

QUESTIONS AND ANSWERS No. 1
Request for Proposals (RFP)
CLOUD MESSAGING AND COLLABORATION SERVICES RFP
RFP #060B2490001
July 2011

Ladies/Gentlemen:

This list of questions and responses is being issued to clarify certain information contained in the above referenced RFP. The statements and interpretations contained in the following responses to questions by potential Offerors are not binding to the State, unless an addendum expressly amends the RFP. Nothing in the State's response to these questions is to be construed as agreement to or acceptance by the State of any statement or interpretation on the part of the vendor.

1. Q: Will there be an extension to the due date?
A: **Yes. Addendum #1 to this RFP changed the due date and time to July 29, 2011, at noon.**
2. Q: Will resellers be allowed to submit proposals as the prime vendor?
A: **Yes. The State will issue an addendum that clarifies who may submit proposals and resellers are urged to read it in detail and discuss with the manufacturer/provider whose service they intend to propose. See Addendum #2.**
3. Q: To whom does the Vendor Minimum Qualifications apply (Section 2)?
A: **The Prime Contractor must meet the Minimum Qualifications, but the proposed team, if any, will be considered in reference to meeting all of the requirements in the Scope of Work.**
4. Q: Will the State sign a non-disclosure document in order to view FISMA certification?
A: **No. The State believes that the process identified in RFP Section 1.20 is adequate to address any disclosure concerns. See also RFP Sections 4.5.3.1 and 4.5.3.2.**
5. Q: Can there be a scenario in which the vendor that provides the most favorable solution is not awarded the contract to implement the solution?
A: **Yes, it is possible.**
6. Q: Can you please provide a percentage breakdown (by user) of your current e-mail platforms? Also, how much data does each platform contain?
A: **This information is not necessary in developing a proposal to this RFP. We believe that the information an Offeror requires for this RFP is contained in Attachment I.**
7. Q: Our solution is customized for each customer. Is it acceptable to provide the detailed System Security Plan as a deliverable? If not, please let us know what would be an acceptable level of detail to provide.
A: **Vendor must comply with Section 4.5.3.6 as written. It is a requirement, and it will not be changed to a deliverable.**

8. Q: Is it a requirement for the Offeror to be CJIS compliant?
A: **Vendor must comply with Section 4.5.3.8 as written.**