possession and shall train such employees on the Confidentiality obligations set forth herein.

18.18. Suspension of Work

The Procurement Officer unilaterally may order the Contractor in writing to suspend, delay, or interrupt all or any part of its performance for such period of time as the Procurement Officer may determine to be appropriate for the convenience of the State.

18.19. Nonvisual Accessibility Warranty

- 18.19.1. The Contractor warrants that the information technology to be provided under the Contract.
 - (a) provides equivalent access for effective use by both visual and non-visual means;
 - (b) will present information, including prompts used for interactive communications, in formats intended for both visual and non-visual use;
 - (c) if intended for use in a network, can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired; and
 - (d) is available, whenever possible, without modification for compatibility with Software and hardware for non-visual access.
- 18.19.2. The Contractor further warrants that the cost, if any, of modifying the information technology for compatibility with Software and hardware used for non-visual access does not increase the cost of the information technology by more than five percent. For purposes of this Contract, the phrase "equivalent access" means the ability to receive, use and manipulate information and operate controls necessary to access and use information technology by non-visual means. Examples of equivalent access include keyboard controls used for input and synthesized speech, Braille, or other audible or tactile means used for output.

18.20. Compliance with Laws/Arrearages

The Contractor hereby represents and warrants that:

- 18.20.1 It is qualified to do business in the State of Maryland and that it will take such action as, from time to time hereafter, may be necessary to remain so qualified;
- 18.20.2. It is not in arrears with respect to the payment of any monies due and owing the State of Maryland, or any department or unit thereof, including but not limited to the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of this Contract;
- 18.20.3. It shall comply with all federal, State and local laws, regulations, and ordinances applicable to its activities and obligations under this Contract; and,

18.20.4. It shall obtain, at its expense, all licenses, permits, insurance, and governmental approvals, if any, necessary to the performance of its obligations under this Contract.

18.21. Contingent Fee Prohibition

The Contractor warrants that it has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee or bona fide agent working for the Contractor to solicit or secure this Contract, and that it has not paid or agreed to pay any person, partnership, corporation or other entity, other than a bona fide employee or bona fide agent, any fee or other consideration contingent on the making of this Contract.

18.22. Delays and Extensions of Time

The Contractor agrees to perform this Contract continuously and diligently. No charges or claims for damages shall be made by the Contractor for any delays or hindrances from any cause whatsoever during the progress of any portion of the work specified in this Contract. Time extensions will be granted only for excusable delays that arise from unforeseeable causes beyond the control and without the fault or negligence of the Contractor, including but not restricted to acts of God, acts of the public enemy, acts of the State in either its sovereign or contractual capacity, acts of another contractor in the performance of a contract with the State, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, or delays of subcontractors or suppliers arising from unforeseeable causes beyond the control and without the fault or negligence of either the Contractor or the subcontractors or suppliers.

18.23. Financial Disclosure

The Contractor shall comply with the provisions of §13-221 of the State Finance and Procurement Article of the Annotated Code of Maryland, which requires that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar year under which the business is to receive in the aggregate \$100,000 or more, shall, within 30 days of the time when the aggregate value of these contracts, leases or other agreements reaches \$100,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

18.24. Political Contribution Disclosure

The Contractor shall comply with Md. Code Ann., Election Law Article, Title 14, which requires that every person that enters into a contract for a procurement with the State, a county, or a municipal corporation, or other political subdivision of the State, during a calendar year in which the person receives a contract with a governmental entity in the amount of \$200,000 or more, shall file with the State Board of Elections statements disclosing: (a) any contributions made during the reporting period to a candidate for elective office in any primary or general election; and (b) the name of each candidate to whom one or more contributions in a cumulative amount of \$500 or more were made during the reporting period. The statement shall be filed with the State Board of Elections: (a) before execution of a contract by the State, a county, a municipal corporation, or other political subdivision of the State, and shall cover the 24 months prior to when a contract was awarded; and (b) if the contribution is made after the execution of a contract, then twice a year, throughout the Term, on or before: (i) May 31, to cover the six (6) month period ending April 30; and

(ii) November 30, to cover the six (6) month period ending October 31. Additional information is available on the State Board of Elections website: <u>http://www.elections.state.md.us/campaign_finance/index.html</u>.

18.25. Retention of Records and Audit

- 18.25.1. The Contractor and Subcontractors shall retain and maintain all records and documents in any way relating to this Contract for three (3) years after final payment by the State under this Contract, or any applicable statute of limitations, prevailing federal or State law or regulation, or condition of award, whichever is longer, and shall make them available for inspection and audit by authorized representatives of the State, including the Procurement Officer or the Procurement Officer's designee, at all reasonable times. The Contractor shall, upon request by the Department, surrender all and every copy of documents needed by the State, including, but not limited to itemized billing documentation containing the dates, hours spent and work performed by the Contractor and its subcontractors under the Contract. The Contractor agrees to cooperate fully in any audit conducted by or on behalf of the State, including, by way of example only, making records and employees available as, where, and to the extent requested by the State and by assisting the auditors in reconciling any audit variances. Contractor shall not be compensated for providing any such cooperation and assistance. All records related in any way to the Contract are to be retained for the entire time provided under this section.
- 18.25.2 The State reserves the right, at its sole discretion and at any time, to perform an audit of the Contractor's and/or Subcontractors' performance under this Contract. In this Contract, an audit is defined as a planned and documented independent activity performed by qualified personnel, including but not limited to State and federal auditors, to determine by investigation, examination, or evaluation of objective evidence from data, statements, records, operations and performance practices (financial or otherwise) the Contractor's and/or Subcontractor's compliance with the Contract, including but not limited to the adequacy and compliance with established procedures and internal controls over the services being performed for the State.
- 18.25.3 Upon three (3) business days' notice, Contractor and/or Subcontractors shall provide the State reasonable access during normal business hours to their records to verify conformance to the terms of this Contract. The State shall be permitted to conduct these audits with any or all of its own internal resources or by securing the services of a third party accounting/audit firm, solely at the State's election. The State shall have the right to copy, at its own expense, any record related to the services performed pursuant to this Contract.
- 18.25.4 Contractor and/or Subcontractors shall cooperate with the State or the designated auditor and shall provide the necessary assistance for the State or the designated auditor to conduct the audit.
- 18.25.5 The right to audit shall include subcontracts in which goods or services are subcontracted by Contractor and/or Subcontractors and that provide essential support to the services provided to the State under this Contract. Contractor and/or Subcontractors shall ensure the State has the right to audit with any lower tier

Subcontractor.

18.25.6. This Section 18.25 shall survive expiration or termination of this Contract.

18.26 Compliance with federal Health Insurance Portability and Accountability Act (HIPAA) and State Confidentiality Law

HIPAA clauses do not apply to this Contract.

19. Administrative Information

19.1. Procurement Officer and Contract Manager

The day-to-day work to be accomplished under this Contract shall be performed under the direction of the Contract Manager and, as appropriate, the Procurement Officer. All matters relating to the interpretation of this Contract shall be referred to the Procurement Officer for determination.

19.2. Notices

All notices hereunder shall be in writing and either delivered personally or sent by certified or registered mail, postage prepaid as follows:

If to the State:

State of Maryland Department of Information Technology 100 Community Place Crownsville, MD 21032

With a copy to:

Alicia Baltimore

Department of Information Technology (DoIT)

100 Community Place

Crownsville, MD 21032

Alicia Baltimore@maryland.gov

If to the Contractor:

Attn:_____

| IN WITNESS THERE | OF, the parties have execute | d this Contract as o | f the date hereinabove set | forth. |
|------------------|------------------------------|----------------------|----------------------------|--------|
| | | | | |

| CONTRACTOR | STATE OF MARYLAND | | |
|---|--|--|--|
| | DEPARTMENT OF INFORMATION TECHNOLOGY (DoIT) | | |
| | | | |
| | | | |
| By: | By: Department Head | | |
| | Or designee: | | |
| Date | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | Date | | |
| | | | |
| Approved for form and legal sufficiency | | | |
| this day of, 20 | | | |
| | | | |
| Assistant Attorney General | | | |
| APPROVED BY BPW: | | | |
| (Date) | (BPW Item #) | | |

ATTACHMENT B – BID/PROPOSAL AFFIDAVIT

(Authorized Representative and Affiant)

A. AUTHORITY I hereby affirm that I, ______ (name of affiant) am the ______(title) and duly authorized representative of ______(name of business entity) and that I possess the legal authority to make this affidavit on behalf of the business for which I am acting.

B. CERTIFICATION REGARDING COMMERCIAL NONDISCRIMINATION

The undersigned Bidder/Offeror hereby certifies and agrees that the following information is correct: In preparing its Bid/Proposal on this project, the Bidder/Offeror has considered all quotes submitted from qualified, potential subcontractors and suppliers, and has not engaged in "discrimination" as defined in § 19-103 of the State Finance and Procurement Article of the Annotated Code of Maryland. "Discrimination" means any disadvantage, difference, distinction, or preference in the solicitation, selection, hiring, or commercial treatment of a vendor, subcontractor, or commercial customer on the basis of race, color, religion, ancestry, or national origin, sex, age, marital status, sexual orientation, or on the basis of disability or any otherwise unlawful use of characteristics regarding the vendor's, supplier's, or commercial customer's employees or owners. "Discrimination" also includes retaliating against any person or other entity for reporting any incident of "discrimination". Without limiting any other provision of the solicitation on this project, it is understood that, if the certification is false, such false certification constitutes grounds for the State to reject the Bid/Proposal submitted by the Bidder/Offeror on this project, and terminate any contract awarded based on the Bid/Proposal. As part of its Bid/Proposal, the Bidder/Offeror herewith submits a list of all instances within the past 4 years where there has been a final adjudicated determination in a legal or administrative proceeding in the State of Maryland that the Bidder/Offeror discriminated against subcontractors, vendors, suppliers, or commercial customers, and a description of the status or resolution of that determination, including any remedial action taken. Bidder/Offeror agrees to comply in all respects with the State's Commercial Nondiscrimination Policy as described under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland.

B-1. CERTIFICATION REGARDING MINORITY BUSINESS ENTERPRISES.

The undersigned Bidder/Offeror hereby certifies and agrees that it has fully complied with the State Minority Business Enterprise Law, State Finance and Procurement Article, § 14-308(a)(2), Annotated Code of Maryland, which provides that, except as otherwise provided by law, a contractor may not identify a certified minority business enterprise in a Bid/Proposal and:

(1) Fail to request, receive, or otherwise obtain authorization from the certified minority business enterprise to identify the certified minority proposal;

(2) Fail to notify the certified minority business enterprise before execution of the contract of its inclusion in the Bid/Proposal;

(3) Fail to use the certified minority business enterprise in the performance of the contract; or

(4) Pay the certified minority business enterprise solely for the use of its name in the Bid/Proposal.

Without limiting any other provision of the solicitation on this project, it is understood that if the certification is false, such false certification constitutes grounds for the State to reject the Bid/Proposal submitted by the Bidder/Offeror on this project, and terminate any contract awarded based on the Bid/Proposal.

B-2. CERTIFICATION REGARDING VETERAN-OWNED SMALL BUSINESS ENTERPRISES.

The undersigned Bidder/Offeror hereby certifies and agrees that it has fully complied with the State veteranowned small business enterprise law, State Finance and Procurement Article, § 14-605, Annotated Code of Maryland, which provides that a person may not:

(1) Knowingly and with intent to defraud, fraudulently obtain, attempt to obtain, or aid another person in fraudulently obtaining or attempting to obtain public money, procurement contracts, or funds expended under a procurement contract to which the person is not entitled under this title;

(2) Knowingly and with intent to defraud, fraudulently represent participation of a veteran–owned small business enterprise in order to obtain or retain a Bid/Proposal preference or a procurement contract;

(3) Willfully and knowingly make or subscribe to any statement, declaration, or other document that is fraudulent or false as to any material matter, whether or not that falsity or fraud is committed with the knowledge or consent of the person authorized or required to present the declaration, statement, or document;

(4) Willfully and knowingly aid, assist in, procure, counsel, or advise the preparation or presentation of a declaration, statement, or other document that is fraudulent or false as to any material matter, regardless of whether that falsity or fraud is committed with the knowledge or consent of the person authorized or required to present the declaration, statement, or document;

(5) Willfully and knowingly fail to file any declaration or notice with the unit that is required by COMAR 21.11.12; or

(6) Establish, knowingly aid in the establishment of, or exercise control over a business found to have violated a provision of B-2(1)-(5) of this regulation.

C. AFFIRMATION REGARDING BRIBERY CONVICTIONS

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business (as is defined in Section 16-101(b) of the State Finance and Procurement Article of the Annotated Code of Maryland), or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies has been convicted of, or has had probation before judgment imposed pursuant to Criminal Procedure Article, § 6-220, Annotated Code of Maryland, or has pleaded nolo contendere to a charge of, bribery, attempted bribery, or conspiracy to bribe in violation of Maryland law, or of the law of any other state or federal law, except as follows (indicate the reasons why the affirmation cannot be given and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of person(s) involved, and their current positions and responsibilities with the business):

D. AFFIRMATION REGARDING OTHER CONVICTIONS

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies, has:

(1) Been convicted under state or federal statute of:

(a) A criminal offense incident to obtaining, attempting to obtain, or performing a public or private contract; or

(b) Fraud, embezzlement, theft, forgery, falsification or destruction of records or receiving stolen property;

(2) Been convicted of any criminal violation of a state or federal antitrust statute;

(3) Been convicted under the provisions of Title 18 of the United States Code for violation of the Racketeer Influenced and Corrupt Organization Act, 18 U.S.C. § 1961 et seq., or the Mail Fraud Act, 18 U.S.C. § 1341 et seq., for acts in connection with the submission of Bids/Proposals for a public or private contract;

(4) Been convicted of a violation of the State Minority Business Enterprise Law, § 14-308 of the State Finance and Procurement Article of the Annotated Code of Maryland;

(5) Been convicted of a violation of § 11-205.1 of the State Finance and Procurement Article of the Annotated Code of Maryland;

(6) Been convicted of conspiracy to commit any act or omission that would constitute grounds for conviction or liability under any law or statute described in subsections (1)—(5) above;

(7) Been found civilly liable under a state or federal antitrust statute for acts or omissions in connection with the submission of Bids/Proposals for a public or private contract;

(8) Been found in a final adjudicated decision to have violated the Commercial Nondiscrimination Policy under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland with regard to a public or private contract;

(9) Been convicted of a violation of one or more of the following provisions of the Internal Revenue Code:

- (a) §7201, Attempt to Evade or Defeat Tax;
- (b) §7203, Willful Failure to File Return, Supply Information, or Pay Tax,
- (c) §7205, Fraudulent Withholding Exemption Certificate or Failure to Supply Information;
- (d) §7206, Fraud and False Statements, or
- (e) §7207 Fraudulent Returns, Statements, or Other Documents;

(10) Been convicted of a violation of 18 U.S.C. §286 Conspiracy to Defraud the Government with Respect to Claims, 18 U.S.C. §287, False, Fictitious, or Fraudulent Claims, or 18 U.S.C. §371, Conspiracy to Defraud the United States;

(11) Been convicted of a violation of the Tax-General Article, Title 13, Subtitle 7 or Subtitle 10, Annotated Code of Maryland;

(12) Been found to have willfully or knowingly violated State Prevailing Wage Laws as provided in the State Finance and Procurement Article, Title 17, Subtitle 2, Annotated Code of Maryland, if:

(a) A court:

- (i) Made the finding; and
- (ii) Decision became final; or
- (b) The finding was:
 - (i) Made in a contested case under the Maryland Administrative Procedure act; and
 - (ii) Not overturned on judicial review;

(13) Been found to have willfully or knowingly violated State Living Wage Laws as provided in the State Finance and Procurement Article, Title 18, Annotated Code of Maryland, if:

- (a) A court:
 - (i) Made the finding; and
 - (ii) Decision became final; or
- (b) The finding was:
 - (i) Made in a contested case under the Maryland Administrative Procedure act; and
 - (ii) Not overturned on judicial review;

(14) Been found to have willfully or knowingly violated the Labor and Employment Article, Title 3, Subtitles 3, 4, or 5, or Title 5, Annotated Code of Maryland, if:

- (a) A court:
 - (i) Made the finding; and
 - (ii) Decision became final; or
- (b) The finding was:
 - (i) Made in a contested case under the Maryland Administrative Procedure act; and
 - (ii) Not overturned on judicial review; or

(15) Admitted in writing or under oath, during the course of an official investigation or other proceedings, acts or omissions that would constitute grounds for conviction or liability under any law or statute described in §§ B and C and subsections D(1)—(14 above, except as follows (indicate reasons why the affirmations cannot be given, and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of the person(s) involved and their current positions and responsibilities with the business, and the status of any debarment):

E. AFFIRMATION REGARDING DEBARMENT

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities, including obtaining or performing contracts with public bodies, has ever been suspended or debarred (including being issued a limited denial of participation) by any public entity, except as follows (list each debarment or suspension providing the dates of the suspension or debarment, the name of the public entity and the status of the proceedings, the name(s) of the person(s) involved and their current positions and responsibilities with the business, the grounds of the debarment or suspension, and the details of each person's involvement in any activity that formed the grounds of the debarment or suspension).

F. AFFIRMATION REGARDING DEBARMENT OF RELATED ENTITIES

I FURTHER AFFIRM THAT:

(1) The business was not established and it does not operate in a manner designed to evade the application of or defeat the purpose of debarment pursuant to Sections 16-101, et seq., of the State Finance and Procurement Article of the Annotated Code of Maryland; and

(2) The business is not a successor, assignee, subsidiary, or affiliate of a suspended or debarred business, except as follows (you must indicate the reasons why the affirmations cannot be given without qualification):

G. SUBCONTRACT AFFIRMATION

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, has knowingly entered into a contract with a public body under which a person debarred or suspended under Title 16 of the State Finance and Procurement Article of the Annotated Code of Maryland will provide, directly or indirectly, supplies, services, architectural services, construction related services, leases of real property, or construction.

H. AFFIRMATION REGARDING COLLUSION

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business has:

(1) Agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the accompanying Bid/Proposal that is being submitted;

(2) In any manner, directly or indirectly, entered into any agreement of any kind to fix the Bid/Proposal price of the Bidder/Offeror or of any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the accompanying Bid/Proposal is submitted.

I. CERTIFICATION OF TAX PAYMENT

I FURTHER AFFIRM THAT:

Except as validly contested, the business has paid, or has arranged for payment of, all taxes due the State of Maryland and has filed all required returns and reports with the Comptroller of the Treasury, the State Department of Assessments and Taxation, and the Department of Labor, Licensing, and Regulation, as applicable, and will have paid all withholding taxes due the State of Maryland prior to final settlement.

J. CONTINGENT FEES

I FURTHER AFFIRM THAT:

The business has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency working for the business, to solicit or secure the Contract, and that the business has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency, any fee or any other consideration contingent on the making of the Contract.

K. CERTIFICATION REGARDING INVESTMENTS IN IRAN

(1) The undersigned certifies that, in accordance with State Finance and Procurement Article, §17-705, Annotated Code of Maryland:

(a) It is not identified on the list created by the Board of Public Works as a person engaging in investment activities in Iran as described in State Finance and Procurement Article, §17-702, Annotated Code of Maryland; and

(b) It is not engaging in investment activities in Iran as described in State Finance and Procurement Article, §17-702, Annotated Code of Maryland.

2. The undersigned is unable to make the above certification regarding its investment activities in Iran due to the following activities: ______

L. CONFLICT MINERALS ORIGINATED IN THE DEMOCRATIC REPUBLIC OF CONGO (FOR SUPPLIES AND SERVICES CONTRACTS)

I FURTHER AFFIRM THAT:

The business has complied with the provisions of State Finance and Procurement Article, §14-413, Annotated Code of Maryland governing proper disclosure of certain information regarding conflict minerals originating in the Democratic Republic of Congo or its neighboring countries as required by federal law.

M. I FURTHER AFFIRM THAT:

Any claims of environmental attributes made relating to a product or service included in the bid or proposal are consistent with the Federal Trade Commission's Guides for the Use of Environmental Marketing Claims as provided in 16 CFR §260, that apply to claims about the environmental attributes of a product, package or service in connection with the marketing, offering for sale, or sale of such item or service.

N. ACKNOWLEDGEMENT

I ACKNOWLEDGE THAT this Affidavit is to be furnished to the Procurement Officer and may be distributed to units of: (1) the State of Maryland; (2) counties or other subdivisions of the State of Maryland; (3) other states; and (4) the federal government. I further acknowledge that this Affidavit is subject to applicable laws of the United States and the State of Maryland, both criminal and civil, and that nothing in this Affidavit or any contract resulting from the submission of this Bid/Proposal shall be construed to supersede, amend, modify or waive, on behalf of the State of Maryland, or any unit of the State of Maryland having jurisdiction, the exercise of any statutory right or remedy conferred by the Constitution and the laws of Maryland with respect to any misrepresentation made or any violation of the obligations, terms and covenants undertaken by the above business with respect to (1) this Affidavit, (2) the contract, and (3) other Affidavits comprising part of the contract.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date: _____

By: ______ (print name of Authorized Representative and Affiant)

_____ (signature of Authorized Representative and Affiant)

ATTACHMENT C – CONTRACT AFFIDAVIT

A. AUTHORITY

I HEREBY AFFIRM THAT:

I, _____ (name of affiant), am the _____ (title) and duly authorized representative of ______ (name of business entity) and I possess the legal authority to make this affidavit on behalf of the business for which I am acting.

B. CERTIFICATION OF REGISTRATION OR QUALIFICATION WITH THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION

I FURTHER AFFIRM THAT:

The business named above is a (check applicable box):

(1) Corporation — \Box domestic or \Box foreign;

- (2) Limited Liability Company \Box domestic or \Box foreign;
- (3) Partnership \Box domestic or \Box foreign;

(4) Statutory Trust — \Box domestic or \Box foreign;

(5) \Box Sole Proprietorship.

and is registered or qualified as required under Maryland Law. I further affirm that the above business is in good standing both in Maryland and (IF APPLICABLE) in the jurisdiction where it is presently organized, and has filed all of its annual reports, together with filing fees, with the Maryland State Department of Assessments and Taxation. The name and address of its resident agent (IF APPLICABLE) filed with the State Department of Assessments and Taxation is:

Name and Department ID Number: Address:

and that if it does business under a trade name, it has filed a certificate with the State Department of Assessments and Taxation that correctly identifies that true name and address of the principal or owner as:

Name and Department ID Number: Address:

C. FINANCIAL DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, the provisions of State Finance and Procurement Article, §13-221, Annotated Code of Maryland, which require that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar year under which the business is to receive in the aggregate \$100,000 or more shall, within 30 days of the time when the aggregate value of the contracts, leases, or other agreements reaches \$100,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

D. POLITICAL CONTRIBUTION DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, Election Law Article, Title 14, Annotated Code of Maryland, which requires that every person that enters into a contract for a procurement with the State, a county, or a municipal corporation, or other political subdivision of the State, during a calendar year in which the person receives a contract with a governmental entity in the amount of \$200,000 or more, shall file with the State Board of Elections statements disclosing: (a) any contributions made during the reporting period to a candidate for elective office in any primary or general election; and (b) the name of each candidate to whom one or more contributions in a cumulative amount of \$500 or more were made during the reporting period. The statement shall be filed with the State Board of Elections: (a) before execution of a contract by the State, a county, a municipal corporation, or other political subdivision of the State, and shall cover the 24 months prior to when a contract was awarded; and (b) if the contribution is made after the execution of a contract, then twice a year, throughout the contract term, on or before: (i) May 31, to cover the six (6) month period ending April 30; and (ii) November 30, to cover the six (6) month period ending October 31. Additional information is available on the State Board of Elections website: http://www.elections.state.md.us/campaign_finance/index.html.

E. DRUG AND ALCOHOL FREE WORKPLACE

(Applicable to all contracts unless the contract is for a law enforcement agency and the agency head or the agency head's designee has determined that application of COMAR 21.11.08 and this certification would be inappropriate in connection with the law enforcement agency's undercover operations.)

I CERTIFY THAT:

(1) Terms defined in COMAR 21.11.08 shall have the same meanings when used in this certification.

(2) By submission of its Bid/Proposal, the business, if other than an individual, certifies and agrees that, with respect to its employees to be employed under a contract resulting from this solicitation, the business shall:

(a) Maintain a workplace free of drug and alcohol abuse during the term of the contract;

(b) Publish a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of drugs, and the abuse of drugs or alcohol is prohibited in the business' workplace and specifying the actions that will be taken against employees for violation of these prohibitions;

(c) Prohibit its employees from working under the influence of drugs or alcohol;

(d) Not hire or assign to work on the contract anyone who the business knows, or in the exercise of due diligence should know, currently abuses drugs or alcohol and is not actively engaged in a bona fide drug or alcohol abuse assistance or rehabilitation program;

(e) Promptly inform the appropriate law enforcement agency of every drug-related crime that occurs in its workplace if the business has observed the violation or otherwise has reliable information that a violation has occurred;

(f) Establish drug and alcohol abuse awareness programs to inform its employees about:

The dangers of drug and alcohol abuse in the workplace;

The business's policy of maintaining a drug and alcohol free workplace;

Any available drug and alcohol counseling, rehabilitation, and employee assistance programs; and

The penalties that may be imposed upon employees who abuse drugs and alcohol in the workplace;

(g) Provide all employees engaged in the performance of the contract with a copy of the statement required by E(2)(b), above;

(h) Notify its employees in the statement required by E(2)(b), above, that as a condition of continued employment on the contract, the employee shall:

Abide by the terms of the statement; and

Notify the employer of any criminal drug or alcohol abuse conviction for an offense occurring in the workplace not later than 5 days after a conviction;

(i) Notify the procurement officer within 10 days after receiving notice under E(2)(h)(ii), above, or otherwise receiving actual notice of a conviction;

(j) Within 30 days after receiving notice under E(2)(h)(ii), above, or otherwise receiving actual notice of a conviction, impose either of the following sanctions or remedial measures on any employee who is convicted of a drug or alcohol abuse offense occurring in the workplace:

Take appropriate personnel action against an employee, up to and including termination; or

Require an employee to satisfactorily participate in a bona fide drug or alcohol abuse assistance or rehabilitation program; and

(k) Make a good faith effort to maintain a drug and alcohol free workplace through implementation of E(2)(a)—(j), above.

(3) If the business is an individual, the individual shall certify and agree as set forth in E(4), below, that the individual shall not engage in the unlawful manufacture, distribution, dispensing, possession, or use of drugs or the abuse of drugs or alcohol in the performance of the contract.

(4) I acknowledge and agree that:

(a) The award of the contract is conditional upon compliance with COMAR 21.11.08 and this certification;

(b) The violation of the provisions of COMAR 21.11.08 or this certification shall be cause to suspend payments under, or terminate the contract for default under COMAR 21.07.01.11 or 21.07.03.15, as applicable; and

(c) The violation of the provisions of COMAR 21.11.08 or this certification in connection with the contract may, in the exercise of the discretion of the Board of Public Works, result in suspension and debarment of the business under COMAR 21.08.03.

F. CERTAIN AFFIRMATIONS VALID

I FURTHER AFFIRM THAT:

To the best of my knowledge, information, and belief, each of the affirmations, certifications, or acknowledgements contained in that certain Bid/Proposal Affidavit dated ______, 20____, and executed by me for the purpose of obtaining the contract to which this Exhibit is attached remains true and correct in all respects as if made as of the date of this Contract Affidavit and as if fully set forth herein.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date: _____

By: _____ (printed name of Authorized Representative and Affiant)

_____ (signature of Authorized Representative and Affiant)

ATTACHMENT D – MINORITY BUSINESS ENTERPRISE REQUIREMENTS

EXHIBIT TO SOLICITATION STATE OF MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY MINORITY BUSINESS ENTERPRISE PARTICIPATION

PURPOSE

Contractor shall structure its procedures for the performance of the work required in this contract to strive to achieve the Minority Business Enterprise (MBE) goal stated in the Request for Proposals for Consulting and Technical Services +, No. 060B2490023-2016 (CATS+ or RFP). MBE performance must be in accordance with this Attachment, as authorized by Code of Maryland Regulations (COMAR) 21.11.03. Contractor agrees to exercise all good faith efforts to carry out the requirements set forth in this Attachment.

DEFINITIONS

As used in this Attachment, the following words have the meanings indicated.

- "Certification" means a determination made by the Maryland Department of Transportation that a legal entity is a minority business enterprise.
- "MBE Liaison" is the employee designated to administer this Department's MBE program.
- "Minority Business Enterprise" or "MBE" means any legal entity, other than a joint venture, organized to engage in commercial transactions, that is:
 - (1) at least 51 percent owned and controlled by one or more individuals who are socially and economically disadvantaged; and
 - (2) managed by, and the daily business operations of which are controlled by, one or more of the socially and economically disadvantaged individuals who own it.

Note: A minority business enterprise also includes a not-for-profit entity organized to promote the interests of physically or mentally disabled individuals.

An MBE **must** be certified by the Maryland Department of Transportation (MDOT) in order to have its contract participation counted under the Department's MBE program.

MBE GOALS AND SUB-GOALS

The Contractor shall achieve the MBE subcontracting goal and any sub-goals established for each individual Task Order Agreement (TOA), by subcontracting to one or more MDOT-certified MBEs a sufficient portion of the Task Order Request for Proposal (TORFP) or Request for Resume (RFR) scope of work that results in total MBE payments that meet or exceed the TORFP/RFR MBE goal percentage.

If awarded a Master Contract:

• A prime contractor — including an MBE or a certified Small Business Reserve (SBR) prime contractor — must accomplish an amount of work not less than the MBE subcontract goal with

certified MBE subcontractors, unless it has requested and been granted a waiver, or applies a portion of the work for which it as a certified MBE firm (including a joint venture) in accordance with COMAR 21.11.03.12-1(D).

• A prime contractor comprising a joint venture that includes MBE partner(s) must accomplish the MBE subcontract goal with certified MBE subcontractors, unless it has requested and been granted a waiver.

SOLICITATION AND CONTRACT FORMATION

MASTER CONTRACT AWARDS

- ♦ An Offeror must sign and submit Attachment D-A (CATS+ Master Contractor Acknowledgement of Task Order MBE Requirements) with its CATS+ Technical Proposal submission. By signing Attachment D-A, the Offeror affirms that if it is awarded a master contract under one or more Functional Areas of the RFP, it will comply with all MBE requirements associated with any TORFP or RFR, including submission of waiver documentation where applicable. Offeror's failure to submit Attachment D-A with its technical proposal will result in the Offeror's proposal being deemed not reasonably susceptible for award, and the Offeror being eliminated from consideration for a master contract award.
- ♦ Offerors receiving notification from the State that they are an apparent master contract awardee will not be required to submit additional MBE documentation prior to final master contract execution. However, all TORFPs/RFRs issued with an MBE participation goal will contain certain documents that the Contractor must submit at the time of its TORFP/RFR Proposal submission as well as documents that an apparent TORFP/RFR awardee must submit within 10 working days of notification of TORFP/RFR award. MBE affidavits, schedules, statements, and reports that will be used at the TORFP/RFR level are included herein as Attachment D-1A D5.

TORFP/RFR AWARDS

A Master Contractor submitting a TORFP/RFR Proposal for a TORFP/RFR with an MBE goal must include attachments in accordance with the instructions in that TORFP/RFR. **If the Master Contractor does not submit required MBE Attachments with its TORFP/RFR Proposal, the Master Contractor's TORFP/RFR Proposal will be eliminated from consideration for award.**

A Master Contract notified of apparent TORFP/RFR award must complete additional MBE Attachments. If the apparent TORFP/RFR awardee fails to return the requested documentation within the required time, the contract offer may be withdrawn.

CONTRACT ADMINISTRATION REQUIREMENTS

For each TO Agreement, the Master Contractor shall:

- 1. Submit monthly reports as required by COMAR 21.11.03 and as instructed in the TORFP/RFR. The Master Contractor shall also include in its agreements with its certified MBE subcontractors a requirement that those subcontractors submit monthly reports as described in the TORFP/RFR.
- 2. Submit monthly to the Department/Agency a report listing all unpaid invoices over 30 days old received from a certified MBE subcontractor working under the TO, the amount of each invoice and the reason payment has not been made. For informational purposes only, a sample prime contractor unpaid invoice report is attached (see Attachment D-4A).

NOTE: Each Department/Agency will designate, via the TORFP/RFR, the specific format in which the prime contractor and subcontractor must submit monthly MBE reports, and to whom such reports shall be forwarded. Under the CATS+ Master Contract, all TORFP/RFR MBE payment reports shall be sent to the agency for which the TORFP/RFR scope of work is being completed. Payment reports should not be sent to DoIT unless the TORFP/RFR was issued by DoIT.

- 3. Maintain such records as are necessary to confirm compliance with its MBE participation obligations. These records must indicate the identity of certified minority and non-minority subcontractors employed on the contract, the type of work performed by each, and the actual dollar value of work performed.
- 4. Consent to provide such documentation as reasonably requested and to provide right-of-entry at reasonable times for purposes of the State's representatives verifying compliance with the MBE participation obligations. The Master Contractor must retain all records concerning MBE participation and make them available for State inspection for three years after final completion of the contract.
- 5. At the option of the procurement agency, upon completion of the contract and before final payment and/or release of retainage, submit a final report in affidavit form and under penalty of perjury, of all payments made to, or withheld from MBE subcontractors.

MINORITY BUSINESS ENTERPRISE PARTICIPATION FORMS

Must be submitted with Master Contract Proposal in response to this RFP:

♦ ATTACHMENT D-A – CATS+ Master Contractor Acknowledgement of Task Order MBE Requirements

Must be submitted with TORFP or RFR Proposal:

♦ ATTACHMENT D-1A - MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule

Must be submitted within 10 working days of notification of TORFP or RFR apparent award:

- ATTACHMENT D-1C Good Faith Efforts Documentation to Support Waiver Request
- ♦ ATTACHMENT D-2 Outreach Efforts Compliance Statement
- ♦ ATTACHMENT D-3A MBE Subcontractor Project Participation Certification
- ATTACHMENT D-3B MBE Prime Project Participation Certification

Must be submitted on a monthly basis after award of a TORFP or RFR:

- ATTACHMENT D-4A Prime Contractor Paid/Unpaid MBE Invoice Report
- ATTACHMENT D-4B MBE Prime Contractor Report
- ATTACHMENT D-5 Subcontractor/Contractor Unpaid MBE Invoice Report

<u>ATTACHMENT D-A</u> <u>CATS+ Master Contractor Acknowledgement of Task Order MBE Requirements</u>

This document shall be included with the submittal of the Offeror's response to the RFP. If the bidder or Offeror fails to complete and submit this form with its response to the RFP, the procurement officer shall determine that the Offeror's response to the RFP is not reasonably susceptible of being selected for award.

In conjunction with the offer submitted in response to Solicitation No. 060B2490023-2016, I affirm the following:

- 1. I understand that if I am awarded a master contract under the solicitation noted above, I will have the opportunity to compete for and win TORFP or RFR contracts that may contain MBE participation requirements.
- 2. If I am awarded a master contract under the solicitation noted above, and I respond to a TORFP/RFR that contains MBE requirements by submitting a TO Proposal, I understand that if I fail to comply with any of the MBE requirements outlined in the TORFP or RFR, my TO Proposal will be eliminated from further consideration.
- 3. If I am awarded a TO Agreement, I commit to making a good faith effort to achieve the MBE goal established for the TORFP or RFR.

I solemnly affirm under the penalties of perjury that the contents of this paper are true to the best of my knowledge, information, and belief.

Bidder/Offeror Name

Signature of Affiant

Printed Name, Title

Address

Date

The following Attachments D-1A through D-5 are sample forms and do not need to be completed or submitted with Offeror's response to this RFP.

The forms are required to be completed and submitted after Master Contract award with Master

Contractor's TORFP or RFR proposal pursuant to any applicable TORFP or RFR issued under this RFP.

MBE ATTACHMENT D-1A: MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

INSTRUCTIONS

PLEASE READ BEFORE COMPLETING THIS DOCUMENT

This form includes Instructions and the MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule which must be submitted with the bid/proposal. <u>If the Bidder/Offeror fails to</u> accurately complete and submit this Affidavit and Schedule with the bid or proposal as required, the <u>Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not</u> <u>reasonably susceptible of being selected for award.</u>

1. Contractor shall structure its procedures for the performance of the work required in this Contract to attempt to achieve the minority business enterprise (MBE) subcontractor participation goal stated in the Invitation for Bids or Request for Proposals. Contractor agrees to exercise good faith efforts to carry out the requirements set forth in these Instructions, as authorized by the Code of Maryland Regulations (COMAR) 21.11.03.

2. MBE Goals and Subgoals: Please review the solicitation for information regarding the Contract's MBE overall participation goals and subgoals. After satisfying the requirements for any established subgoals, the Contractor is encouraged to use a diverse group of subcontractors and suppliers from any/all of the various MBE classifications to meet the remainder of the overall MBE participation goal.

3. MBE means a minority business enterprise that is certified by the Maryland Department of Transportation ("MDOT"). <u>Only entities certified by MDOT may be counted for purposes of achieving the MBE participation goals</u>. In order to be counted for purposes of achieving the MBE participation goals, the MBE firm, including a MBE prime, must be MDOT-certified for the services, materials or supplies that it is committed to perform on the MBE Participation Schedule.

4. Please refer to the MDOT MBE Directory at <u>www.mdot.state.md.us</u> to determine if a firm is certified with the appropriate North American Industry Classification System ("NAICS") Code <u>and</u> the product/services description (specific product that a firm is certified to provide or specific areas of work that a firm is certified to perform). For more general information about NAICS, please visit <u>www.naics.com</u>. Only those specific products and/or services for which a firm is certified in the MDOT Directory can be used for purposes of achieving the MBE participation goals. **WARNING:** If the firm's NAICS Code is in graduated status, such products/services <u>may not be counted</u> for purposes of achieving the MBE participation goals. A NAICS Code is in the graduated status if the term "Graduated" follows the Code in the MDOT MBE Directory.

5. **NOTE:** New Guidelines Regarding MBE Prime Self-Performance. Please note that when a certified MBE firm participates as a prime contractor on a contract, a procurement agency may count the distinct, clearly defined portion of the work of the contract that the certified MBE firm performs with its own forces toward fulfilling up to fifty-percent (50%) of the MBE participation goal (overall) and up to one hundred percent (100%) of not more than one of the MBE participation subgoals, if any, established for the contract. In order to receive credit for self-performance, an MBE prime must list its firm in Section 4A of the MBE Participation Schedule, including the certification category under which the MBE prime is self-performing and include information regarding the work it will self-perform. For the remaining portion of the overall goal and the subgoals, the MBE prime must also identify other certified MBE subcontractors (see Section 4B of the MBE Participation Schedule) used to meet those goals or request a waiver. For example, for a construction contract that has a 27% MBE overall participation goal and subgoals of 7% for African American firms and 4% for Asian American firms, subject to Section 4 above and this Section 5, a certified African American MBE prime can self-perform (a) up to 13.5 % of the overall goal and (b) up to 7% of the African American subgoal. The remainder of the overall goal and subgoals would have to be met with other certified MBE firms or a waiver request.

For a services contract with a 30% percent MBE participation goal (overall) and subgoals of 7% for African-American firms, 4% for Asian American firms and 12% for women-owned firms, subject to Sections 4 above and this Section 5, a dually-certified Asian American/Woman MBE prime can self-perform (a) up to 15% of the overall goal and (b) up to four percent (4%) of the Asian American subgoal <u>OR</u> up to twelve percent (12%) of the women subgoal. Because it is dually-certified, the company can be designated as only ONE of the MBE classifications (Asian American or women) but can self-perform up to one hundred percent (100%) of the stated subgoal for the single classification it selects.

6. Subject to the restrictions stated in Section 5 above, when a certified MBE that performs as a participant in a joint venture, a procurement agency may count a portion of the total dollar value of the contract equal to the distinct, clearly-defined portion of the work of the contract that the certified MBE performs with its own forces toward fulfilling the contract goal, and not more than one of the contract subgoals, if any. For example, if a MBE firm is a joint venture partner and the State determines that it is performing with its own forces 35 percent of the work in the contract, it can use this portion of the work towards fulfilling up to fifty percent (50%) of the overall goal and up to one hundred percent (100%) of one of the stated subgoals, if applicable.

7. As set forth in COMAR 21.11.03.12-1, once the Contract work begins, the work performed by a certified MBE firm, including an MBE prime, can only be counted towards the MBE participation goal(s) if the MBE firm is performing a commercially useful function on the Contract. Please refer to COMAR 21.11.03.12-1 for more information regarding these requirements.

8. If you have any questions as to whether a firm is certified to perform the specific services or provide specific products, please contact MDOT's Office of Minority Business Enterprise at 1-800-544-6056 or via e-mail to <u>mbe@mdot.state.md.us</u> sufficiently prior to the submission due date.

9. Worksheet: The percentage of MBE participation, calculated using the percentage amounts for all of the MBE firms listed on the Participation Schedule MUST at least equal the MBE participation goal <u>and</u> subgoals (if applicable) set forth in the solicitation. If a Bidder/Offeror is unable to achieve the MBE participation goal and/or any subgoals (if applicable), the Bidder/Offeror must request a waiver in Item 1 of the MBE Utilization and Fair Solicitation Affidavit (Attachment D-1A) or the bid will be deemed not responsive, or the proposal determined to be not susceptible of being selected for award. You may wish to use the Subgoal summary below to assist in calculating the percentages and confirm that you have met the applicable MBE participation goal and subgoals, if any.

Subgoals (if applicable)

| Total African American MBE Participation: | % |
|---|---|
| Total Asian American MBE Participation: | % |
| Total Hispanic American MBE Participation: | % |
| Total Women-Owned MBE Participation: | % |
| Overall Goal | |
| Total MBE Participation (include all categories): | % |

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MBE ATTACHMENT D-1A: MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

This MBE Utilization and Fair Solicitation Affidavit and MBE Participation Schedule must be included with the bid/proposal for any solicitation with an MBE goal greater than 0%. If the Bidder/Offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal as required, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.

In connection with the bid/proposal submitted in response to Solicitation No. <<Solicitation Number>>, I affirm the following:

1. MBE Participation (PLEASE CHECK ONLY ONE)

_____ I acknowledge and intend to meet the overall certified Minority Business Enterprise (MBE) participation goal of _____ percent and, if specified in the solicitation, the following subgoals (complete for only those subgoals that apply):

percent for African American-owned MBE firms percent for Hispanic American-owned MBE firms percent for Asian American-owned MBE firms percent for Women-owned MBE firms

Therefore, I am not seeking a waiver pursuant to COMAR 21.11.03.11.

Notwithstanding any subgoals established above, the Contractor is encouraged to use a diverse group of subcontractors and suppliers from any/all of the various MBE classifications to meet the remainder of the overall MBE participation goal.

OR

_____ I conclude that I am unable to achieve the MBE participation goal and/or subgoals. I hereby request a waiver, in whole or in part, of the overall goal and/or subgoals. Within 10 Working days of receiving notice that our firm is the apparent awardee or as requested by the Procurement Officer, I will submit the completed Good Faith Efforts Documentation to Support Waiver Request (Attachment D-1C) and all required waiver documentation in accordance with COMAR 21.11.03.

2. Additional MBE Documentation

I understand that if I am notified that I am the apparent awardee or as requested by the Procurement Officer, I must submit the following documentation within 10 business days of receiving notice of the potential award or from the date of conditional award (per COMAR 21.11.03.10), whichever is earlier:

(a) Outreach Efforts Compliance Statement (Attachment D-2);

(b) MBE Subcontractor Project Participation Statement (Attachment D-3);

(c) Any other documentation, including waiver documentation if applicable, required by the Procurement Officer to ascertain Bidder or Offeror responsibility in connection with the certified MBE participation goal and subgoals, if any.

I understand that if I fail to return each completed document within the required time, the Procurement Officer may determine that I am not responsible and therefore not eligible for contract award. If the contract has already been awarded, the award is voidable.

3. Information Provided to MBE firms

In the solicitation of subcontract quotations or offers, MBE firms were provided not less than the same information and amount of time to respond as were non-MBE firms.

4. MBE Participation Schedule

Set forth below are the (i) certified MBEs I intend to use, (ii) the percentage of the total Contract amount allocated to each MBE for this project and, (iii) the items of work each MBE will provide under the Contract. I have confirmed with the MDOT database that the MBE firms identified below are performing work activities for which they are MDOT certified.

| Prime Contractor: (Firm Name, Address, Phone) | Project Description: |
|--|----------------------|
| Project Number: | |

LIST INFORMATION FOR EACH CERTIFIED MBE FIRM YOU AGREE TO USE TO ACHIEVE THE MBE PARTICIPATION GOAL AND SUBGOALS, IF ANY.

<u>MBE PRIMES</u>: PLEASE COMPLETE BOTH SECTIONS A AND B BELOW.

SECTION A: For MBE Prime Contractors ONLY (including MBE Primes in a Joint Venture)

| MBE Prime Firm Name: | Percentage of total Contract Value to be performed with own forces and counted towards the MBE overall |
|---|--|
| MBE Certification Number: | participation goal (up to 50% of the overall goal): |
| (If dually certified, check only one box.) | |
| African American-Owned Hispanic American- Owned Asian American-Owned Women-Owned Other MBE Classification | Percentage of total Contract Value to be performed with own forces and counted towards the subgoal, if any, for my MBE classification (up to 100% of not more than one subgoal):% Description of the Work to be performed with MBE |
| | prime's own forces: |

SECTION B: For all Contractors (including MBE Primes in a Joint Venture)

| MBE Prime Firm Name: | Percentage of Total Contract to be performed by |
|---|---|
| | this MBE:% |
| MBE Certification Number: | |
| | Description of the Work to be Performed: |
| (If dually certified, check only one box.) | |
| African American-Owned | |
| Asian American-Owned Women-Owned | |
| Other MBE Classification | |
| MBE Prime Firm Name: | Percentage of Total Contract to be performed by |
| | this MBE:% |
| MBE Certification Number: | Description of the Work to be Derfermed |
| (If dually partified shock only one box) | Description of the Work to be Performed: |
| (If dually certified, check only one box.) | |
| Alinean American-Owned | |
| Other MBE Classification | |
| MBE Prime Firm Name: | Percentage of Total Contract to be performed by |
| | this MBE:% |
| MBE Certification Number: | (IIIS MDE:/) |
| | Description of the Work to be Performed: |
| (If dually certified, check only one box.) | · |
| African American-Owned Hispanic American- Owned | |
| Asian American-Owned | |
| Other MBE Classification | |
| MBE Prime Firm Name: | Percentage of Total Contract to be performed by |
| | this MBE:% |
| MBE Certification Number: | |
| | Description of the Work to be Performed: |
| (If dually certified, check only one box.) | |
| African American-Owned Hispanic American- Owned Women-Owned | |
| Other MBE Classification | |
| | |

CONTINUE ON SEPARATE PAGE IF NEEDED

I solemnly affirm under the penalties of perjury that I have reviewed the instructions for the MBE Utilization & Fair Solicitation Affidavit and MBE Schedule and that the information included in the Schedule is true to the best of my knowledge, information and belief.

Bidder/Offeror Name (PLEASE PRINT OR TYPE) Signature of Authorized Representative

Address

Printed Name and Title

City, State and Zip Code

Date SUBMIT THIS AFFIDAVIT WITH BID/PROPOSAL

MBE ATTACHMENT D-1B WAIVER GUIDANCE

GUIDANCE FOR DOCUMENTING GOOD FAITH EFFORTS TO MEET MBE PARTICIPATION GOALS

In order to show that it has made good faith efforts to meet the Minority Business Enterprise (MBE) participation goal (including any MBE subgoals) on a contract, the Bidder/Offeror must either (1) meet the MBE Goal(s) and document its commitments for participation of MBE Firms, or (2) when it does not meet the MBE Goal(s), document its Good Faith Efforts to meet the goal(s).

I. Definitions

MBE Goal(s) – "MBE Goal(s)" refers to the MBE participation goal and MBE participation subgoal(s). **Good Faith Efforts** – The "Good Faith Efforts" requirement means that when requesting a waiver, the Bidder/Offeror must demonstrate that it took all necessary and reasonable steps to achieve the MBE Goal(s), which, by their scope, intensity, and appropriateness to the objective, could reasonably be expected to obtain sufficient MBE participation, even if those steps were not fully successful. Whether a Bidder/Offeror that requests a waiver made adequate good faith efforts will be determined by considering the quality, quantity, and intensity of the different kinds of efforts that the Bidder/Offeror has made. The efforts employed by the Bidder/Offeror should be those that one could reasonably expect a Bidder/Offeror to take if the Bidder/Offeror were actively and aggressively trying to obtain MBE participation sufficient to meet the MBE contract goal and subgoals. Mere *pro forma* efforts are not good faith efforts to meet the MBE contract requirements. The determination concerning the sufficiency of the Bidder's/Offeror's good faith efforts is a judgment call; meeting quantitative formulas is not required.

Identified Firms – "Identified Firms" means a list of the MBEs identified by the procuring agency during the goal setting process and listed in the procurement as available to perform the Identified Items of Work. It also may include additional MBEs identified by the Bidder/Offeror as available to perform the Identified Items of Work, such as MBEs certified or granted an expansion of services after the procurement was issued. If the procurement does not include a list of Identified Firms, this term refers to all of the MBE Firms (if State-funded) the Bidder/Offeror identified as available to perform the Identified Items of Work and should include all appropriately certified firms that are reasonably identifiable.

Identified Items of Work – "Identified Items of Work" means the bid items identified by the procuring agency during the goal setting process and listed in the procurement as possible items of work for performance by MBE Firms. It also may include additional portions of items of work the Bidder/Offeror identified for performance by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved. If the procurement does not include a list of Identified Items of Work, this term refers to all of the items of work the Bidder/Offeror identified as possible items of work for performance by MBE Firms and should include all reasonably identifiable work opportunities.

MBE Firms – "MBE Firms" refers to a firm certified by the Maryland Department of Transportation ("MDOT") under COMAR 21.11.03. Only MDOT-certified MBE Firms can participate in the State's MBE Program.

II. Types of Actions Agency will Consider

The Bidder/Offeror is responsible for making relevant portions of the work available to MBE subcontractors and suppliers and to select those portions of the work or material needs consistent with the available MBE subcontractors and suppliers, so as to facilitate MBE participation. The following is a list of types of actions the procuring agency will consider as part of the Bidder's/Offeror's Good Faith Efforts when the Bidder/Offeror fails to meet the MBE Goal(s). This list is not intended to be a mandatory checklist, nor is it intended to be exclusive or exhaustive. Other factors or types of efforts may be relevant in appropriate cases.

- A. Identify Bid Items as Work for MBE Firms
- 1. Identified Items of Work in Procurements

- (a) Certain procurements will include a list of bid items identified during the goal setting process as possible work for performance by MBE Firms. If the procurement provides a list of Identified Items of Work, the Bidder/Offeror shall make all reasonable efforts to solicit quotes from MBE Firms to perform that work.
- (b) Bidders/Offerors may, and are encouraged to, select additional items of work to be performed by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved.
- 2. Identified Items of Work by Bidders/Offerors
- (a) When the procurement does not include a list of Identified Items of Work or for additional Identified Items of Work, Bidders/Offerors should reasonably identify sufficient items of work to be performed by MBE Firms.
- (b) Where appropriate, Bidders/Offerors should break out contract work items into economically feasible units to facilitate MBE participation, rather than perform these work items with their own forces. The ability or desire of a prime contractor to perform the work of a contract with its own organization does not relieve the Bidder/Offeror of the responsibility to make Good Faith Efforts.

B. Identify MBE Firms to Solicit

- 1. MBE Firms Identified in Procurements
- (a) Certain procurements will include a list of the MBE Firms identified during the goal setting process as available to perform the items of work. If the procurement provides a list of Identified MBE Firms, the Bidder/Offeror shall make all reasonable efforts to solicit those MBE firms.
- (b) Bidders/Offerors may, and are encouraged to, search the MBE Directory to identify additional MBEs who may be available to perform the items of work, such as MBEs certified or granted an expansion of services after the solicitation was issued.
- 2. MBE Firms Identified by Bidders/Offerors
- (a) When the procurement does not include a list of Identified MBE Firms, Bidders/Offerors should reasonably identify the MBE Firms that are available to perform the Identified Items of Work.
- (b) Any MBE Firms identified as available by the Bidder/Offeror should be certified to perform the Identified Items of Work.

C. Solicit MBEs

- 1. Solicit <u>all</u> Identified Firms for all Identified Items of Work by providing written notice. The Bidder/Offeror should:
- (a) provide the written solicitation at least 10 days prior to bid opening to allow sufficient time for the MBE Firms to respond;
- (b) send the written solicitation by first-class mail, facsimile, or e-mail using contact information in the MBE Directory, unless the Bidder/Offeror has a valid basis for using different contact information; and
- (c) provide adequate information about the plans, specifications, anticipated time schedule for portions of the work to be performed by the MBE, and other requirements of the contract to assist MBE Firms in responding. (This information may be provided by including hard copies in the written solicitation or by <u>electronic means</u> as described in C.3 below.)
- 2. "<u>All</u>" Identified Firms includes the MBEs listed in the procurement and any MBE Firms you identify as potentially available to perform the Identified Items of Work, but it does not include MBE Firms who are no longer certified to perform the work as of the date the Bidder/Offeror provides written solicitations.
- 3. "<u>Electronic Means</u>" includes, for example, information provided via a website or file transfer protocol (FTP) site containing the plans, specifications, and other requirements of the contract. If an interested MBE cannot access the information provided by electronic means, the Bidder/Offeror must make the information available in a manner that is accessible to the interested MBE.
- 4. Follow up on initial written solicitations by contacting MBEs to determine if they are interested. The follow up contact may be made:
- (a) by telephone using the contact information in the MBE Directory, unless the Bidder/Offeror has a valid basis for using different contact information; or
- (b) in writing *via* a method that differs from the method used for the initial written solicitation.

- 5. In addition to the written solicitation set forth in C.1 and the follow up required in C.4, use all other reasonable and available means to solicit the interest of MBE Firms certified to perform the work of the contract. Examples of other means include:
- (a) attending any pre-bid meetings at which MBE Firms could be informed of contracting and subcontracting opportunities; and
- (b) if recommended by the procurement, advertising with or effectively using the services of at least two minority focused entities or media, including trade associations, minority/women community organizations, minority/women contractors' groups, and local, state, and federal minority/women business assistance offices listed on the MDOT Office of Minority Business Enterprise website.

D. Negotiate With Interested MBE Firms

Bidders/Offerors must negotiate in good faith with interested MBE Firms.

- 1. Evidence of negotiation includes, without limitation, the following:
- (a) the names, addresses, and telephone numbers of MBE Firms that were considered;
- (b) a description of the information provided regarding the plans and specifications for the work selected for subcontracting and the means used to provide that information; and
- (c) evidence as to why additional agreements could not be reached for MBE Firms to perform the work.
- 2. A Bidder/Offeror using good business judgment would consider a number of factors in negotiating with subcontractors, including MBE subcontractors, and would take a firm's price and capabilities as well as contract goals into consideration.
- 3. The fact that there may be some additional costs involved in finding and using MBE Firms is not in itself sufficient reason for a Bidder's/Offeror's failure to meet the contract MBE goal(s), as long as such costs are reasonable. Factors to take into consideration when determining whether a MBE Firm's quote is excessive or unreasonable include, without limitation, the following:
- (a) the dollar difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the Bidder/Offeror;
- (b) the percentage difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the Bidder/Offeror;
- (c) the percentage that the MBE subcontractor's quote represents of the overall contract amount;
- (d) the number of MBE firms that the Bidder/Offeror solicited for that portion of the work;
- (e) whether the work described in the MBE and Non-MBE subcontractor quotes (or portions thereof) submitted for review is the same or comparable; and
- (f) the number of quotes received by the Bidder/Offeror for that portion of the work.
- 4. The above factors are not intended to be mandatory, exclusive, or exhaustive, and other evidence of an excessive or unreasonable price may be relevant.
- 5. The Bidder/Offeror may not use its price for self-performing work as a basis for rejecting a MBE Firm's quote as excessive or unreasonable.
- 6. The "average of the other subcontractors' quotes received" by the Bidder/Offeror refers to the average of the quotes received from all subcontractors. Bidder/Offeror should attempt to receive quotes from at least three subcontractors, including one quote from a MBE and one quote from a Non-MBE.
- 7. A Bidder/Offeror shall not reject a MBE Firm as unqualified without sound reasons based on a thorough investigation of the firm's capabilities. For each certified MBE that is rejected as unqualified or that placed a subcontract quotation or offer that the Bidder/Offeror concludes is not acceptable, the Bidder/Offeror must provide a written detailed statement listing the reasons for this conclusion. The Bidder/Offeror also must document the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.
- (a) The factors to take into consideration when assessing the capabilities of a MBE Firm, include, but are not limited to the following: financial capability, physical capacity to perform, available personnel and equipment, existing workload, experience performing the type of work, conduct and performance in previous contracts, and ability to meet reasonable contract requirements.

(b) The MBE Firm's standing within its industry, membership in specific groups, organizations, or associations and political or social affiliations (for example union vs. non-union employee status) are not legitimate causes for the rejection or non-solicitation of bids in the efforts to meet the project goal.

E. **Assisting Interested MBE Firms**

When appropriate under the circumstances, the decision-maker will consider whether the Bidder/Offeror:

- made reasonable efforts to assist interested MBE Firms in obtaining the bonding, lines of credit, or 1. insurance required by the procuring agency or the Bidder/Offeror; and
- made reasonable efforts to assist interested MBE Firms in obtaining necessary equipment, supplies, 2. materials, or related assistance or services.

III. **Other Considerations**

In making a determination of Good Faith Efforts the decision-maker may consider engineering estimates, catalogue prices, general market availability and availability of certified MBE Firms in the area in which the work is to be performed, other bids or offers and subcontract bids or offers substantiating significant variances between certified MBE and Non-MBE costs of participation, and their impact on the overall cost of the contract to the State and any other relevant factors.

The decision-maker may take into account whether a Bidder/Offeror decided to self-perform subcontract work with its own forces, especially where the self-performed work is Identified Items of Work in the procurement. The decision-maker also may take into account the performance of other Bidders/Offerors in meeting the contract. For example, when the apparent successful Bidder/Offeror fails to meet the contract goal, but others meet it, this reasonably raises the question of whether, with additional reasonable efforts, the apparent successful Bidder/Offeror could have met the goal. If the apparent successful Bidder/Offeror fails to meet the goal, but meets or exceeds the average MBE participation obtained by other Bidders/Offerors, this, when viewed in conjunction with other factors, could be evidence of the apparent successful Bidder/Offeror having made Good Faith Efforts.

IV. **Documenting Good Faith Efforts**

At a minimum, a Bidder/Offeror seeking a waiver of the MBE Goal(s) or a portion thereof must provide written documentation of its Good Faith Efforts, in accordance with COMAR 21.11.03.11, within 10 business days after receiving notice that it is the apparent awardee. The written documentation shall include the following:

Items of Work (Complete Good Faith Efforts Documentation Attachment D-1C, Part 1) A.

A detailed statement of the efforts made to select portions of the work proposed to be performed by certified MBE Firms in order to increase the likelihood of achieving the stated MBE Goal(s).

Outreach/Solicitation/Negotiation B.

The record of the Bidder's/Offeror's compliance with the outreach efforts prescribed by COMAR 1. 21.11.03.09C(2)(a). (Complete Outreach Efforts Compliance Statement – Attachment D-2).

A detailed statement of the efforts made to contact and negotiate with MBE Firms including: 2. (a) the names, addresses, and telephone numbers of the MBE Firms who were contacted, with the dates and manner of contacts (letter, fax, e-mail, telephone, etc.) (Complete Good Faith Efforts Attachment D-1C- Part 2, and submit letters, fax cover sheets, e-mails, etc. documenting solicitations); and

(b) a description of the information provided to MBE Firms regarding the plans, specifications, and anticipated time schedule for portions of the work to be performed and the means used to provide that information.

Rejected MBE Firms (Complete Good Faith Efforts Attachment D-1C, Part 3) C.

For each MBE Firm that the Bidder/Offeror concludes is not acceptable or qualified, a detailed statement 1. of the reasons for the Bidder's/Offeror's conclusion, including the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.

For each certified MBE Firm that the Bidder/Offeror concludes has provided an excessive or 2. unreasonable price, a detailed statement of the reasons for the Bidder's/Offeror's conclusion, including the quotes received from all MBE and Non-MBE firms bidding on the same or comparable work. (Include copies of all quotes received.)

3. A list of MBE Firms contacted but found to be unavailable. This list should be accompanied by a MBE Unavailability Certificate (see Exhibit A to this Part 1) signed by the MBE contractor or a statement from the Bidder/Offeror that the MBE contractor refused to sign the MBE Unavailability Certificate.

D. Other Documentation

1. Submit any other documentation requested by the Procurement Officer to ascertain the Bidder's/Offeror's Good Faith Efforts.

2. Submit any other documentation the Bidder/Offeror believes will help the Procurement Officer ascertain its Good Faith Efforts.

Exhibit A MBE Subcontractor Unavailability Certificate

| 1. It is hereby certified that the firm of | | | |
|--|------------------------|------------------------|----------------------------------|
| | | Minority firm) | |
| located at | · | | |
| (Number) | (Street) | | |
| (City) | (State) | | |
| was offered an opportunity to bid on Solici | tation No | | |
| inCounty by | | | |
| ****** | | Prime Contractor's F | / |
| 2 | | (Minority Firm). | is either unavailable for the |
| work/service or unable to prepare a bid for | this project for the | following reason(s): | |
| | | | |
| | | | |
| | | | |
| | | | |
| Signature of Minority Firm's MBE Rep | resentative | Title | Date |
| MDOT Certification # | | Telephone # | |
| *********** | ****** | ****** | ***** |
| 3. To be completed by the prime contracto | or if Section 2 of the | is form is not complet | ted by the minority firm. |
| To the best of my knowledge and belief, sa work/service for this project, is unable to p | id Certified Minor | ity Business Enterpris | se is either unavailable for the |
| has not completed the above portion of this | | not respond to a requ | test for a price proposal and |
| Signature of Prime Contractor | | Title | Date |

MBE ATTACHMENT D-1C

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Page __ of ___

| Prime Contractor: | Project Description: | |
|----------------------|----------------------|--|
| Solicitation Number: | | |

Parts 1, 2, and 3 must be included with this certificate along with all documents supporting your waiver request.

I affirm that I have reviewed Attachment D-1B, Waiver Guidance. I further affirm under penalties of perjury that the contents of Parts 1, 2, and 3 of this Attachment D-1C Good Faith Efforts Documentation Form are true to the best of my knowledge, information, and belief.

Company Name

Signature of Representative

Address

Printed Name and Title

City, State and Zip Code

Date

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Part 1 – Identified items of work Bidder/Offeror made available to MBE firms

Page ___ of ____

| Prime Contractor: | Project Description: | |
|----------------------|----------------------|--|
| Solicitation Number: | | |

Identify those items of work that the Bidder/Offeror made available to MBE Firms. This includes, where appropriate, those items the Bidder/Offeror identified and determined to subdivide into economically feasible units to facilitate the MBE participation. For each item listed, show the anticipated percentage of the total contract amount. It is the Bidder's/Offeror's responsibility to demonstrate that sufficient work to meet the goal was made available to MBE Firms, and the total percentage of the items of work identified for MBE participation equals or exceeds the percentage MBE goal set for the procurement. Note: If the procurement includes a list of bid items identified during the goal setting process as possible items of work for performance by MBE Firms, the Bidder/Offeror should make all of those items of work available to MBE Firms or explain why that item was not made available. If the Bidder/Offeror selects additional items of work to make available to MBE Firms, those additional items should also be included below.

| Identified Items of Work | Was this work listed in the procurement? | | work listed in the | | work listed in the | | work listed in the | | work listed in the | | was this work listed in the procurement? | | work listed in the Differor normally self- mBE Fi | | ork listed in le cocurement? Offeror normally self- perform this | | his work available to Firms? explain why? | |
|---|---|------|-----------------------|------|--------------------|------|--------------------|--|-----------------------|--|---|--|--|--|--|--|--|--|
| | □ Yes | □ No | □ Yes | □ No | □ Yes | □ No | | | | | | | | | | | | |
| | □ Yes | □ No | □ Yes | □ No | □ Yes | □ No | | | | | | | | | | | | |
| | □ Yes | □ No | □ Yes | □ No | □ Yes | 🗆 No | | | | | | | | | | | | |
| | □ Yes | □ No | □ Yes | □ No | □ Yes | □ No | | | | | | | | | | | | |
| | □ Yes | □ No | □ Yes | □ No | □ Yes | □ No | | | | | | | | | | | | |
| | □ Yes | □ No | □ Yes | □ No | □ Yes | □ No | | | | | | | | | | | | |
| | □ Yes | □ No | □ Yes | □ No | □ Yes | □ No | | | | | | | | | | | | |
| Disco shash if Additional Shorts are attach | □ Yes | □ No | □ Yes | No | □ Yes | □ No | | | | | | | | | | | | |

Please check if Additional Sheets are attached.

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Part 2 – identified MBE firms and record of solicitations

Page __ of ___

| Prime Contractor: | Project Description: | |
|----------------------|----------------------|--|
| Solicitation Number: | | |

Identify the MBE Firms solicited to provide quotes for the Identified Items of Work made available for MBE participation. Include the name of the MBE Firm solicited, items of work for which bids/quotes were solicited, date and manner of initial and follow-up solicitations, whether the MBE provided a quote, and whether the MBE is being used to meet the MBE participation goal. MBE Firms used to meet the participation goal must be included on the MBE Participation Schedule. Note: If the procurement includes a list of the MBE Firms identified during the goal setting process as potentially available to perform the items of work, the Bidder/Offeror should solicit all of those MBE Firms who may be available to perform Identified Items of Work, those additional MBE Firms should also be included below. Copies of all written solicitations and documentation of follow-up calls to MBE Firms must be attached to this form. This list should be accompanied by a Minority Contractor Unavailability Certificate signed by the MBE contractor or a statement from the Bidder/Offeror that the MBE contractor refused to sign the Minority Contractor Unavailability Certificate (see Exhibit A to MBE Attachment D-1B). If the Bidder/Offeror used a Non-MBE or is self-performing the identified items of work, Part 4 must be completed.

| Name of Identified MBE Firm & MBE Classification | Describe Item of Work Solicited | Initial Solicitation Date & Method | Follow-up Solicitation Date & Method | Details for Follow-up Calls | Quote Rec'd | Quote Used | Reason Quote Rejected |
|--|------------------------------------|---|---|--|----------------|---------------|--|
| Firm Name: MBE Classification (Check only if requesting waiver of MBE subgoal.) African American-Owned Hispanic American-Owned Asian American-Owned Women-Owned Other MBE Classification | | Date: Discrete: Discrete: Discrete:: | Date: Phone Mail Facsimile E-mail | Time of Call: Spoke With: □ Left Message | □ Yes □ No | □ Yes □ No | Used Other MBE Used Non-MBE Self- performing |
| Firm Name: MBE Classification (Check only if requesting waiver of MBE subgoal.) African American-Owned Hispanic American-Owned Asian American-Owned Women-Owned Other MBE Classification | | Date: Date: Facsimile E-mail | Date: Phone Mail Facsimile E-mail | Time of Call: Spoke With: □ Left Message | □ Yes □ No | □ Yes □ No | □ Used Other MBE □ Used Non-MBE □ Self- performing |

Please check if Additional Sheets are attached.

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

Part 3 – additional information regarding rejected MBE quotes

Page __ of ___

| Prime Contractor: | Project Description: | |
|----------------------|----------------------|--|
| Solicitation Number: | | |

This form must be completed if Part 1 indicates that a MBE quote was rejected because the Bidder/Offeror is using a Non-MBE or is self-performing the Identified Items of Work. Provide the Identified Items Work, indicate whether the work will be self-performed or performed by a Non-MBE, and if applicable, state the name of the Non-MBE. Also include the names of all MBE and Non-MBE Firms that provided a quote and the amount of each quote.

| Describe Identified Items of Work Not Being Performed by MBE (Include spec/ section number from bid) | Self-performing or Using Non-MBE (Provide name) | Amount of Non-MBE Quote | Name of Other Firms who Provided Quotes & Whether MBE or Non-MBE | Amount Quoted | Indicate Reason Why MBE Quote Rejected & Briefly Explain |
|--|---|-------------------------------|---|------------------|--|
| | Self-performing Using Non-MBE | \$ | □ MBE □ Non-MBE | \$ | Price Capabilities Other |
| | Self-performing Using Non-MBE | \$ | □ MBE □ Non-MBE | \$ | Price Capabilities Other |
| | Self-performing Using Non-MBE | \$ | □ MBE □ Non-MBE | \$ | Price Capabilities Other |
| | Self-performing Using Non-MBE | \$ | □ MBE □ Non-MBE | \$ | Price Capabilities Other |
| | Self-performing Using Non-MBE | \$ | □ MBE □ Non-MBE | \$ | Price Capabilities Other |
| | Self-performing Using Non-MBE | \$ | □ MBE □ Non-MBE | \$ | Price Capabilities Other |

Please check if Additional Sheets are attached.

MBE ATTACHMENT D- 2

OUTREACH EFFORTS COMPLIANCE STATEMENT

Complete and submit this form within 10 working days of notification of apparent award or actual award, whichever is earlier.

In conjunction with the bid/proposal submitted in response to Solicitation No.______, I state the following: 1. Bidder/Offeror identified subcontracting opportunities in these specific work categories:

2. Attached to this form are copies of written solicitations (with bidding/proposal instructions) used to solicit certified MBE firms for these subcontract opportunities.

3. Bidder/Offeror made the following attempts to personally contact the solicited MDOT-certified MBE firms:

4. Please Check One:

□ This project does not involve bonding requirements.

□ Bidder/Offeror assisted MDOT-certified MBE firms to fulfill or seek waiver of bonding requirements. (DESCRIBE EFFORTS):

5. Please Check One:

- □ Bidder/Offeror did attend the pre-bid/pre-proposal conference.
- □ No pre-bid/pre-proposal meeting/conference was held.
- □ Bidder/Offeror did not attend the pre-bid/pre-proposal conference.

Company Name

Signature of Representative

Address

Printed Name and Title

City, State and Zip Code

Date

MBE Attachment D-3A

MBE SUBCONTRACTOR PROJECT PARTICIPATION CERTIFICATION

Please complete and submit one form for each certified MBE firm listed on the MBE Participation schedule (Attachment D-1A) within 10 Working Days of notification of apparent award. If the Bidder/Offeror fails to return this affidavit within the required time, the Procurement Officer may determine that the Bidder/Offeror is not responsible and therefore not eligible for Contract award. Provided that ______ (Prime Contractor's Name) is awarded the State contract in conjunction with Solicitation No. <<Solicitation Number>>, such Prime Contractor intends to enter into a subcontract with ______ (MBE Name) with MDOT Certification Number ______ which will receive at least \$______ which equals

to___% of the Total Contract Amount for performing the following products/services for the Contract: NAICS CODE | WORK ITEM, SPECIFICATION NUMBER, LINE | DESCRIPTION OF SPECIFIC PRODUCTS |

| NAICS CODE | ITEMS OR WORK CATEGORIES (IF APPLICABLE) | AND/OR SERVICES |
|------------|---|-----------------|
| | | |
| | | |
| | | |
| | | |

Each of the Contractor and Subcontractor acknowledges that, for purposes of determining the accuracy of the information provided herein, the Procurement Officer may request additional information, including, without limitation, copies of the subcontract agreements and quotes. Each of the Contractor and Subcontractor solemnly affirms under the penalties of perjury that: (i) the information provided in this MBE Subcontractor Project Participation Affidavit is true to the best of its knowledge, information and belief, and (ii) has fully complied with the State Minority Business Enterprise law, State Finance and Procurement Article §14-308(a)(2), Annotated Code of Maryland which provides that, except as otherwise provided by law, a contractor may not identify a certified minority business enterprise in a Bid/Proposal and:

(1) fail to request, receive, or otherwise obtain authorization from the certified minority business enterprise to identify the certified Minority Business Enterprise in its Bid/Proposal;

(2) fail to notify the certified Minority Business Enterprise before execution of the Contract of its inclusion of the Bid/Proposal;

(3) fail to use the certified Minority Business Enterprise in the performance of the Contract; or

(4) pay the certified Minority Business Enterprise solely for the use of its name in the Bid/Proposal.

| PRIME CONTRACTOR | SUBCONTRACTOR |
|--------------------------------|--------------------------------|
| Signature of Representative: | Signature of Representative: |
| | |
| | |
| | |
| Printed Name and Title: | Printed Name and Title: |
| | |
| | |
| Firm's Name: | Firm's Name: |
| | |
| | |
| Federal Identification Number: | Federal Identification Number: |
| | |
| | |
| Address: | Address: |
| | |
| | |
| - | |
| Telephone: | Telephone: |
| | |
| Date: | Date: |
| | |

MBE Attachment D-3B

MBE PRIME PROJECT PARTICIPATION CERTIFICATION

PLEASE COMPLETE AND SUBMIT THIS FORM TO ATTEST EACH SPECIFIC ITEM OF WORK THAT YOUR MBE FIRM HAS LISTED ON THE MBE PARTICIPATION SCHEDULE (ATTACHMENT D-1A) FOR PURPOSES OF MEETING THE MBE PARTICIPATION GOALS. THIS FORM MUST BE SUBMITTED WITHIN 10 WORKING DAYS OF NOTIFICATION OF APPARENT AWARD. IF THE BIDDER/OFFEROR FAILS TO RETURN THIS AFFIDAVIT WITHIN THE REQUIRED TIME, THE PROCUREMENT OFFICER MAY DETERMINE THAT THE BIDDER/OFFEROR IS NOT RESPONSIBLE AND THEREFORE NOT ELIGIBLE FOR CONTRACT AWARD.

Provided that (Prime Contractor's Name) with Certification Number is awarded the State contract in conjunction with Solicitation No. <<Solicitation Number>>, such MBE Prime Contractor intends to perform with its own forces at least \$ _ which equals to____% of the Total Contract Amount for performing the following products/services for the Contract: WORK ITEM. SPECIFICATION DESCRIPTION OF SPECIFIC PRODUCTS NAICS VALUE OF THE CODE NUMBER, LINE ITEMS OR WORK **AND/OR SERVICES** WORK CATEGORIES (IF APPLICABLE) For **Construction Projects, General** Conditions must be listed separately.

| MBE PRIME CONTRACTOR Signature of Representative: | |
|--|--|
| Printed Name and Title: | |
| Firm's Name: | |
| Federal Identification Number: | |
| Address: | |
| Telephone: | |

| Date: | | | |
|-------|--|--|--|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

MBE ATTACHMENT D-4A MBE Prime Contractor Paid/Unpaid MBE Invoice Report

<<Department or Agency Name>> Minority Business Enterprise Participation

Prime Contractor Paid/Unpaid MBE Invoice Report

| Report #: | Contract #: |
|---|----------------------|
| Reporting Period (Month/Year): | Contracting Unit: |
| Report is due to the MBE Officer by the 10th of | Contract Amount: |
| the month following the month the services were | MBE Subcontract Amt: |
| provided. | Project Begin Date: |
| Note: Please number reports in sequence | Project End Date: |
| | Services Provided: |

| Prime Contractor: | | Contact Person: | | | |
|--|-----------------|-----------------------|---|-----------------------|--|
| Address: | | | | | |
| City: | | | State: | ZIP: | |
| Phone: | FAX: E-mail: | | | | |
| MBE Subcontractor Name: | | | Contact Person: | | |
| Phone: | FAX: | | | | |
| Subcontractor Services Provided: | | | | | |
| List all payments made to MBE subco | ontractor named | List | List dates and amounts of any outstanding | | |
| above during this reporting period: | | invo | ices: | | |
| Invoice# Amount | t | | Invoice # Amo | unt | |
| 1. | | 1. | | | |
| 2. | | 2. | | | |
| 3. | | 3. | | | |
| 4. | | 4. | | | |
| Total Dollars Paid: | | Total Dollars Unpaid: | | | |
| \$\$ | | \$ | | | |
| | | | | | |
| **If more than one MBE subcontractor is | | | | | |
| Information regarding payments that the M must be reported separately in Attachment | | or purp | oses of meeting the MBE | participation goals | |
| **Return one copy (hard or electronic) of t | | ving ad | dresses (electronic copy wi | th signature and date | |
| is preferred): | | 8 | | 8 | |
| Con | tract Manager | | | | |
| Contracting Unit | | | | | |
| (Department or Agency) | | | | | |
| | | | | | |
| | mailto: | | | | |
| | | | | | |
| Signature:(Requ | uired) | | Date: | | |
| (Kequ | incu) | | | | |

This form must be completed monthly by MBE subcontractor <u>Sample</u> MBE D-5 Subcontractor Paid/Unpaid MBE Invoice Report

Minority Business Enterprise Participation

Subcontractor Paid/Unpaid MBE Invoice Report

| Report#: | Contract # | | | |
|---|---------------------------------|-----------------------|--|--|
| | Contracting Unit: | | | |
| Reporting Period (Month/Year): | MBE Subcontract Amount: | | | |
| | Project Begin Date: | | | |
| Report is due by the 10th of the month following | Project End Date: | | | |
| the month the services were performed. | Services Provided: | | | |
| | | | | |
| MBE Subcontractor Name: | | | | |
| MDOT Certification #: | | | | |
| Contact Person: | E-mail: | | | |
| Address: | | | | |
| City: | State: | ZIP: | | |
| | AX: | | | |
| Subcontractor Services Provided: | | | | |
| | | | | |
| List all payments received from Prime Contractor | List dates and amounts of any | unpaid invoices over | | |
| during reporting period indicated above. | 30 days old. | | | |
| Invoice Amount Date | Invoice Amount | Date | | |
| 1. | 1. | | | |
| 2. | 2. | | | |
| 3. | 3. | | | |
| 4. | 4. | | | |
| | | | | |
| Total Dollars Paid: \$ | Total Dollars Unpaid: \$ | | | |
| | | | | |
| Prime Contractor: | Contact Person: | | | |
| | | | | |
| **Return one copy of this form to the following address | (electronic copy with signature | & date is preferred): | | |
| | | | | |
| | | | | |
| Contract Manager | | | | |
| Contracting Unit | | | | |
| (Department or Agency) | | | | |
| | | | | |
| mailto: | | | | |
| | | | | |
| Signature: | Date: | | | |
| (Required) | | | | |

MBE Attachment D-4B MBE Prime Contractor Report

<< Department or Agency Name>> Minority Business Enterprise Participation

MBE Prime Contractor Report

| MBE Prime Contractor: | Contract #: |
|---|---|
| Certification Number: | Contracting Unit: |
| Report #: | Contract Amount: |
| Reporting Period (Month/Year): | Total Value of the Work to the Self-Performed for |
| Report is due to the MBE Officer by the 10th of | purposes of Meeting the MBE participation |
| the month following the month the services were | goal/subgoals: |
| provided. | Project Begin Date: |
| Note: Please number reports in sequence | Project End Date: |

| Contact Person: | | | |
|-----------------|------|---------|------|
| Address: | | | |
| City: | | State: | ZIP: |
| Phone: | Fax: | E-mail: | |
| | | | |

| INVOICE NUMBER | VALUE OF THE WORK | DESCRIPTION OF SPECIFIC PRODUCTS AND/OR SERVICES |
|----------------|----------------------|---|
| | | |
| | | |
| | | |
| | | |
| | | |

Return one copy (hard or electronic) of this form to the following addresses (electronic copy with signature and date is preferred):

| Signature: | | Date: | |
|------------------------|----------------|-------|--|
| Contrac | et Manager | | |
| Contra | acting Unit | | |
| (Department or Agency) | - | | |
| | | | |
| | | | |
| | | | |
| | <u>mailto:</u> | | |
| Signature: | | Date: | |
| (Required) | | | |

MBE D-5 Subcontractor Paid/Unpaid MBE Invoice Report

Minority Business Enterprise Participation

Subcontractor Paid/Unpaid MBE Invoice Report

| Report#: | Contract # |
|--|-------------------------|
| | Contracting Unit: |
| Reporting Period (Month/Year): | MBE Subcontract Amount: |
| | Project Begin Date: |
| Report is due by the 10th of the month following | Project End Date: |
| the month the services were performed. | Services Provided: |
| | |

| MBE Subcontractor Name: | | | | |
|---|-----------------|--------------------------|-------------------------|--|
| MDOT Certification #: | | | | |
| Contact Person: E-mail: | | | | |
| Address: | | | | |
| City: | | State: | ZIP: | |
| Phone: | FAX: | FAX: | | |
| Subcontractor Services Provided: | | | | |
| | | | | |
| List all payments received from Prime Contractor | | | ny unpaid invoices over | |
| during reporting period indicated above. | 30 da | 30 days old. | | |
| Invoice Amount Date | | Invoice Amount | Date | |
| 1. | 1. | | | |
| 2. | 2. | | | |
| 3. | 3. | | | |
| 4. | 4. | | | |
| | | | | |
| Total Dollars Paid: \$ | Total | Total Dollars Unpaid: \$ | | |
| | | | | |
| Prime Contractor: | Contact Person: | | | |
| | | | | |
| **Return one copy of this form to the following address (electronic copy with signature & date is preferred): | | | | |
| | | | | |
| | | | | |
| Contract Manager | | | | |
| Contracting Unit | | | | |
| (Department or Agency) | | | | |
| | | | | |
| mailto: | | | | |
| | | | | |
| Signature: | ignature: Date: | | | |
| (Required) | | | | |
| | | | | |

ATTACHMENT E – FREQUENTLY ASKED QUESTIONS

Proposal

1. Is CATS+ restricted to certain invited contractors, or may any qualified Maryland contractor propose?

Answer: CATS+ is an open procurement; any qualified contractor, in or outside of Maryland, may propose.

2. I have a very small company in a niche market. Does it make sense for us to try to become a Master Contractor on CATS+?

Answer: Yes. It makes sense to submit a proposal. Offerors may propose to be represented in as few as 1 or as many as all 17 FAs. Master Contract participation allows you the flexibility to choose the opportunities that suit your business model. Additionally, you will be able to add FAs during advertised Expansion Windows (every three years) as your business grows.

3. Do I have to supply rates for all of the labor categories in Attachment F- A1?

Answer: Yes. Rates must be provided for all labor categories for all 15 years of the contract, regardless of your ability to supply resources for that labor category. Remember, the Master Contractor rates are a maximum price. Labor category pricing is not part of the evaluation criteria at the Master Contract level.

4. For the RFP, what are the requirements that will ensure competition?

Answer: At the RFP/Master Contract level, Offeror's are not competing against one another; rather they are qualifying to be a Master Contractor. However, at the TORFP/RFR level, each Master Contractor in the FA selected for the solicitation will receive, and may propose to, the TORFP/RFR.

5. What are the criteria that cause elimination selection as a Master Contractor?

Answer: Failure to present appropriate past performance in the FA/s being proposed; failure to receive a positive reference on the past performance provided or failure to properly complete and submit Attachment D-1A would result in an Offeror being considered not reasonably susceptible for award.

6. If an Offeror can provide services for some of the FAs but not all can the Offeror still submit a response?

Answer: Yes, Offerors may respond to one, several or all FAs (see RFP Section 1.1.3).

7. If an Offeror proposes to 10 FAs, and the past performance does not adequately support one of the 10 FAs proposed, will the Offeror receive an award for the 9 FAs for which it qualifies?

Answer: Yes, an Offeror will have the opportunity to cure a deficient proposal, and if this is not successful, the Offeror will be awarded the remaining FAs.

8. Does a company have to qualify under at least one FA to be included in the award?

Answer: Yes.

9. Are Offerors required to submit resumes with their proposals in response to the RFP?

Answer: No, resumes need to be submitted with proposals in response to a TORFP or RFR.

10. The RFP requires only one representative project for each FA. If a project spans multiple FAs, can the same project be used for more than one FA?

Answer: Yes, one project can be used as examples for multiple FAs as long as the project is relative to the FA.

11. Regarding Section 1.29 Verification of Registration & Tax Payment: We would like more information on what DoIT requires to demonstrate that a business is registered to do business in Maryland. What documents need to be included with our Technical proposal?

Answer: No documentation is needed with the proposal. Prior to award, all recommended awardees are screened for compliance.

12. If an Offeror is not responding to FA 9 - IT and Telecommunications Financial and Auditing Consulting Services, is the Offeror still required to provide pricing for Table F-A2?

Answer: No, pricing is not required.

13. For the Financial Proposal hardcopy, are there any other requirements besides the completed Attachment F-A1?

Answer: There are additional price sheets for specific FAs. If you are not proposing for these FAs, then Attachment F-A1 is the requirement.

14. RFP Section 1.24, state that an Offeror must submit Attachment D-2, but in Section 3, there is no Attachment D-2 called out for a submittal in response to the RFP. Is Attachment D-2 only to be completed and submitted when responding to a TORFP?

Answer: Only MBE Attachment D-1A is required with proposal submission in response to the RFP for the Master Contract (RFP Section 3). RFP Section 1.24, paragraph 3 refers to TORFP/RFR responses only.

15. RFP Section 1.11 Proposals Due (Closing) Date; what version of MS Word & MS Excel is acceptable for the Technical Proposal and Financial Proposal submissions?

Answer: Any current version is acceptable.

16. RFP Section 3.4.2.4; is there a minimum/maximum number of successful project examples that must be provided?

Answer: Only one is required per FA; however, if you want to add several, please limit yourself to the most poignant ones.

17. If my company has been in business for more than two years but we did not perform work until last year, would we still qualify?

Answer: Yes.

18. What is Attachment J - Soil Borings Typical and Attachment K - Shelter Layout Drawing?

Answer: These two attachments pertain to FAs 13 and 14 only.

19. May an Offeror deliver their proposal via hand carry; if so would the hand carried delivery be made to the same address in the RFP?

Answer: Yes, Offerors may hand carry their proposals to the same address in RFP Section 1.6. Proposals must be received by the cut-off time on the due date provided in the RFP.

20. RFP Section 3.4.2 - it is stated that the Technical Proposal "shall be organized and numbered in the same order as this RFP" Does this mean that our Proposal section on Past Performance must have the number 3.4.2.4

Answer: Yes. The Technical Proposal must mirror the numbering in the RFP.

21. What are the due date criteria?

Answer: See the Key Information Summary and Section 1.11 of the RFP.

22. Is a markup for profit allowable (RFP, RFR, TORFP)?

Answer: The price proposal shall contain fully loaded rates (see RFP for definition). Mark ups may be reflected in a fixed price contract.

23. Is there a minimum or maximum proposal page count?

Answer: No.

24. Could the State define "current" experience - suppose my company's FA experience was more than five years ago?

Answer: We will evaluate your experience as presented.

25. Should I do a lot of work to define a ceiling on labor rates, or should I just hazard a guess?

Answer: The State does not presume to dictate how you arrive at your business decisions; the State will hold you to the rates quoted.

26. Is travel included in the labor rate ceiling?

Answer: See RFP Sections 1.3 (Fixed Hourly Labor Category Rates) and (Time and Material (T&M) and 2.2.4.

27. Does the State measure Master Contractor 'no bid' responses?

Answer: The State evaluates every feedback response for statistical and educational purposes; it affords the State the opportunities to improve the RFP, TORFP and RFR processes.

28. Can I use the team experience of my CATS+ subcontractors?

Answer: If the Offeror is a Master Contractor on CATS+ and had awards under CATS+ that the Offeror wants to use as past performance and that past performance contract used subcontractors, then the CATS+ Master Contractor may use that contract as past performance for CATS+.

29. Will DoIT provide feedback to unsuccessful proposers after the award?

Answer: Yes, unsuccessful Offerors are entitled to a debriefing, if so requested.

30. What do I do if I performed really well but the client's branch no longer exists?

Answer: Submit ancillary information.

31. Does teaming with other companies make sense at the Master Contract level?

Answer: No.

32. Do I need to line up subcontractors before I submit my proposal?

Answer: No.

33. My company's experience is limited to government. Must we also have private sector experience?

Answer: No.

34. Does a certificate of insurance have to be included in the technical proposal in response to the RFP?

Answer: Yes, see RFP Section 3.4.2.5.

35. Should an Offeror submit only one proposal if proposing to multiple FAs or should an Offeror submit one proposal for each FA?

Answer: Instructions are provided in RFP Sections 3.1, 3.2, 3.3.

36. Are there any required font types or sizes to be used for the proposal in response to the RFP?

Answer: No.

37. Can I use personal work experience as an employee to qualify as a Master Contractor?

Answer: Only established companies with a minimum of two years of experience may propose to become a Master Contractor.

38. RFP, Section 3.4.2.3, what meant by a Certified Financial Statement?

Answer: It is an account of the assets, liabilities, income and expenses, executed in accordance with generally accepted accounting principles.

39. RFP Section 3.4.2.3, what is meant by "successful financial track record" and where would an Offeror obtain this document?

Answer: This can be any document or set of documents the Offeror chooses to document its company's financial status and solvency.

40. Is the State of Maryland to be named on the Certificate of Insurance at the time of proposal submission or award?

Answer: At award of the Master Contract.

41. RFP, Section 3.4.2.3, item 2, are items a. through f. required?

Answer: No - Please refer to verbiage in the referenced section, which reads: "Documentation**may include...one, some or all** of the following" (list follows).

42. Attachment F-A contains price schedules for Labor Rates and Telecom Audits. If an Offeror has a price structure that does not fit any of these categories, is there an appropriate place in the proposal to list these prices? For example, electronic document conversion or paper scanning projects are traditionally priced per page converted or scanned rather than as labor hours. If there is no place for such a price list in this proposal, should such prices be equated to labor hours? If none of the tables in Attachment F-A are used in the proposal, is the proposal invalidated?

Answer: Convert/equate to labor hours, do not alter the price proposal forms; alterations will invalidate the submission. Offerors must submit a financial proposal in addition to the technical proposal. Industry-specific adjustments will be addressed at the TORFP level.

43. It is understood that Attachment A - CATS+ Contract is not required at proposal submission. If an Offeror has any comments or exceptions in reference to Attachment A, should they be submitted with the proposal in response to the RFP?

Answer: Yes, any exceptions contemplated or taken by an Offeror must be listed in the Executive Summary of the proposal, see RFP Section 1.21 Mandatory Contractual Terms.

44. Question: RFP Section 1.21 Mandatory Contractual Terms stipulates that vendors who submit a *proposal "shall be deemed to have accepted the terms of this RFP and the Master Contract, attached as Attachment A"*. However, the remaining text in Section 1.21 allows vendors to pose exceptions to the RFP or Master Contract within the Executive Summary, but then also states *that "a proposal that takes exception to these terms may be rejected."* Can the State clarify whether or not vendors can pose exceptions to the Master Contract terms in the Executive Summary?

Answer: The RFP requires that if an Offeror takes exception to a term or condition of the RFP that the exception be clearly identified in the Executive Summary of the technical proposal. It does not suggest that the State will consider such exception; rather it states that a proposal that takes exception to these terms may be rejected. The State cannot negotiate separate terms with Offerors. Most of the terms and conditions contained in the RFP are dictated by State law and the State has little if any room for negotiations.

Contract & Beyond

45. Does the State provide a listing of the CATS+ Master Contractors (incumbents)?

Answer: Yes. The complete list of 321 Master Contractors is available on the CATS+ website.

46. What will be the contract value of CATS+?

Answer: The CATS+ contract value will be determined prior to award.

47. Is it possible to become a CATS+ Master Contractor during the life of the contract?

Answer: Yes. After the initial Master Contract award, DoIT will announce Expansion Windows every three years for additional Master Contractors and the addition of FAs for existing Master Contractors.

48. Can the State provide specific information concerning the scope of work for each FA?

Answer: The scope of work for each FA in the RFP Section 2.3 is only an example of the work that may be performed under a specific TORFP. Specifics concerning scope will be defined in each TORFP or RFR.

49. Does the TORFP status webpage include all contractors who do business with all Maryland State agencies?

Answer: No, it only provides the Master Contractors who have received awards under the CATS+ Master Contract.

50. If certain firms are not listed on the CATS+ Master Contractor list, does this mean those companies were not awarded any opportunities under CATS+?

Answer: No, they are not Master Contractors under CATS+.

51. There are companies on the CATS+ Master Contractors webpage, but they are not listed on the TORFP status webpage. Can the State explain?

Answer: This would indicate that those companies never received a TORFP award.

52. Will this be a multiple award contract and if so, what is the minimum number of small businesses that can receive an award?

Answer: There will be an unlimited number of awards for the CATS+ Master Contract. There is no minimum or maximum number of awards that will be made to small businesses. Any business, even small business, that qualifies will receive an award.

53. Will firms who hold a CATS+ Master Contract be allowed to team together to jointly pursue a TORFP?

Answer: Yes, but one firm must submit as a Prime while the others would be considered subcontractors.

54. What is the average period of performance on a task order?

Answer: The term depends on the services provided and will be specified at the TORFP level.

55. For approved vendors under CATS+, when responding to a TORFP are we to only propose resources and rates originally listed in the Labor Rate Schedule?

Answer: Correct. The proposed Master Contract rates are ceiling prices.

56. RFP Section 2.8 Invoicing: what are the acceptable formats for submitting invoices?

Answer: Invoicing is specified at the TORFP/RFR level by the requesting agency.

57. Will a project manager hired through the RFR process be asked to evaluate proposals submitted in response to a TORFP?

Answer: A project manager may be tasked with providing assistance to an agency when evaluating proposals. Please note that in order to provide this assistance or evaluate proposal, the project manager and/or the Master Contractor providing the project manager must be in compliance with RFP Section 1.34 Conflict of Interest.

58. What would cause the State to remove a Master Contractor from the Master Contract?

Answer: If a Master Contractor is no longer in business or if DoIT is notified that a Master Contractor has been debarred or is otherwise prohibited from doing business in the State. There may be additional similar circumstances.

59. Can a vendor replace another vendor who has been eliminated from the list of approved Master Contractors?

Answer: Once the award process has been finalized, Master Contractors may only be added during an advertised Expansion Window. These periods will occur every three years.

60. Is it mandatory to give equal amounts of work to subs?

Answer: No.

61. Would the State be willing to accept a Letter of Credit at the beginning of a project for the total retainage amount of the TOA as a viable option to subtracting retainage as a percentage when issuing payment of invoices?

Answer: No, Letters of Credit will not be acceptable as a form of retainage.

62. Where are the primary places of performance for opportunities released under CATS+ expected to be and, if in Maryland, will those opportunities be in Baltimore and/or Annapolis?

Answer: Historically, the main primary places of performance have been within the Baltimore / Annapolis corridor, but the primary place of performance will be determined at the TORFP/RFR level.

63. Reference: RFP Article 2.4.3.2. May the expenses incurred by the Master Contractor for the background checks be reimbursable as a direct expense under the Task Orders?

Answer: No; this is considered an administrative expense to be included in "fully loaded" rates.

64. Will the state allow Agencies to invite inclusion of Master Contractor's Terms and Conditions at the TORFP/RFR level on a task order by task order basis?

Answer: No, exceptions to terms and conditions must be addressed prior to the award of the Master Contract.

65. Who is the controlling authority to accept or reject a Vendor's request to include terms and conditions it requires to in order to protect its Intellectual Property at the TORFP/RFR level? Is it the Department of Information Technology, or the State Agency who releases the TORFP/RFR?

Answer: It is the procuring State Agency who shall negotiate these types of requests with all Master Contractors who submit responses to a TORFP/RFR. However, it is DoIT who ultimately approves the award.

66. Are there limitations on the use of non-SBR subcontractors in SBR TORFPs?

Answer: No.

67. Is my company's financial viability treated confidentially?

Answer: Yes. See RFP Section 1.19.

68. Page 111 – Section 18.10. Non-Hiring of Employees - What if the State employee responds to a general job vacancy advertisement on their own?

Answer: This Contract section only affects those State staff whose duties as such official or employee include matters relating to or affecting the subject matter of this Contract, during the Contract term. Contractor may not solicit and State staff may not accept employment under these conditions.

69. Page 112 – Section 18.13. Subcontracting Assignment – Does this mean that a Master Contractor cannot hire a subcontractor to perform any work unless we get prior written approval of the Procurement Officer? When we respond to task orders, do we need the approval of the PO before even submitting the proposal? Or will that be construed as noncompliant?

Answer: The Section on Subcontracting Assignment refers to changing a subcontractor after contract award.

MBE

70. Do I have to establish my MBE partnerships at the Master Contract level?

Answer: No. MBE partnerships do not apply at the Master Contract level. Awarded Master Contractors will establish MBE partnerships for each individual TORFP/RFR to which they propose, when required

71. Are any of the CATS+ Master Contractors certified as a Maryland Minority Business Enterprise (MBE)?

Answer: Yes, of the 321 Master Contractors, there are a total of 155 MBE firms.

72. Would the State please confirm that the MBE Attachment D-1A is required for submission with an Offeror's proposal?

Answer: RFP Section 1.24 provides instructions to Offerors to submit Attachment D-A1 CATS+ Master Contractor Acknowledgement of Task Order MBE Requirements) at the time the technical response to the RFP is submitted. This is again stated in RFP Section 3.4.2.6, Item 2 of Required Submissions. The form must in no way be edited. **Failure to submit**

Attachment D-1A will result in the State's rejection of the Offeror's Proposal to the RFP.

73. If an Offeror is a Maryland Department of Transportation (MDOT) certified MBE, will that Offeror be required to meet the MBE participation subcontracting goal that is established by the Master Contract and any resulting TORFP or RFR?

Answer: Yes, as required by law.

74. We are a Maryland certified MBE. If we bid as a Prime, do we require a sub that is an MBE? If we, as a Prime, are awarded a Master Contract and will do more than 20% of the work, will we be considered to have achieved the MBE participation goal of 20%?

Answer: An MBE goal can only be satisfied by subcontracting; even an MBE Prime must subcontract with an MBE.

75. Does the MBE goal apply to an RFR?

Answer: An RFR may have a specific MBE goal.

76. How does an MBE identify Master Contractors?

Answer: A list of CATS+ Master Contractors will be posted on the CATS+ website, once awards have been finalized (see CATS+ website for examples).

77. Does the State have a website where I can locate an MBE?

Answer: See RFP Section 1.24.

78. Is the 20 % goal for an individual TORFP or is it aggregated?

Answer: 20% is the aggregate MBE goal for the CATS+ Master Contract overall; individual MBE goals at the RFR and TORFP level will be set as appropriate.

79. What are the MBE reporting requirements for a Master Contractor?

Answer: See RFP Section 1.24 and Attachment D.

80. What are the certifications requirements to become a Maryland certified MBE?

Answer: Certification requirements and process are available on the MDOT web site. See RFP Section 1.24.

81. Can an MBE subcontractor have MBE subcontractors (several levels)?

Answer: There is no subcontracting at the CATS+ RFP level. However, MBE Master Contractors must subcontract with MBE subcontractors in order to meet any MBE goal on a TORFP/RFR. There is no prohibition against the MBE subcontractor from further subcontracting.

82. How do I represent my company's status if we have applied for MBE certification but the certified has not yet been granted by the proposal due date?

Answer: A designation as an MBE contractor cannot be complete until certification is complete. Should certification be granted after a proposal is submitted, it will be necessary for the Offeror to inform the CATS+ Procurement Officer, so that the correct designation can be shown in the event of award.

83. Can an MBE subcontractors' past performance be used as past performance when submitting a proposal in response to the RFP?

Answer: Yes.

84. In order to meet the required MBE participation goal specified in a TORFP, must the MBE be a Master Contractor under the CATS+ Master Contract or does the MBE only need to be a Maryland certified MBE through MDOT?

Answer: The MBE need only be certified by MDOT, see RFP Section 1.24.

85. Will my firm be allowed to use a Veteran Owned Small Business (VOSB) as a subcontractor?

Answer: Yes. However, only companies certified as MBE through the MDOT MBE program may be used to meet MBE goals.

Tower

86. Is there a performance bond requirement for FA 13 Tower Installation?

Answer: There are performance bond requirements in the RFP; however the bond amount will be detailed at the TORFP level.

87. Functional Area 13, paragraph B.4 states that the tower shall be required to meet or exceed the latest EIA 222-G standards for this type of tower with the "*State supplied loading design*" Can this loading design be provided to contractors for each tower and monopole?

Answer: Tower loading is dependent on tower size and agency requirements. The State will issue loading requirements at the TORFP level.

88. Functional Area 13, paragraph D.2 states that the TO Contractor is to "*assume normal soil conditions*." However, Attachment J contains a soil report. Are we to base the tower/monopole foundation design on normal soil conditions or the soil report in Attachment J?

Answer: Attachment J is a typical soil report and has been provided for illustrative purposes only. Detailed soil reports will be furnished at the TORFP level to insure all vendors have information sufficient for foundation design.

89. Are we to submit tower, shelter, generator, etc., information (drawings, catalog sheets, descriptive outlines) for each task order example in Volume I for Functional Area 13, or should we submit this information for one specific example?

Answer: We are asking for general submissions, so a single representative example is sufficient.

90. Paragraph B.7 of Example Task Order #1, states proper and thorough grounding methods shall be employed to provide maximum lightning protection; however, the latest task orders stated grounding methods in accordance with currently published Motorola R56 standards. Are the Motorola R56 methods to be considered for this RFP?

Answer: Propose as the RFP requests. The exact specifications of each TORFP will dictate any additional updated technical details.

91. Paragraph B.9 of Example Task Order #1, states step bolts and safety climbs are to be provided as part of the tower. The latest task orders include ground bars in this section of the specification. Are we to include the buss bar(s)?

Answer: See response 90.

92. Paragraph B.11 of Example Task Order #1 states 1-1/8" ASTM A449 anchor bolts are required for each leg. At times the diameter varies from the 1-1/8" dimension due to the design requirements. Is this acceptable? Also, we utilize ASTM F1554 Grade 50 steel in lieu of A572 Grade 50. Is this acceptable?

Answer: The information provided in the RFP is example information only. Actual specifications will be provided in a TORFP. Please propose according to the RFP specification.

93. Paragraph B.12 of Example Task Order #1 states concrete strengths to equal 3000 psi at 28 days. The latest task orders state concrete strengths to equal 4000 psi at 28 days with slump tests and crush reports certified by a Maryland Certified Professional Engineer. Are we to comply with Paragraph B.12 or the latest specification?

Answer: see Response 90.

94. There are several differences between the shelter specification in Functional Area 13 and the latest task order specifications. Are we to comply strictly with the specification in Functional Area 13? Also, are the walls and roof of the shelters to be solid concrete?

Answer: see Response 90

95. Paragraph D.1 of Example Task Order #1 states a three legged heavy duty, self-supporting, two-way radio tower, however, the latest task orders state the tower shall be solid legged. Is the tower for this RFP to be solid legged?

Answer: The tower in this example is a solid legged tower.

96. Paragraph D.3 of Example Task Order #1 states to supply and install 24 inch cable ladders or waveguide stacker system on two faces of the tower, however, the latest task orders state that two (2) waveguide ladders on one (1) face of the tower and must be at least 3 feet wide. Which waveguide ladder arrangement are we to consider?

Answer: see Response 90.

97. Paragraph D.5 of Example Task Order #2 states to purchase and install one (1) medium intensity dual tower lighting system, however, the latest task orders require the dual lighting system with a 15 foot beacon extension assembly with safety climb and step bolts. Are we to include this beacon extension?

Answer: see Response 90.

98. Paragraph D.5 of Example Task Order #1 calls for an IEEE Type 1 SAD/MOV and Type 2 MOV protection devices, however, the latest task orders also call for an IEEE Type 3 SAD protection device for the lighting controller. Are we to include this Type 3 device?

Answer: see Response 90.

99. Paragraph D.8 of Example Task Order #1 does not include a programmable exerciser timer that is required in the latest task orders. Is this to be included in this RFP?

Answer: see Response 90.

100. Is tower steel required to meet the domestic steel products provision as defined in COMAR Title 21.11.02?

Answer: Yes.

ATTACHMENT F – PRICE PROPOSAL FORM INSTRUCTIONS

PRICING INSTRUCTION FORM F-A1 & F-A2 All Functional Areas, EXCEPT 13 and 14 Instructions

In order to assist Offerors in the preparation of their price proposal and to comply with the requirements of this solicitation, Price Instructions and Price Forms have been prepared. Offerors shall submit their price proposal on the forms in accordance with the instructions on the forms and as specified herein. Do not alter the forms or the price proposal shall be rejected. The Price Form is to be signed and dated, where requested, by an individual who is authorized to bind the Offeror to all proposed prices.

Offerors are required to record the fully-loaded, all-inclusive prices they are proposing for each listed item, and compute the total. The price forms are used to calculate the Offeror's TOTAL PRICE.

- A) On the Labor rates F-A1 spreadsheet, record the hourly labor rate for all 12 years and all labor categories. Offerors MUST propose to all labor categories regardless of their ability to fill positions for that labor category. Offerors proposing to multiple functional areas are not required to submit a separate F-A1 for each functional area proposed. Only one F-A1 is required.
- B) All Offeror Prices must be clearly typed with dollars and cents, e.g., \$24.15.
- C) All Prices must be the actual ceiling price the State shall pay for the proposed labor category per this RFP and may not be contingent on any other factor or condition in any manner.
- D) Functional Area 9 On the Commission Pricing Only F-A2 spreadsheet, record the ceiling commission percentage for all 12 years.
- E) Except as instructed on the forms, nothing shall be entered on the forms that alters or proposes conditions or contingencies on the prices.
- F) H) It is imperative that the prices included on the Price Proposal Forms have been entered correctly Any incorrect entries by the vendor will be treated as provided in COMAR 21.05.03E and 21.05.02.12.

The actual Price Proposal Forms are located in separate files. **Reference Excel Spreadsheets.**

PRICING INSTRUCTION FORM B

FUNCTIONAL AREA 13 TASK ORDER SCENARIOS 1 THRU 5 Instructions

In order to assist Offerors in the preparation of their price proposal and to comply with the requirements of this solicitation, Price Instructions and Price Forms have been prepared. Offerors must submit their price proposal on the forms in accordance with the instructions on the forms and as specified herein. Do not alter the forms or the price proposal shall be rejected. The Price Form is to be signed and dated, where requested, by an individual who is authorized to bind the firm to all prices offered.

The State reserves the right, at its sole discretion, not to purchase any equipment or service for which are solicited under this RFP.

Offerors are required to record the prices they are proposing for each listed item, and compute the total. The price forms are used to calculate the vendor's TOTAL PRICE.

- All Unit/Extended Prices must be clearly typed or written in ink with <u>dollars and cents</u>, e.g., \$24.15 and all percentages must be typed or written in ink with no more than one decimal place, e.g., 15.5 %.
- B) All Unit Prices must be the <u>actual</u> unit price the State shall pay for the proposed item per this RFP and may not be contingent on any other factor or condition in any manner. All percentages must be the actual percentage reduction that shall be applied to the manufacturer's price lists supplied.
- C) All calculations that result in a fraction of a cent must be rounded to the nearest whole cent, i.e., \$1.025 would be rounded to \$1.03 and \$1.024 would be rounded to \$1.02.
- D) All goods or services required or requested by the State and proposed by the vendor at No Cost to the State must be clearly entered in the Unit Price and Extended Price with \$0.00.
- E) All goods or services required or requested by the State and Not Offered by the vendor to the State must be clearly typed in the Unit Price and Extended Price with N/O.
- F) Except as instructed on the forms, nothing shall be entered on the forms that alters or proposes conditions or contingencies on the prices or percentages.

Vendors must record the required information on each table as follows:

Specifications of equipment and/or services requested. Record the price per project line item in the price Column. Record the total of all the line item prices on the appropriate line, Total Price.

On Attachment F-1 - Summary Price Form - Record the total of each of the five (5) Examples of Task Orders in Column B. Record total price for all five (5) Examples of Work under C.

The actual Price Proposal Forms are located in separate files

PRICING INSTRUCTION FORM C

FUNCTIONAL AREA 14 Instructions

In order to assist Offerors in the preparation of their price proposals, Functional Area 14 Price Proposal Forms have been prepared for the following categories:

- Category 1 Antenna and Transmission Line Installation, Removal and Repair
- Category 2 Tower Lighting Systems Installation and Repair
- Category 3 Tower Inspection Services
- Category 4 Generator Maintenance
- Category 5 Tower Site Upkeep
- Category 6 Tower Site Audit and Documentation Services

Offerors must submit their price proposals on this form in accordance with the instructions on the form and as specified herein. Do not change or alter these forms.

Offerors must complete and sign the applicable Financial Proposal Form (Attachments F through F-6) for each category proposed. The signature must be by an individual who is authorized to bind the firm to the prices offered. Complete all other lines on the form including the Offeror's Federal Employer Identification Number (FEIN).

Nothing shall be entered on the Price Proposal Form that alters or proposes conditions or contingencies on the proposed prices or offer.

All Unit Prices must be clearly typed with dollars and cents, e.g. \$24.15.

All Unit Prices must be the actual price the State will pay for the proposed item per this RFP and may not be contingent on any other factor or condition in any manner.

Individual Task Order Request pricing may offer a reduction in price from the pricing proposed in the Master Contract, but may never exceed Master Contract pricing.

Each item required by this procurement must be individually priced (i.e., priced per single unit) and where applicable, able to be ordered individually. Complete systems ordered may not require all options, and must be able to be ordered individually.

All pricing shall be F.O.B. **destination**.

As part of their price proposal, Offerors shall provide a standard fully-loaded, all-inclusive hourly crew rate and/or a emergency fully-loaded, all-inclusive hourly crew rate for "call out" services not previously scheduled by the State.

The standard hourly crew rate is Monday through Friday, 7:00 am to 7:00 pm.

The emergency hourly crew rates are broken down as follows:

- 1. Monday through Friday, 7:00 am to 7:00 pm
- 2. Monday through Friday, 7:00 pm to 7:00 am
- 3. Holidays and Weekends

The actual Price Proposal Forms are located in separate files

ATTACHMENT G – LIVING WAGE REQUIREMENTS FOR SERVICE CONTRACTS

Living Wage Requirements for Service Contracts

A. This contract is subject to the Living Wage requirements under Md. Code Ann., State Finance and Procurement Article, Title 18, and the regulations proposed by the Commissioner of Labor and Industry (Commissioner). The Living Wage generally applies to a Contractor or Subcontractor who performs work on a State contract for services that is valued at \$100,000 or more. An employee is subject to the Living Wage if he/she is at least 18 years old or will turn 18 during the duration of the contract; works at least 13 consecutive weeks on the State Contract and spends at least one-half of the employee's time during any work week on the State Contract.

B. The Living Wage Law does not apply to:

- (1) A Contractor who:
 - (a) Has a State contract for services valued at less than \$100,000, or
 - (b) Employs 10 or fewer employees and has a State contract for services valued at less than \$500,000.
- (2) A Subcontractor who:
 - (a) Performs work on a State contract for services valued at less than \$100,000,
 - (b) Employs 10 or fewer employees and performs work on a State contract for services valued at less than \$500,000, or
 - (c) Performs work for a Contractor not covered by the Living Wage Law as defined in B(1)(b) above, or B(3) or C below.
- (3) Service contracts for the following:
 - (a) Services with a Public Service Company;
 - (b) Services with a nonprofit organization;
 - (c) Services with an officer or other entity that is in the Executive Branch of the State government and is authorized by law to enter into a procurement ("Unit"); or
 - (d) Services between a Unit and a County or Baltimore City.

C. If the Unit responsible for the State contract for services determines that application of the Living Wage would conflict with any applicable Federal program, the Living Wage does not apply to the contract or program.

D. A Contractor must not split or subdivide a State contract for services, pay an employee through a third party, or treat an employee as an independent Contractor or assign work to employees to avoid the imposition of any of the requirements of Md. Code Ann., State Finance and Procurement Article, Title 18.

E. Each Contractor/Subcontractor, subject to the Living Wage Law, shall post in a prominent and easily accessible place at the work site(s) of covered employees a notice of the Living Wage Rates, employee rights under the law, and the name, address, and telephone number of the Commissioner.

F. The Commissioner shall adjust the wage rates by the annual average increase or decrease, if any, in the Consumer Price Index for all urban consumers for the Washington/Baltimore metropolitan area, or any successor index, for the previous calendar year, not later than 90 days after the start of each fiscal year. The Commissioner shall publish any adjustments to the wage rates on the Division of Labor and Industry's website. An employer subject to the Living Wage Law must comply with the rate requirements during the initial term of the contract and all subsequent renewal periods, including any increases in the wage rate, required by the Commissioner, automatically upon the effective date of the revised wage rate.

G. A Contractor/Subcontractor who reduces the wages paid to an employee based on the employer's share of the health insurance premium, as provided in Md. Code Ann., State Finance and Procurement Article, §18-103(c), shall not lower an employee's wage rate below the minimum wage as set in Md. Code Ann., Labor and Employment Article, §3-413. A Contractor/Subcontractor who reduces the wages paid to an employee based on the employer's share of health insurance premium shall comply with any record reporting requirements established by the Commissioner.

H. A Contractor/Subcontractor may reduce the wage rates paid under Md. Code Ann., State Finance and Procurement Article, §18-103(a), by no more than 50 cents of the hourly cost of the employer's contribution to an employee's deferred compensation plan. A Contractor/Subcontractor who reduces the wages paid to an employee based on the employer's contribution to an employee's deferred compensation plan shall not lower the employee's wage rate below the minimum wage as set in Md. Code Ann., Labor and Employment Article, §3-413.

I. Under Md. Code Ann., State Finance and Procurement Article, Title 18, if the Commissioner determines that the Contractor/Subcontractor violated a provision of this title or regulations of the Commissioner, the Contractor/Subcontractor shall pay restitution to each affected employee, and the State may assess liquidated damages of \$20 per day for each employee paid less than the Living Wage.

J. Information pertaining to reporting obligations may be found by going to the Division of Labor and Industry website <u>http://www.dllr.state.md.us/labor/</u> and clicking on Living Wage for State Service Contracts.

ATTACHMENT G-1 Maryland Living Wage Requirements Affidavit of Agreement

| Contract No. | | |
|--------------------|-------|----------|
| Name of Contractor | | |
| Address | | |
| City | State | Zip Code |

If the Contract Is Exempt from the Living Wage Law

The Undersigned, being an authorized representative of the above named Contractor, hereby affirms that the Contract is exempt from Maryland's Living Wage Law for the following reasons (check all that apply):

____ Bidder/Offeror is a nonprofit organization

____ Bidder/Offeror is a public service company

____ Bidder/Offeror employs 10 or fewer employees and the proposed contract value is less than \$500,000

Bidder/Offeror employs more than 10 employees and the proposed contract value is less than \$100,000

If the Contract Is a Living Wage Contract

- A. The Undersigned, being an authorized representative of the above-named Contractor, hereby affirms its commitment to comply with Title 18, State Finance and Procurement Article, Annotated Code of Maryland and, if required, to submit all payroll reports to the Commissioner of Labor and Industry with regard to the above stated contract. The Bidder/Offeror agrees to pay covered employees who are subject to living wage at least the living wage rate in effect at the time service is provided for hours spent on State contract activities, and to ensure that its subcontractors who are not exempt also pay the required living wage rate to their covered employees who are subject to the living wage for hours spent on a State contract for services. The Contractor agrees to comply with, and ensure its subcontractors comply with, the rate requirements during the initial term of the contract and all subsequent renewal periods, including any increases in the wage rate established by the Commissioner of Labor and Industry, automatically upon the effective date of the revised wage rate.
 - B. _____(initial here if applicable) The Bidder/Offeror affirms it has no covered employees for the following reasons: (check all that apply):

____ The employee(s) proposed to work on the contract will spend less than one-half of the employee's time during any work week on the contract

The employee(s) proposed to work on the contract is 17 years of age or younger during the duration of the contract; or

____ The employee(s) proposed to work on the contract will work less than 13 consecutive weeks on the State contract.

The Commissioner of Labor and Industry reserves the right to request payroll records and other data that the Commissioner deems sufficient to confirm these affirmations at any time.

Name of Authorized Representative:

Signature of Authorized Representative

Title

Witness Name (Typed or Printed)

Witness Signature

Date

Date

(submit with Bid/Proposal)

ATTACHMENT H – NON-DISCLOSURE AGREEMENT

This attachment does not apply.

ATTACHMENT I – CONFLICT OF INTEREST AFFIDAVIT AND DISCLOSURE

Reference COMAR 21.05.08.08 (submit with Bid/Proposal)

A. "Conflict of interest" means that because of other activities or relationships with other persons, a person is unable or potentially unable to render impartial assistance or advice to the State, or the person's objectivity in performing the contract work is or might be otherwise impaired, or a person has an unfair competitive advantage.

B. "Person" has the meaning stated in COMAR 21.01.02.01B(64) and includes a bidder, offeror, contractor, consultant, or subcontractor or sub-consultant at any tier, and also includes an employee or agent of any of them if the employee or agent has or will have the authority to control or supervise all or a portion of the work for which a Bid/Proposal is made.

C. The bidder or offeror warrants that, except as disclosed in §D, below, there are no relevant facts or circumstances now giving rise or which could, in the future, give rise to a conflict of interest.

D. The following facts or circumstances give rise or could in the future give rise to a conflict of interest (explain in detail—attach additional sheets if necessary):

E. The bidder or offeror agrees that if an actual or potential conflict of interest arises after the date of this affidavit, the bidder or offeror shall immediately make a full disclosure in writing to the procurement officer of all relevant facts and circumstances. This disclosure shall include a description of actions which the bidder or offeror has taken and proposes to take to avoid, mitigate, or neutralize the actual or potential conflict of interest. If the contract has been awarded and performance of the contract has begun, the contractor shall continue performance until notified by the procurement officer of any contrary action to be taken.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date:_____By:___

(Authorized Representative and Affiant)

ATTACHMENT J – SOIL BORINGS TYPICAL

(separate file)

ATTACHMENT K - SHELTER LAYOUT DRAWING

(three separate files)

ATTACHMENT L (1-4) TOWER PRICING

(separate file)

ATTACHMENT M – VETERAN SMALL BUSINESS ENTERPRISE PARTICIAPATION

The Veteran-Owned Small Business Enterprise (VSBE) subcontractor participation goal for this solicitation is 0%.

ATTACHMENT N – PERFORMANCE BOND

| PERFORMANCE BOND | | | | |
|---|---|-------------------|--|--|
| Principal | Business Address of Principal | | | |
| Surety | Obligee | | | |
| A corporation of the State of and authorized to do business in the State of Maryland | | STATE OF MARYLAND | | |
| | By and though the follo Administration | owing | | |
| Penal Sum of Bond (express in words and figures) | Date of Contract | , 20 | | |
| Description of Contract | Date Bond Executed _ | , 20 | | |
| Contract Number: | | | | |

KNOW ALL MEN BY THESE PRESENTS, That we, the Principal named above and Surety named above, are held and firmly bound unto the Obligee named above in the Penal Sum of this Performance Bond stated above, for the payment of which Penal Sum we bind ourselves, our heirs, executors, administrators, personal representatives, successors, and assigns, jointly and severally, firmly by these presents. However, where Surety is composed of corporations acting as co-sureties, we the co-sureties, bind ourselves, our successors and assigns, in such Penal Sum jointly and severally as well as severally only for the purpose of allowing a joint action or actions against any or all of us, and for all other purposes each co-surety binds itself, jointly and severally with the Principal, for the payment of such sum as appears above its name below, but if no limit of liability is indicated, the limit of such liability shall be the full amount of the Penal Sum.

WHEREAS, Principal has entered into or will enter into a contract with the State of Maryland, by and through the Administration named above acting for the State of Maryland, which contract is described and dated as shown above, and incorporated herein by reference. The contract and all items incorporated into the contract, together with any and all changes, extensions of time, alterations, modifications, or additions to the contract or to the work to be performed thereunder or to the Plans, Specifications, and Special Provisions, or any of them, or to any other items incorporated into the contract shall hereinafter be referred as "the Contract."

WHEREAS, it is one of the conditions precedent to the final award of the Contract that these presents be executed.

NOW, THEREFORE, during the original term of said Contract, during any extensions thereto that may be granted by the Administration, and during the guarantee and warranty period, if any, required under the Contract, unless otherwise stated therein, this Performance Bond shall remain in full force and effect unless and until the following terms and conditions are met:

1. Principal shall well and truly perform the Contract; and

2. Principal and Surety shall comply with the terms and conditions in this Performance Bond. Whenever Principal shall be declared by the Administration to be in default under the Contract, the Surety may, within 15 days after notice of default from the Administration, notify the Administration of its election to either promptly proceed to remedy the default or promptly proceed to complete the contract in accordance with and subject to its terms and conditions. In the event the Surety does not elect to exercise either of the above stated options, then the Administration thereupon shall have the remaining contract work completed, Surety to remain liable hereunder for all expenses of completion up to but not exceeding the penal sum stated above.

The Surety hereby stipulates and agrees that no change, extension of time, alteration or addition to the terms of the Contract or to the work to be performed thereunder or the Specifications accompanying the same shall in any way affect its obligation on this Performance Bond, and it does hereby waive notice of any such change, extension of time, alteration or addition to the terms of the Contract or to the work or to the Specifications. This Performance Bond shall be governed by and construed in accordance with the laws of the State of Maryland and any reference herein to Principal or Surety in the singular shall include all entities in the plural who or which are signatories under the Principal or Surety heading below.

IN WITNESS WHEREOF, Principal and Surety have set their hands and seals to this Performance Bond. If any individual is a signatory under the Principal heading below, then each such individual has signed below on his or her own behalf, has set forth below the name of the firm, if any, in whose name he or she is doing business, and has set forth below, then all members of each such partnership or joint venture is a signatory under the Principal heading below, then each such partnership or joint venture have signed below, each member has set forth below the name of the partnership or joint venture, and each member has set forth below his or her title as a general partner, limited partner, or member of joint venture, whichever is applicable. If any corporation is a signatory under the Principal or Surety heading below, then each such corporation has caused the following: the corporation's name to be set forth below, a duly authorized representative of the corporation to affix below the corporation. If any individual acts as a witness to any signature below, then each such individual has signed below has set forth below, a duly authorized representative of the corporation to affix below the corporation. If any individual acts as a witness to any signature below, then each such individual has signed below and has set forth below his or her title as a representative of the corporation. If any individual acts as a witness. All of the above has been done as of the Date of Bond shown above.

| In Presence of: | | Individual Principal | |
|---------------------|-------|--------------------------|-----------|
| Witness: | | (Name) | |
| | as to | | (SEAL) |
| In Presence of: | | Co-Partnership Principal | |
| Witness: | | | (SEAL) |
| | | (Name of Co-Partnership) | |
| | as to | Ву: | (SEAL) |
| | | | |
| | | | |
| Attest: | | Corporate Principal | |
| | | (Name of Corporation) | AFFIX |
| | as to | ` ` | CORPORATE |
| Corporate Secretary | | | SEAL |
| | | By: | |
| | | President | |
| Attest: | | | |

| Signature | (SEAL) | (Individual or Corporate Surety) | |
|-----------|--------|--|----------|
| | | Title(Business Address of Surety) | SEAL |
| | | Approved as to legal form and sufficienday of 20 | ncy this |
| | | Asst. Attorney General | |

ATTACHMENT O – FEDERAL FUNDS ATTACHMENT

This solicitation does not include a Federal Funds Attachment

ATTACHMENT P – HIPAA BUSINESS ASSOCIATE AGREEMENT

The Attachment does not apply

ATTACHMENT Q - LOCATION OF THE PERFORMANCE OF SERVICES DISCLOSURE

The Attachment does not apply

ATTACHMENT R – DEPARTMENT OF HUMAN RESOURCES HIRING AGREEMENT

This Attachment does not apply.

ATTACHMENT S – OFFEROR INFORMATION SHEET

| Company Name: |
|---|
| Tax ID: |
| eMaryland Marketplace #: |
| Website: |
| |
| If applicable |
| Maryland MBE#: |
| Maryland SBR#: |
| Federal VOSB#: |
| |
| Corporate Contact Name: |
| Corporate Contact Title: |
| Corporate Address 1: |
| Corporate Address 2: |
| City State Zip: |
| Corporate Contact Telephone#: |
| Corporate Contact Fax#: |
| Corporate Contact eMail Address: |
| |
| Note: You may only designate ONE solicitation contact person |
| Solicitation Contact Name: |
| Solicitation Contact Title: |
| Solicitation Address 1: |
| Solicitation Address 2: |
| City State Zip: |
| Solicitation Contact Telephone#: |
| Solicitation Contact Fax#: |
| Solicitation Contact Email Address: |

ATTACHMENT T – REFERENCE EVALUATION SHEET

Reference Evaluation Sheet Instructions

Offerors will be required to submit a Reference Evaluation Sheet for each proposed functional area(s). To submit a completed reference for each Functional Area(s) proposed, please follow the instructions below:

- 1. Modify the reference evaluation sheet by adding the Offeror's name and distribute to each reference.
- 2. Submit all completed reference evaluation sheet(s) with the Offeror's response.

The Reference Evaluation Sheet is located in a separate file.