



**DEPARTMENT OF  
BUDGET & MANAGEMENT**

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Deputy Secretary

**AMENDMENT #4  
May 17, 2005**

**REQUEST FOR PROPOSALS (RFP)  
PBX, EKTS, HYBRIDS, VoIP AND OTHER PERIPHERALS  
EQUIPMENT, SOFTWARE, SERVICES AND MAINTENANCE**

**PROJECT NO. 050R5800226**

Ladies/Gentlemen:

This Amendment #4 is being issued to amend and clarify certain information contained in the above referenced RFP. All information contained herein is binding on all offerors who respond to this RFP. Specific parts of the RFP have been amended. The following changes/additions are listed below; new language has been double underlined and marked in bold (i.e., **word**) and language deleted has been marked with a strikethrough (i.e., ~~word~~).

**REVISE Section 1.1.2 and delete 1.1.3**

- 1.1.2 The State intends to award one statewide contract to one Contractor deemed best qualified by the State to provide all equipment from prime manufacturers NEC, Siemens, Avaya, Nortel, Cisco, **Alcatel** and Panasonic, software, services and maintenance as listed in 1.1.1. Therefore, Offerors are encouraged to pursue business partnerships, sub-contracting agreements, or whatever else necessary to create a comprehensive proposal that meets this goal. If, however, no satisfactory contract can be awarded to a single vendor, this solicitation may result in multiple contract awards **by manufacturer/product line.**
- 1.1.3 ~~The State reserves the right to procure services from other sources when it is in the best interest of the State to do so and without written notice to the Offeror. In addition, the awarding of a Master Contract to any Offeror does not guarantee that a Contractor will be successful in winning any Purchase Orders to perform any work described in this RFP.~~

~Effective Resource Management~

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**REVISE Section 1.19**

*1.19 Multiple or Alternative Proposals*

- 1.1.4 Neither multiple nor alternate proposals will be accepted. **Proposals by manufacturer/product line are not considered multiple proposals.**

**REVISE Section 3.1**

*3.1 Two Part Submission*

Offerors shall submit proposals in two separate volumes:

- Volume I - TECHNICAL PROPOSAL
- Volume II - FINANCIAL PROPOSAL

**The Offeror shall indicate in the Executive Summary whether proposal covers all manufacturers or whether proposals are submitted by manufacturer/product line. If Offeror is proposing for more than one manufacturer, only one complete technical proposal is necessary; Offerors may provide abbreviated technical proposals, noting any changes from the complete technical proposal, and submit one for each manufacturer proposed.**

Date Issued: May 17, 2005

By \_\_\_\_\_  
Gisela Blades  
Procurement Officer