

DEPARTMENT OF BUDGET & MANAGEMENT

ROBERT L. EHRLICH, JR. Governor

MICHAEL S. STEELE
Lieutenant Governor

CECILIA JANUSZKIEWICZ
Secretary

JOHN M.WASILISIN
Deputy Secretary

Amendment #6 to Request for Proposals (RFP) Cable & Wiring Project No. 050R6800016 April 5, 2006

Ladies/Gentlemen:

This Amendment is being issued to change, add or delete certain information contained in the above named RFP. This amendment is being issued only to those Offerors whose proposals at present are classified as reasonably susceptible of being selected for award and is applicable to and binding upon only them since Offerors that are presently classified as not reasonably susceptible of being selected for award have been notified that their proposals do not qualify for further consideration. Specific parts of the RFP have been amended and the RFP changes are detailed below. The changes are marked with text underlined if it is new and crossed through if it has been deleted. This marking will help you more easily identify what has changed.

The substance of the changes resolves two problems:

- First, what happens if an under \$25K requirement includes an agency need for manufacturer and part number specific materials? Because the price sheet is generic, the solution to such a requirement is embedded in the below changes. That solution is to permit under \$25K requirements to be handled under FA I, Category 2, per RFP Section 2.4.1C, meaning they can be processed by task order. The material would still be a pass through but the Contractor would be allowed to add a labor component for the items not on the Attachment F Price Sheet in its response to a TORFP.
- Second, the price sheet (first four pages) for cabling (Single Cat 3/5/6 terminated and not terminated, Dual Cat 5/6 terminated and not terminated, and Coax terminated and not terminated) did not include a standard run length of 300 feet. The solution is to add a 300-foot column to the first four pages of the price sheet.
- 1. Change the first sentence of RFP section 1.1.2 to read,

"DBM intends to award up to five (5) Master Contracts for each functional area to the highest ranked qualified Offerors, which will permit Contractors to participate in Task Order (TO)

competitions for the services except for Small Work Orders (See Section 1.2 item $\forall \underline{w}$ for a definition)."

2. Delete the first sentence of RFP section 1.1.3 and replace with the following:

A Small Work Order is \$25,000 or less and <u>all required materials for the work order are included on the RFP Attachment F price proposal forms. If an agency requires specific components identified by manufacturer and part number, the requirement shall be acquired using the procedures in RFP Section 1.1.4, below, and follow the Task Order process detailed in RFP Section 2.9.2. <u>A Small Work Order</u> will be defined in a Purchase Order (PO) and awarded to the highest ranked Master Contractor considering both Price and Technical capability.</u>

- 3. Change RFP section 1.2 to read,
- w. Small Work Order A request from a State agency that is priced at \$25,000 or less and all required materials for the work order are included on the RFP Attachment F price proposal form.
- 4. Change RFP section 1.7 Contract Manager Information to read:

Mike Balderson
Maryland Department of Budget and Management
Office of Information Technology
RFP/Contract Management
Strategic Planning Office
45 Calvert Street
Annapolis, MD 21401
Phone Number: 410,360,7540

Phone Number: 410-260-7549 E-mail: mbalders@dbm.state.md.us

5. Change RFP section 2.2.5, first sentence, to read,

Applicable to <u>Functional Area I except Small Work Orders and</u> Functional Area II only - Any materials provided by the Contractor are provided only on a straight pass-through basis.

- 6. Change RFP section 2.2.6, first sentence, to read,
- 2.2.6 Applicable to <u>Functional Area I except Small Work Orders and</u> Functional Area II only All equipment (network electronics, fiber optic cable, fiber panels, etc) and materials acquired and installed under this Master Contract are to be purchased on behalf of the State.
- 7. Change RFP section 2.9.1C to read,

The Contractor shall provide a **detailed** price quotation to the agency on-site contact via email no later than three (3) working days after initial walk-through. If the detailed price quotation exceeds \$25,000 or any of the materials required or requested by the agency are not included on the RFP Attachment F price proposal form, then the Agency must follow the Task Order process as described in section 2.9.2 which then allows a labor component as described in the Task Order request.

8. Add new last sentence to RFP section 2.12.2 to read,

Exception for FA I: The material for manufacturer and part number specific materials would still be a pass through but the Contractor would be allowed to add a labor component for the items not on the Attachment F Price Sheet in its response to a TORFP.

9. Remove and replace all of Attachment F with attached pages.

The State understands the new Attachment F will require resubmission of your financial proposal. You need not resubmit it at this time. Following completion of the technical evaluation and after opening your financial proposals, the State will request a Best and Final Offer (BAFO). At that time, provided your proposal is still classified as reasonably susceptible of being selected for award, you will be able to make revisions to your financial proposal and submit it for evaluation. Please acknowledge receipt of this amendment by e-mail within three business days.

Date Issued: April 5, 2006

By <u><signed></u>

Mike Yeager

Procurement Officer

Atch Revised Attachment F

Amendment 6

		Amenamento				(Column G) (B+C+D+E)* $F=$
(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	G
Item Description	PER 100' RUN	PER 150' RUN	PER 200' RUN	PER 300' RUN	QUANTITY	TOTAL PRICE
CABLING - SINGLE CAT 3 INSTALLED & TEL	RMINATED INCLU	DING LABOR				
4 PAIR PVC - < 20 DROPS					4	\$ -
4 PAIR PVC -> 20 BUT < 50 DROPS					4	\$ -
4 PAIR PVC -> 50 DROPS					3	\$ -
4 PAIR CMP - < 20 DROPS					3	\$ -
4 PAIR CMP -> 20 BUT < 50 DROPS					3	\$ -
4 PAIR CMP -> 50 DROPS					3	\$ -
CABLING - SINGLE CAT5 ENHANCED INSTA	LLED & TERMINA	ATED INCLUDING	LABOR			
4 PAIR PVC - < 20 DROPS					4	\$ -
4 PAIR PVC -> 20 BUT < 50 DROPS					4	\$ -
4 PAIR PVC -> 50 DROPS					3	\$ -
4 PAIR CMP - < 20 DROPS					3	\$ -
4 PAIR CMP -> 20 BUT < 50 DROPS					3	\$ -
4 PAIR CMP -> 50 DROPS					3	\$ -
CABLING - SINGLE CAT 6 INSTALLED & TEL	RMINATED INCLU	UDING LABOR				
4 PAIR PVC -< 20 DROPS					4	\$ -
4 PAIR PVC -> 20 BUT < 50 DROPS					4	\$ -
4 PAIR PVC -> 50 DROPS					3	\$ -
4 PAIR CMP -< 20 DROPS					3	\$ -
4 PAIR CMP -> 20 BUT < 50 DROPS					3	\$ -
4 PAIR CMP -> 50 DROPS					3	\$ -

Amendment 6

						(Column G) (B+C+D+E)*F=
(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	G
Item Description	PER 100' RUN	PER 150' RUN	PER 200' RUN	PER 300' RUN	QUANTITY	TOTAL PRICE
CABLING - DUAL CAT 5 ENHANCED INSTAL	LED & TERMINAT	TED INCLUDING L	ABOR			
4 PAIR PVC - < 20 DROPS					250	\$ -
4 PAIR PVC -> 20 BUT < 50 DROPS					50	\$ -
4 PAIR PVC -> 50 DROPS					20	\$ -
4 PAIR CMP - < 20 DROPS					250	\$ -
4 PAIR CMP -> 20 BUT < 50 DROPS					50	\$ -
4 PAIR CMP -> 50 DROPS					20	\$ -
CABLING - DUAL CAT 6 INSTALLED & TERM	IINATED INCLUD	ING LABOR				
4 PAIR PVC - < 20 DROPS					250	\$ -
4 PAIR PVC -> 20 BUT < 50 DROPS					50	\$ -
4 PAIR PVC -> 50 DROPS					20	\$ -
4 PAIR CMP - < 20 DROPS					250	\$ -
4 PAIR CMP -> 20 BUT < 50 DROPS					50	\$ -
4 PAIR CMP -> 50 DROPS					20	\$ -
COAXIAL CABLE INSTALLED & TERMINATI	ED INCLUDING LA	ABOR				
COAX RG62 AU CMP - < 20 DROPS					2	\$ -
COAX RG62 AU CMP -> 20 BUT < 50 DROPS					2	\$ -
COAX RG62 AU CMP -> 50 DROPS					2	\$ -
COAX RG59 AU CMP - < 20 DROPS					2	\$ -
COAX RG59 AU CMP -> 20 BUT < 50 DROPS					2	\$ -
COAX RG59 AU CMP -> 50 DROPS					3	\$ -
COAX RG58 AU CMP - < 20 DROPS					2	\$ -
COAX RG58 AU CMP -> 20 BUT < 50 DROPS					3	\$ -

Amendment 6

		Amenament 6				
(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	G
Item Description	PER 100' RUN	PER 150' RUN	PER 200' RUN	PER 300' RUN	QUANTITY	TOTAL PRICE
COAX RG58 AU CMP -> 50 DROPS					2	\$ -
COAXIAL CABLE INSTALLED & TERMINATE	ED INCLUDING LA	ABOR				
COAX RG6 AU CMP < 20 DROPS					2	\$ -
COAX RG6 AU CMP >20 BUT <50 DROPS					2	\$ -
COAX RG6 AU CMP >50 DROPS					2	\$ -
COAX RG11 AU CMP <20 DROPS					2	\$ -
COAX RG11 AU CMP >20 BUT <50 DROPS					2	\$ -
COAX RG11 AU CMP >50 DROPS					2	\$ -
CABLING - SINGLE CAT 3 INSTALLED & NOT	TERMINATED					
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -
CABLING - SINGLE CAT 5 ENHANCED INSTA	LLED & NOT TEI	RMINATED				
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -
CABLING - SINGLE CAT 6 INSTALLED & NOT	T TERMINATED					
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -
CABLING - DUAL CAT 5 ENHANCED INSTAL	LED & NOT TERM	MINATED				
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -

Amendment 6

		Amenament o				(Column G) (B+C+D+E)*F=
(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	G
Item Description	PER 100' RUN	PER 150' RUN	PER 200' RUN	PER 300' RUN	QUANTITY	TOTAL PRICE
CABLING - DUAL CAT 6 INSTALLED & NOT	TERMINATED					
4 PAIR PVC					5	\$ -
4 PAIR CMP					5	\$ -
COAXIAL CABLE INSTALLED & NOT TERMI	INATED					
COAX RG6 AU CMP					3	\$ -
COAX RG11 AU CMP					3	\$ -
COAXIAL CABLE INSTALLED & NOT TERM	INATED					
COAX RG62 AU CMP					2	\$ -
COAX RG59 AU CMP					2	\$ -
COAX RG58 AU CMP					2	\$ -
TOTAL PAGES 1 THROUGH 4						\$ -
	_					

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		Amenament 6				
	(Column B)	(Column C)	(Column D)	(Column E)	(Column	F)
(Column A)	PRICE PER FOOT	PRICE PER FOOT	PRICE PER FOOT		(B+C+D)	*E=F
FIBER OPTIC CABLE	(1' to 500')	(501' TO 1,000')	1,000 & GREATER)	QUANTITY	PRIC	
Interior Grade, Graded In	ndex. Multi-Mode 62.5	X 125 Micron Riser R	ated Non-Plenum, Inst	_	nated	
4 FIBER	14011, 111010 111010 0210			1	\$	-
6 FIBER				1	\$	-
8 FIBER				1	\$	-
12 FIBER				1	\$	-
24 FIBER				2	\$	_
36 FIBER				1	\$	-
48 FIBER				1	\$	-
72 FIBER				1	\$	-
96 FIBER				1	\$	-
144 FIBER				1	\$	-
Exterior Grade Gel Filled	Graded Index, Multi-	Mode 62.5 x 125 Micro	on, No Armor, Loose Tu	ube, Installed	& Termina	ated
4 FIBER	,			1	\$	-
6 FIBER				1	\$	-
8 FIBER				1	\$	-
12FIBER				1	\$	-
24 FIBER				2	\$	-
36 FIBER				1	\$	-
48 FIBER				1	\$	-
72 FIBER				1	\$	-
96 FIBER				1	\$	-
144 FIBER				1	\$	-
Interior Grade, Graded In	ndex, Multi-Mode 62.5	X 125 Micron Plenum	, Installed & Terminat	ed		
4 FIBER	,			1	\$	-
6 FIBER				1	\$	-
8 FIBER				1	\$	-
12 FIBER				1	\$	-
24 FIBER				2	\$	-
36 FIBER				1	\$	-
48 FIBER				1	\$	-
72 FIBER				1	\$	-
96 FIBER				1	\$	-
144 FIBER				1	\$	-
INTERIOR GRADE, SINGL	LE-MODE 8.3 X 125 MIC	CRON RISER RATED NO	ON-PLENUM, INSTALL	ED & TERMIN	NATED	
4 FIBER				1	\$	-
6 FIBER				1	\$	-
8 FIBER				1	\$	-
12 FIBER				1	\$	-
24 FIBER				2	\$	-
36 FIBER				1	\$	-
48 FIBER				1	\$	-
72 FIBER				1	\$	-
96 FIBER				1	\$	-
144 FIBER				1	\$	-
EXTERIOR GRADE SINGL	LE-MODE 8.3 X 125 MIC	CRON, NO ARMOR, LO	OSE TUBE, INSTALLEI) & TERMINA	TED	

	(C.I. P.)	(0.1 0)	(C.I. D)		(C. I. E)
	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)
(Column A)	PRICE PER FOOT	PRICE PER FOOT	PRICE PER FOOT		(B+C+D)*E=F
FIBER OPTIC CABLE	(1' to 500')	(501' TO 1,000')	1,000 & GREATER)	QUANTITY	PRICE
4 FIBER				1	\$ -
6 FIBER				1	\$ -
8 FIBER				1	\$ -
12 FIBER				1	\$ -
24 FIBER				2	\$ -
36 FIBER				1	\$ -
48 FIBER				1	\$ -
72 FIBER				1	\$ -
96 FIBER				1	\$ -
144 FIBER				1	\$ -
Interior Grade, Single-Mo	de8.3 X 125 Micron Pl	enum, Installed & Terr	minated		
4 FIBER				1	\$ -
6 FIBER				1	\$ -
8 FIBER				1	\$ -
12 FIBER				1	\$ -
24 FIBER				2	\$ -
36 FIBER				1	\$ -
48 FIBER				1	\$ -
72 FIBER				1	\$ -
96 FIBER				1	\$ -
144 FIBER				1	\$ -
MULTI-PAIR TELEPHONE	E CABLE, INSTALLED	IN BUILDING IN PREPA	ARED RACKS OR CON	DUIT & TERM	INATED
200 PAIR, GEL-FILLED				2	\$ -
200 PAIR, PVC				3	\$ -
200 PAIR, PLENUM				2	\$ -
300 PAIR, GEL-FILLED				1	\$ -
300 PAIR, PVC				3	\$ -
600 PAIR, GEL-FILLED				1	\$ -
600 PAIR, PVC				1	\$ -
900 PAIR, GEL-FILLED				1	\$ -
1200 PAIR, GEL-FILLED				1	\$ -
1200 PAIR, PVC				1	\$ -
TOTAL PAGES 5 THRO	UGH 6				\$ -

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(Calaria A)	(C. I D)	(C-1 C)	(C.1 D) D*C D
(Column A) DESCRIPTION	(Column B) OUANTITY	(Column C) UNIT PRICE	(Column D) B*C=D TOTAL PRICE
DESCRIPTION	QUANTITI	UNITERICE	IOTALTRICE
ADDITIONAL PRICE PER DROP FOR:			
HARD CEILINGS AND WALLS, < 20 DROPS	50		\$ -
> 20 BUT < 50 DROPS	20		\$ -
> 50 DROPS	10		\$ -
EXISTING UNDER-FLOOR DUCTS, < 20 DROPS	20		\$ -
> 20 BUT < 50 DROPS	10		\$ -
> 50 DROPS	4		\$ -
MODULAR FURNITURE, < 20 DROPS	50		\$ -
> 20 BUT < 50 DROPS	20		\$ -
> 50 DROPS	10		\$ -
MISCELLANEOUS			
1" WALL PLASTIC MOLDING - 5FT SECTION	200		\$ -
1" FLOOR PLASTIC MOLDING - 5FT SECTION	50		\$ -
2" WALL PLASTIC MOLDING - 5FT SECTION	200		\$ -
2" FLOOR PLASTIC MOLDING - 5FT SECTION	50		\$ -
4" WALL PLASTIC MOLDING - 5FT SECTION	100		\$ -
4" FLOOR PLASTIC MOLDING - 5FT SECTION	25		\$ -
3/4" PLASTIC MOLDING - PRICE PER FOOT	1000		-
1 3/4" PLASTIC MOLDING - PRICE PER FOOT	1000		\$ -
3/4" PLASTIC MOLDING COUPLERS AND 90'S	500		\$ -
1 3/4" PLASTIC MOLDING COUPLERS AND 90'S	500		\$ -
POWER POLES (DATA POLE ONLY) - 8FT SECTION	200		\$ -
POWER POLES (DATA POLE ONLY) - 10FT SECTION	200		\$ -
POWER POLES (DATA POLE ONLY) - 12FT SECTION	100		\$ -
1" PVC INTERDUCT - PRICE PER FOOT	1000		\$ -
1 1/2" PVC INTERDUCT - PRICE PER FOOT	1000		\$ -
1" PLENUM INTERDUCT - PRICE PER FOOT	1000		\$ -
1 1/2" PLENUM INTERDUCT - PRICE PER FOOT	1000		\$ -
3.5" WALL MOUNT BRACKETS	500		\$ -
3.5" WIRE MANAGERS	500		\$ -
BISCUIT BOXES, SINGLE	1000		\$ -
BISCUIT BOXES, DUAL	1000		\$ -
SURFACE MOUNT RACEWAY BOXES (PLASTIC)	1000		\$ -
J-HOOKS (ALL TYPES & CAPACITIES)	500		-
66 BLOCKS AND BRACKETS	500		-
4' X 8' FIRE RATED PLYWOOD SHEET	300		-
3/4" CORRUGATED TUBING (SPLIT LOOM) - PER FOOT	500		-
1" CORRUGATED TUBING (SPLIT LOOM) - PER FOOT FIBER DISTRIBUTION CENTERS	500		-
WALL MOUNT - 12 PORT	50		\$ -
RACK MOUNT - 24 PORT	40		\$ -
RACK MOUNT - 24 PORT	30		\$ -
RACK MOUNT - 72 FORT	10		\$ -
FIBER PATCH CORD (DUPLEX), MULTI-MODE 62.5X125, 4FT	500		\$ -
FIBER PATCH CORD (DUPLEX), MULTI-MODE 62.5X125, 41 T	300		\$ -
FIBER PATCH CORD (DUPLEX), SINGLE MODE 8.3X125, 4FT	100		\$ -
FIBER PATCH CORD (DUPLEX), SINGLE MODE 8.3X125, 12FT	50		\$ -
ST TYPE CONNECTOR, STAINLESS STEEL	1000		\$ -
ST TYPE CONNECTOR, CERAMIC	1000		\$ -
CATEGORY 3/4 PATCH PANELS - 25 PAIR, WALL MOUNT			
96 PORT PATCH PANEL 8 PIN	10		\$ -
96 PORT PATCH PANEL 4 PIN	10		\$ -

Amendment 6

(Column A) DESCRIPTION	(Column B) QUANTITY	(Column C) UNIT PRICE	(Column D) B*C=D TOTAL PRICE
48 PORT PATCH PANEL 8 PIN	20		\$ -
48PORT PATCH PANEL 4 PIN	20		\$ -
24 PORT PATCH PANEL 8 PIN	50		\$ -
24 PORT PATCH PANEL 4PIN	50		\$ -
CATEGORY 5 ENHANCED PATCH PANELS - WALL MOUN	T AND DIRECT TER	MINATION	
96 PORT PATCH PANEL 8 PIN	200		\$ -
48 PORT PATCH PANEL 8 PIN	100		\$ -
24 PORT PATCH PANEL 8 PIN	100		\$ -
CATEGORY 6 PATCH PANELS - WALL MOUNT AND DIRE	CT TERMINATION V	/IA 110	
96 PORT PATCH PANEL 8 PIN	200		\$ -
48 PORT PATCH PANEL 8 PIN	100		\$ -
24 PORT PATCH PANEL 8 PIN	100		\$ -
110 TYPE MODULAR PATCH PANEL - 110 IDC's IN THE RE		HE FRONT	
50 PAIR-CAT3	100		\$ -
100 PAIR-CAT3	80		\$ -
300 PAIR-CAT3	60		\$ -
600 PAIR-CAT3	40		\$ -
900 PAIR-CAT3	20		\$ -
1200 PAIR-CAT3	10		\$ -
50 PAIR-CAT 5E	100		\$ -
100 PAIR-CAT 5E	80		\$ -
300 PAIR-CAT 5E	60		\$ -
600 PAIR-CAT 5E	40		\$ -
900 PAIR-CAT 5E	20		\$ -
1200 PAIR-CAT 5E	10		\$ -
50 PAIR-CAT 6	100		\$ -
100 PAIR-CAT 6	80		\$ -
300 PAIR-CAT 6	60		\$ -
600 PAIR-CAT 6	40		\$ -
900 PAIR-CAT 6	20		\$ -
1200 PAIR-CAT 6	10		-
PATCH CORDS 110 TYPE, 2 PAIR, DOUBLE ENDED	2000		¢
3 FEET	2000 2000		\$ - \$ -
6 FEET			
9 FEET PATCH CORDS 110 TYPE, 4 PAIR, DOUBLE ENDED	2000		\$ -
3 FEET	1.000		\$ -
6 FEET	750		\$ - \$ -
9 FEET	400		Φ.
RJ45 PATCH CORDS CAT 3, 4 PAIR, DOUBLE ENDED	400		-
3 FEET	1000		\$ -
5 FEET	750		\$ -
8 FEET	500		\$ -
10 FEET	250		\$ -
10 FEET	250		\$ -
RJ45 PATCH CORDS CAT 5E, 4 PAIR, DOUBLE ENDED	230		
3 FEET	1,000		\$ -
5 FEET	750		\$ -
8 FEET	500		\$ -
10 FEET	250		\$ -
12 FEET	250		\$ -
RJ45 PATCH CORDS CAT 6, 4 PAIR, DOUBLE ENDED	230		Ψ -
3 FEET	1,000		\$ -
JIELI	1,000		Ψ

(Column A) DESCRIPTION	(Column B) QUANTITY	(Column C) UNIT PRICE	(Column D) B*C=D TOTAL PRICE
5 FEET	750		\$ -
8 FEET	500		\$ -
10 FEET	250		\$ -
12 FEET	250		\$ -
CONNECTORS			
MODULAR JACK - RJ11	2,000		\$ -
FLUSH MOUNT RJ11 JACK	1,750		\$ -
MODULAR JACK - DUPLEX RJ11	1,500		\$ -
MODULAR JACK - RJ45	1,050		\$ -
FLUSH MOUNT RJ45 JACK	750		\$ -
DUAL FLUSH MOUNT JACKS, RJ45 & RJ11	750		\$ -
RS232 DB25 (M OR F) TO RJ45 3FT CORD	400		\$ -
RS232 DB25 (M OR F) TO RJ45 10FT CORD	300		\$ -
IMPEDANCE MATCHING TRANSFORMER	200		\$ -
CABINETS			
23" X 6' COMPUTER CABINET - LOCKING	10		\$ -
19" X 6' COMPUTER CABINET - LOCKING	10		\$ -
19" X 6' QUAD RAIL RACK	10		\$ -
23" X 6' EQUIPMENT RACK - FREE STANDING	10		\$ -
19" X 6' EQUIPMENT RACK -FREE STANDING,STEEL	10		\$ -
19" X 4' EQUIPMENT RACK -FREE STANDING,STEEL	10		\$ -
HINGED 24 PORT WALL BRACKET	10		\$ -
HINGED 96 PORT WALL BRACKET	10		-
WIRE MANAGEMENT BRACKET (1 3/4" HORIZONTAL)	100		\$ -
18" X 14" WALL SHELF	20		\$ -
MULTI-PAIR PHONE LIGHTNING PROTECTION - PER EN	D		
50-PAIR	10		\$ -
100-PAIR	10		\$ -
SOLID STATE PROTECTION MODULES PER PAIR	20		-
GAS PROTECTION MODULES - PER PAIR	20		\$ -
HIGH PRIORITY EXPEDITE AND SUPPLEMENTAL LABOR CHARGES			
EXPEDITE CHARGE PER JOB	20		\$ -
SUPPLEMENTAL LABOR RATE/HOUR (OTHER THAN			
NORMAL BUSINESS HOURS)	1,000		\$ -
TOTAL PAGES 7 THROUGH 9	,		\$ -

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SUBTOTAL ON PAGE 4	\$ -
SUBTOTAL ON PAGE 6	\$ -
SUBTOTAL ON PAGE 9	\$ -
TOTAL PRICE PROPOSED	\$ -

Submitted By			
	Authorized Signature	Date	
Printed Name and Title			
Company Name			
Company Address			
FEIN			
eMarylandMarketplace ID	#		
Telephone			

			Total Price
	Quantity	Unit Price	(Column D)
RFP Item (Column A)	(Column B)	(Column C)	B*C=D
Category 1 - Preventive Maintenance			
Fully loaded hourly <u>crew</u> rate for locating and marking			
State owned or utilizing Electrical, Copper and Fiber Optic			
cables. (one unit = one hour)	1000 hrs.		
Fully loaded <u>crew</u> rate for the purchase and installation of			
the State specified (See Fiber Marker Specifications			
Attachment I) fiber marker. (one unit = one marker)	50 markers		
3) Fully loaded hourly labor crew rate for the testing of Single			
Mode and Multi-mode Fiber to include OTDR and/or Power			
Meter tests as requested. Prepare and provide Soft and Hard			
copies of the results. (one unit = one hour)	500 hrs.		
Category 2 - Emergency Response			
(Provide a fully loaded hourly rate for the labor categories			
1-6 and fully loaded price excluding labor for the scenarios in			
items 7 and 8.)			
1) Program Manager (one unit = one hour)	200 hrs.		
2) Project Manager (one unit = one hour)	200 hrs.		
3) Outside Plant Technician (one unit = one hour)	200 hrs.		
4) Fiber Optic Splicer (one unit = one hour)	200 hrs.		
5) Heavy Equipment Operator (one unit = one hour)	200 hrs.		
6) Fiber Locator (one unit = one hour)	200 hrs.		
7) Yearly, fully loaded price excluding labor to maintain and			
respond to outages within the contract requirements as			
needed for a 5-mile segment of underground 24-count Single			
mode fiber. Assume the model has an incident frequency of			
two outages per year on any given segment.			
(one unit = one segment)	10 segments		
8) Yearly, fully loaded price excluding labor to maintain and	<u>_</u>		
respond to outages within the contract requirements as			
needed for a 5-mile segment of underground 24-count Single			
mode fiber installed in 1 1/4 " plastic conduit. Assume the			
model has an incident frequency of two outages per year on			
any given segment.			
(one unit = one segment)	10 segments		
Category 3 - Relocation and Installation Services			
(Engineering fees to be incorporated into items # 1-5).			
1) Installation of one 2" conduit utilizing a Directional Boring			
method at a depth of four (4) feet or better. Price is by the			
foot and includes material costs and labor. Assume no rock			
is present and the terrain is flat.			
(one unit = one foot)	50,000 ft		
2) Installation of one 2" conduit utilizing a Trenching method			
at a depth of four (4) feet or better. Price is by the foot and			
includes material costs and labor. Assume no rock is present			
and the terrain is flat. (one unit = one foot)	50,000 ft		

3) Installation of 3 - 1 1/4" conduits utilizing a Directional		
Boring method at a depth of four (4) feet or better. Price is by		
the foot and includes material costs and labor. Assume no		
rock is present and the terrain is flat.		
(one unit = one foot)	10,000 ft	
4) Installation of 3 - 1 1/4" conduits utilizing a trenching		
method at a depth of four (4) feet or better. Price is by the		
foot and includes material costs and labor. Assume no rock		
is present and the terrain is flat. (one unit = one foot)	10,000 ft	
5) Installation of 6" Black Steel Pipe utilizing a Directional		
Boring method at a depth of six (6) feet or better. Price is by		
the foot and includes a material costs and labor. Assume no		
rock is present and the terrain is flat.		
(one unit = one foot)	1,000 ft	
6) Installation of a steel supporting cable and over lash of a		
24 count fiber on to existing utility poles. Price is by the foot		
and includes materials and labor. Excludes make		
engineering and make ready costs. (one unit = one foot)	100,000 ft	
7) Cost per utility locating/sub-surface obstacles test pit.		
Price includes exploration and surface restoration.		
(one unit = price per test pit)	200	
8) Installation cost for a 30" x 60" load bearing hand-hole		
flush in grass. Price includes labor and materials to restore		
site to original condition.		
(one unit = price per load bearing hand-hole)	100	
9) Installation cost for a 4' x 4' x 4' traffic bearing manhole		
flush to the road surface. Price includes labor and materials		
to restore road surface to original condition.		
(one unit = price per manhole)	25	
GRAND TOTAL PRICE PROPOSED		

Submitted By	
Authorized Signature	Date
Printed Name and Title	
Company Name	
Company Address	
FEIN	
eMarylandMarketplace ID #	
Telephone	