

DoIT 1D

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1-IT-MOD. DEPARTMENT OF INFORMATION TECHNOLOGY

Contract ID: Consulting and Technical Services Plus (CATS+)

ADPICS BPO No.: 060B2490023, COH06241

Contract Approved: DoIT Item 3-IT (4/3/2013)

Contractor: See Pages 4D – 8D

Contract Description: Multiple-award, indefinite-quantity, task order-based Master Contract to provide Statewide Information Technology technical and consulting services in 17 functional areas.

Modification Description: Add funds (3-year expenditure estimate) and add 141 master contractors

Original Contract Term: 4/22/2013 – 4/21/2028 (15 years)*

*Note: Every three years, DoIT will allow new vendors to submit offers for inclusion on the Master Contract and will allow existing contractors to add Functional Areas. *This is the first expansion window*.

Original Amount: \$150,000,000

Modification Amount: \$240,000,000

Prior Mods/Options: \$ 60,000,000

Revised Ceiling Amount: \$450,000,000

Percent +/- (**This Mod**): 160%

Overall Percent +/-: 200%

Procurement Method: Competitive Sealed Proposals

MBE Participation: 20%

MBE Compliance: 36%



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1-IT-MOD. DEPARTMENT OF INFORMATION TECHNOLOGY (cont'd)

Remarks: This modification is to add money to the CATS+ Master Contract for the expected spend as well as adding new master contractors from the first expansion window. The current contract spend is approximately \$180 million. DoIT recommends increasing the not-to-exceed amount by \$240 million to cover the next three years with the understanding that DoIT will return to the Board in conjunction with the next advertised expansion window. This recommended increase amount was determined by using CATS+ purchasing statistics and agencies' anticipated needs. Purchases will be funded by the requesting agency.

A notice of availability of the Request for Proposals was advertised on *eMarylandMarketplace.com* and the DoIT website. E-mail notice was delivered to all prospective Offerors that were identified as being capable of delivering the services in the State Minority Business Enterprise directory.

A total of 364 proposals were received. DoIT is recommending award to 141 qualified offerors. Of the recommended offerors, 82 are Maryland businesses, 41 are small businesses, 44 are MBEs and 7 are veteran-owned businesses.

This Master Contract encompasses the following functional areas:

- (1) Enterprise Service Provider
- (2) Web and Internet Services
- (3) Electronic Document Management
- (4) Geographical Information Systems
- (5) Software Engineering
- (6) Systems/Facilities Management and Maintenance
- (7) Information System Security
- (8) Application Service Provider
- (9) IT and Telecommunications Financial and Auditing Consulting Services
- (10) IT Management Consulting Services
- (11) Business Process Consulting Services
- (12) Tower Site Preparation
- (13) Tower Installation
- (14) Tower Equipment Installation and Services
- (15) Electronic Benefits Transfer
- (16) Media and Training Center Support
- (17) Documentation/Technical Writing

There are potentially an additional 223 Offerors that may be added to this expansion window once DoIT has receives notification that the offerors are either in good standing with SDAT or have registered to do business with the State. DoIT will return to the Board seeking approval for additional awards.



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$\textbf{1-IT-MOD.} \quad \underline{\textbf{DEPARTMENT OF INFORMATION TECHNOLOGY}} \ (cont'd)$

Fund Source: Various

Approp. Code: Various

Resident Business: See Pages 4D – 8D

MD Tax Clearance: See Pages 4D - 8D

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION



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1-IT-MOD. <u>DEPARTMENT OF INFORMATION TECHNOLOGY</u> (cont'd)

CATS+ Proposed Awardees

#	Contractors	State	Resident Business	MBE	SBR	VSBE	MD Tax Clearance
1	4A Consulting, LLC	MD	Yes	X			16-3320-0111
2	AASKI Technology Inc.	NJ	No				16-3321-1111
3	AccessIT Group, Inc.	MD	Yes				16-3653-1111
4	Acclaim Systems Inc.	PA	No	X			16-3322-0111
5	Advanced Government Solutions	MD	Yes				16-3323-0111
6	AECOM	MD	Yes				16-3324-1111
7	AEEC	VA	No				16-3573-0111
8	Ai NET Corporation	MD	Yes				16-3325-1111
9	Aileron Consulting, LLC	VA	No		X		16-3326-0110
10	Alcor Technical Solutions	MD	Yes				16-3327-1111
11	Alent Technologies LLC	MD	Yes		X		16-3328-0000
12	AlphaHill, LLC	DC	No	X			16-3571-1110
13	Alphfinity, LLC	MD	Yes				16-3329-0001
14	Altek Information Tech Inc.	MD	Yes	X			16-3330-0111
15	Alvarez & Marsal Public Sector Services, LLC	DC	No				16-3331-0111
16	American Cabling	MD	Yes	X			16-3446-1111
17	Andwyrde LLC	VA	No	X	X		16-3334-0000
18	Apex Systems, LLC	VA	No				16-3335-0111
19	ApplyLogic Consulting Group	VA	No			X	16-3572-0100
20	ARBOLA, INC	VA	No				16-3787-0110
21	Arch Systems, LLC	MD	Yes	X			16-3338-1111
22	Arena Technical Resources, LLC	MD	Yes		X		16-3339-0111
23	Arkenstone Technologies	PA	No				16-3588-0001
24	ARMA, Inc.	MD	Yes	X			16-4152-0101
25	ArnAmy, Inc.	FL	No		X		16-3340-0000
26	ArzyNet, Inc.	MD	Yes			X	16-3341-1111
27	Ascellon Corporation	MD	Yes	X			16-3342-1111
28	Atlantic Systems Group Inc.	FL	No				16-3343-0000
29	Atlantic Technology Services	MD	Yes		X		16-3344-1001
30	Attain, LLC	VA	No				16-4073-0111
31	Automedon Technology, LLC (Trade Name JMH Technology)	MD	Yes		X		16-3345-0111
32	Avanco International	VA	No		X		16-3347-0111



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1-IT-MOD. DEPARTMENT OF INFORMATION TECHNOLOGY (cont'd)

#	CATS+ PROD	State	Resident Business	MBE	SBR	VSBE	MD Tax Clearance
33	Avaris Concepts, LLC	MD	Yes	X		X	16-3346-0111
34	Bara Infoware, Inc.	CA	No				16-3654-0100
35	Beacon Grace LLC	MD	Yes	X	X		16-3350-0110
36	Best Copy and Printing Inc.	MD	Yes				16-3351-0111
37	Birch Advisors	MD	Yes	X			16-4071-1110
38	BizTech Fusion, LLC	DC	No	X			16-3352-1110
39	Black Box Network Services	NY	No				16-3447-1110
40	Blue Sky Innovative Solutions	DC	No	X			16-3496-0110
41	BlueSun Technologies Inc.	MD	Yes	X	X		16-3353-0111
42	Bogdan Computer Services Inc.	MD	Yes		X		16-3354-1111
43	Cambridge Federal	MD	Yes	X			16-3356-1110
44	Carahsoft	VA	No				16-3449-1111
45	Carousel Industries	MD	Yes				16-3450-1111
46	CDW Government LLC	IL	No				16-3451-1110
47	Center for the Support of Families	MD	Yes				16-3452-0110
48	Century Engineering	MD	Yes				16-3359-1011
49	CITI, Inc.	VA	No				16-3453-0111
50	Clavis, LLC	MD	Yes	X			16-3360-0111
51	Clear Impact	MD	Yes				16-3361-0111
52	CNC Consulting Inc.	NJ	No				16-3574-0000
53	Cognizant Technology Solutions Corp.	TX	No				16-3362-0111
54	Communications Electronics	MD	Yes				16-3455-1111
55	Companion Data Services LLC	MD	Yes				16-3791-1110
56	Coolsoft LLC	KY	No				16-3364-0111
57	CoreLogix Consulting, Inc.	VA	No				16-3458-0111
58	Crawford Technical Services Inc.	MD	Yes	X	X		16-3365-1111
59	Customer Value Partners	VA	No				16-3461-0111
60	Cybernate Technology Solutions	MD	Yes		X		16-3463-0001
61	Cyquent, Inc.	MD	Yes	X			16-3366-0111
62	Datalink Corporation	MN	No				16-3368-1111
63	Datapower, Inc.	MD	Yes		X		16-3369-1111
64	Decisive Communications	MD	Yes				16-3464-0111
65	Deloitte Consulting	MD	Yes				16-3625-1111



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#	Contractors	State	Resident Business	MBE	SBR	VSBE	MD Tax Clearance
66	DeVilliers Technology Solutions LLC	VA	No				16-3371-0000
67	Dewberry	VA	No				16-3372-1110
68	Diamond Technologies , Inc.	DE	No				16-3467-0000
69	Didonato Consulting Services, Inc.	MD	Yes				16-3373-0111
70	Dimensional Technical Services, LLC	MD	Yes				16-3374-0110
71	Diverse Concepts Inc.	MD	Yes	X		X	16-3589-1111
72	Diversified Services Network Inc.	IL	No				16-3469-0000
73	Draw Pixel Interactive	MD	Yes	X	X		16-3472-0111
74	Dynaxys, LLC	MD	Yes		X		16-3376-1111
75	E.O. Media Services, Inc.	MD	Yes	X	X	X	16-3377-1111
76	Eagle Age Consulting	MD	Yes	X	X		16-3473-0000
77	Edify Technologies	IL	No				16-3475-0110
78	Edwards Performance Solutions	MD	Yes		X		16-3476-1111
79	End 2 End Technical Solution	MD	Yes	X			16-3378-0111
80	Enterprise Business Solutions, Inc.	VA	No	X			16-3478-0110
81	Environmental Systems Research Institute Inc.	CA	No				16-3479-1111
82	EOSPA, LLC	MD	Yes	X			16-3525-0111
83	Ernst & Young LLP	MD	Yes				16-3480-1111
84	ExpediteInfoTech, Inc.	MD	Yes	X			16-3526-0111
85	Femdel, LLC	MD	Yes	X	X		16-3379-1110
86	Fugro Geospatial, Inc.	MD	Yes				16-3485-1111
87	GCOM Software Inc.	NY	No				16-3528-0000
88	GL Communications, Inc.	MD	Yes	X			16-3380-1111
89	GL Solutions	OR	No		X		16-3529-0000
90	Global Data Consultants, LLC	PA	No				16-4090-1111
91	Grant Thornton LLP	IL	No				16-3531-1111
92	Identity Checkpoint Inc.	MD	Yes				16-4064-0001
93	Incapsulate, LLC	DC	No				16-3536-0111
94	INDISOFT LLC	MD	Yes				16-3537-1111
95	Inflexion	MD	Yes	X	X	X	16-3622-1111
96	Information Builders	NY	No				16-3538-1111



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1-IT-MOD. <u>DEPARTMENT OF INFORMATION TECHNOLOGY</u> (cont'd)

#	Contractors	State	Resident Business	MBE	SBR	VSBE	MD Tax Clearance
97	Information Resource Group, Inc.	МО	No				16-4080-0000
98	InfoTek Corporation	MD	Yes				16-3539-1111
99	Innosoft Corporation	MD	Yes		X		16-3540-0111
100	innoSoul Inc.	NY	No				16-3541-0000
101	Insight Engineering Solutions	DE	No				16-3620-0000
102	Interclypse, Inc.	MD	Yes				16-3545-1111
103	Intersoft Data Labs, Inc.	MD	Yes				16-3546-0111
104	iQuasar, LLC	VA	No		X		16-3651-0110
105	IT Tech Direct, LLC	MD	Yes		X		16-3487-1111
106	IT Works	DC	No				16-3623-0110
107	Itenology Corporation	MD	Yes	X			16-3548-0111
108	ITNova, LLC	MD	Yes	X	X		16-3549-1111
109	JG Contracting Company	PA	No				16-3550-0101
110	Knight Point Systems LLC	VA	No				16-3667-1111
111	Lexmark International, Inc.	KY	No				16-3670-1111
112	Livanta, LLC	MD	Yes				16-3673-1111
113	Masai Technologies Corporation (MTC)	MD	Yes	X	X		16-3676-0111
114	Matrix Systems & Technologies	MD	Yes	X	X		16-3677-0111
115	McCormick Taylor, Inc.	PA	No				16-3680-0111
116	McKenzie Christopher Associates Inc.	MD	Yes	X	X		16-3761-0111
117	MEDI	MD	Yes				16-3681-1111
118	Metaformers, Inc.	VA	No				16-3682-0111
119	Millenium International Consulting, Inc.	MD	Yes				16-3927-0111
120	Mindboard, Inc.	VA	No	X	X		16-3685-0110
121	North Highland Company	GA	No				16-3865-0110
122	Oakland Consulting Group, Inc.	MD	Yes	X	X		16-3690-0111
123	Phillips Office Products d/b/a Phillips Office Solutions	PA	No				16-3691-1111
124	Preferred Technology Solutions Inc.	MD	Yes	X	X		16-3692-0111
125	Qlarion, Inc.	VA	No		X		16-3943-0001



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1-IT-MOD. <u>DEPARTMENT OF INFORMATION TECHNOLOGY</u> (cont'd)

#	Contractors	State	Resident Business	MBE	SBR	VSBE	MD Tax Clearance
126	Real Work Technologies, Inc.	MI	No				16-3930-0110
127	RTH Solutions LLC	MD	Yes	X	X		16-4169-0111
128	Sanborn	CO	No				16-3489-1001
129	SBP Consulting, LLC	MD	Yes	X	X		16-3837-1111
130	Select Computing Incorporated	MN	No				16-3696-0111
131	Sixa LLC	VA	No				16-3698-0001
132	Speridian Technologies, LLC	MD	Yes				16-3555-0111
133	Stragistics Technology, Inc.	MD	Yes	X	X		16-3556-0110
134	TECFAC Business Services Group (TECFAC)	MD	Yes		X		16-3968-1111
135	The Fillmore Group	MD	Yes		X		16-3843-1111
136	Tierpoint, LLC	MD	Yes				16-3846-0000
137	Total Networks Inc.	MD	Yes	X	X	X	16-3557-0001
138	TR Group, Inc.	MD	Yes	X			16-3700-1111
139	TriTech Enterprise Systems, Inc.	MD	Yes	X			16-3337-1111
140	ValSatech Corp	MD	Yes		X		16-3849-0110
141	VedaSoft, Inc.	MD	Yes		X		16-3626-0111