

Office of Technology for Human Services

**Intergovernmental Cooperative Purchasing Agreement
Procurement Officer's Determination COMAR 21.05.09.04**

The Department of Human Services ("DHS") seeks to conduct a Request for Quote solicitation utilizing the General Services Administration (GSA) Schedule 70, **for the procurement of Druva inSync**. Druva inSync is a software-as-a-service product that provides Back-up Restore and Disaster Recovery services for servers on GovCloud.

Druva inSync provides backup of user data on up to 10 devices, e-discovery, and mobile device protection. Computers and servers are a critical path to sensitive data and are central to DHS' operations. Malicious access and unauthorized changes to these systems can have a significant impact on an agency's operations and, potentially, that of the citizens of Maryland. DHS is requesting a quantity to cover 8,000 endpoints for 2 years. The advantages are as follows:

- Improve efficiency with automated malware and exploit prevention across multiple operating systems.
- Improve user experiences with a transparent, lightweight agent.
- Minimize zero-day endpoint infections by pre-emptively blocking known, unknown and targeted attacks at all endpoints, online and offline, on network and off.
- Block malware, ransomware, exploit techniques and fileless attacks with a single product.
- Coordinate enforcement across network, endpoint and cloud. Automatically contain threats, such as malicious insider activity.
- Instant preservation of custodian data for investigative and litigation needs.

GSA strives to make the governmental procurement process more efficient in establishing competitively priced contracts. This GSA Schedule 70 Contract is available to all governmental entities nationwide, institutions of higher education, cities and counties. It has been awarded by a public competitive procurement process that is compliant with Maryland State statutes.

The use of the Request for Quote solicitation method through the GSA Schedule 70 Contract will reduce the time-period between need determination and delivery of the solution, will ensure expeditious transparency to the citizens of Maryland, and reduce the administrative burden on DHS.



In accordance with COMAR 21.05.09.04, as the Procurement Officer, I have determined that this Participating Addendum will provide cost benefits to the State, will promote administrative efficiencies and promote intergovernmental cooperation. This intergovernmental cooperative solicitation method through the GSA 70 Contract is in the best interest of the State and is not intended to evade the purposes of Division 11 of the State Finance and Procurement Article.

Determination



Leah Hinson, Procurement Officer

Approval By:



Secretary Michael Leahy

